



## CITY COUNCIL ACTION REPORT

October 7, 2009

TO: John Szerlag, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance and Administration  
Susan A. Leirstein, Purchasing Director  
Steven A. Pallotta, Building Operations Director

SUBJECT: Standard Purchasing Resolution 3: Exercise Renewal Option – Janitorial Services.

### Background

- On October 15, 2007, Troy City Council approved two-year contracts for janitorial services for all City of Troy facilities, with options to renew for two (2) additional years. CC Res #2007-10-294-E4b
- This contract is for janitorial services in compliance with the specifications developed by the City of Troy Building Operations Department along with input from all other City facilities. The contract is needed to provide cleaning at City Hall, Police Department, Library, Museum, Community Center, Police and Fire Training Center, Nature Center, DPW, Fire Stations, Golf Courses, Parks and Recreation Maintenance Building, Field Engineering Office and the 52-4 District Court.
- All above buildings are currently under janitorial service with three different companies. Kristel Cleaning, Inc., Macomb, Michigan, Du All Cleaning, Inc., Macomb, Michigan, and Omni Facility Services, Southfield, Michigan. All companies have agreed to provide cost reductions as an option to the current contract including price, terms and conditions until October 31, 2013.

<b>Group</b>	<b>Vendor</b>	<b>Current – Contract Annual Cost</b>	<b>Contract Option - 4 Years @ Annual Cost</b>
Group 1: Main Campus	Kristel Cleaning, Inc.	\$ 423,730.72	\$381,352.48 <b>Price reduction casual labor and night time cleaning</b>
Group 2: Garage Facilities	Du All Cleaning, Inc.	\$ 16,386.96	\$ 16,386.96 <b>No reduction due to night time cleaning service's only</b>
Group 3: Enrichment Facilities	Du All Cleaning, Inc.	\$ 29,340.08	\$ 25,890.36 <b>Price reduction casual labor</b>
Group 4: Fire Sites	Omni Facility Services	\$ 22,165.51	\$ 21,263.88 <b>Price reduction night time cleaning</b>
Group 5: Golf Courses and Engineering Field Office	Kristel Cleaning, Inc.	\$ 13,371.60	\$ 13,371.60 <b>No reduction due to night time cleaning</b>
	<b>Total Cost:</b>	<b>\$504,994.87</b>	<b>\$458,265.28 9.25% reduction -savings per year</b>

October 7, 2009

To: John Szerlag, City Manager  
Re: Exercise Renewal Option – Janitorial Services

**Background** – continued

- The Purchasing department conducted a market survey and determined no benefit would be derived from soliciting additional sealed bids at this time; even though labor and material costs are expected to remain the same or be reduced up to 3.5%. The concessions made by the current vendors exceed any anticipated savings.
- At the time of this renewal, the contract allows for the service providers to submit new prices based upon verifiable changes in labor contracts or the use of the Consumer Price Index for the Detroit/Ann Arbor/Flint area, which would have allowed for a 1.4% increase.
- The concessions by the service providers show a commitment to continued service and a valued partnership with the City, as we work through these unpredictable economic times.

**Financial Considerations**

- Funds are budgeted and available in the various Custodial Service accounts citywide.
- Moving forward, as offices are vacated and less space needs to be cleaned, a reduction in square footage will result in additional savings.

**Legal Considerations**

- ITB-COT 07-20, two-year requirements of janitorial services with two (2) year options to renew was competitively bid, in accordance with City Charter and Code.

**Recommendation**

- City management and the Building Operations department recommend exercising the options to renew for four (4) additional years to provide janitorial services with the low bidders, Kristel Cleaning, Inc., Du All Cleaning Inc., and Omni Facility Services under reduced pricing and schedule changes, and at the same terms and conditions to expire October 31, 2013, with adjustments allowed to labor rates after two-years pending a market review.



Kristel Cleaning, Inc.  
Building Service Contractor

# KRISTEL CLEANING, INC.

BUILDING SERVICE CONTRACTOR

(586) 286-1202 Office

48815 Vintage Lane \* Macomb, MI 48044  
www.kristelcleaning.com

(586) 226 - 0374 (FAX)

September 24, 2009

Attn: Steven A. Pallotta  
Director of Building Operations  
CITY OF TROY  
500. W. Big Beaver Rd  
Troy, Michigan 48084

Dear Mr. Pallotta;

Subsequent to our meeting of Thursday, September 10, 2009 with you and Purchasing Director, Susan Leirstein, I have prepared a proposal reflecting an overall reduction of 10% or \$42,378.24 in Casual Labor and Janitorial costs for the City of Troy. Despite this reduction, as President of Kristel Cleaning, Inc, it is my personal goal to maintain the high quality of service that the City has become accustomed to expect. However, I respectfully request that the City of Troy consider extending our two (2) year contractual renewal option to a four (4) year option to compensate for our financial concession.

Please contact me if you have additional questions regarding my proposal.  
We look forward to continuing to provide our services and partnering with the City of Troy as we work through these difficult and unpredictable economic times.

Sincerely,

Mirela Pllumaj  
President



**Kristel Cleaning, Inc.**  
Building Service Contractor

# KRISTEL CLEANING, INC.

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September 24, 2009

Attn: Steven A. Pollatta  
Director of Building Operations  
CITY OF TROY  
500 W. Big Beaver Rd.  
Troy, Michigan 48084

## PROPOSAL

### GROUP 1:

<b>Current Annual Casual Labor Hours</b>			<b>New Annual Casual Labor Hours</b>	
City Hall & Police	8380 Hours	-	2095 hours	6285 Hours
52-4 District Court	2080 Hours			2080 Hours
Community Center	9360 Hours	-	926 hours	8434 Hours
Troy Library	3000 Hours	-	468 hours	2532 Hours

**Total Group 1: Annual Casual Labor Hours**      **New Total, Annual Casual Labor Hours**

**22820 Hours X \$ 11.00 = \$ 251,020.00**

**19331 Hours X \$ 11.00 = \$ 212,641.00**

**Total Annual Save Casual Labor \$ 38,379.00**

**LOCATION Group1; SQFT : \$/SQFT: Monthly: Annual    \$/SQFT Monthly: Annual**

City Hall & Police	86,388	.050	\$ 4319.40	\$51,832.80	.049	\$4,233.00	\$50,796.00
52-4 District Court	29,000	.056	\$ 1624.00	\$19,488.00	.054	\$1,566.00	\$18,792.00
Community Center	99,864	.065	\$ 6491.16	\$77,893.92	.064	\$6,391.29	\$76,695.48
Troy Library	44,500	.044	\$ 1958.00	\$23,496.00	.042	\$1,869.00	\$22,428.00

**Current Annual Total Cost: \$ 172,710.72;**

**New Annual Total Cost: \$ 168,711.48**

**Total Annual Save Janitorial \$ 3999.24**

Sincerely,

Mirela Pllumaj  
President

## Susan A Leirstein

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**From:** Mondirakaj [duallcleaninginc@yahoo.com]  
**Sent:** Wednesday, October 07, 2009 11:55 AM  
**To:** Susan A Leirstein  
**Subject:** Re: Janitorial Contract - Group 2 & 3

Dear Suzan,

I confirm that the revised prices that we submit yesterday will remain the same from November 1st 2009 until October 31st 2013, with adjustments allowed after 2 years pending in market review.

I do wanna go over with you one more time re: Revised prices and hours in these facilities that Du All Cleaning will be charging after November 1st 2009 until October 31st 2013.

D.P.W Facility : 4 hours per day , 5 days per week. Price per Month \$ 1045.00.

Parks & Recreation Garage: 1 hour per day November 1st - April 1st , 5 days per week.  
April 1st - November 1st :1.5 hours per day , 7 days a week. Price per Month \$ 320.58.

Nature Center : 3.5 hours per day including casual labor hours, 6 days per week. Price per Month \$ 1257.00.

Troy Museum : 3 hours per day including casual labor hours, 5 days per week. Price per Month \$ 900.53

Let me know if you have any questions.

Talk to you soon.

Thanks  
Mondirakaj  
Vice President  
Du All Cleaning Inc.  
47465 Barbara Rd  
Macomb, Mi 48044  
(586)709-9517 Tel.  
(586)566-6573 Fax.

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**From:** Susan A Leirstein <LeirsteiSA@troymi.gov>  
**To:** duallcleaninginc@yahoo.com  
**Sent:** Wed, October 7, 2009 10:46:16 AM  
**Subject:** Janitorial Contract - Group 2 & 3

Du All Cleaning Inc

47465 Barbara Road

Macomb MI 48044

Dear Mondir,

I have received the revised pricing from Steve Pallotta, Building Operations Director for your portion of the janitorial contract, groups 2 and 3 (ITB-COT 07-20). Please confirm these prices will remain in effect until

October 31, 2013, with adjustments allowed after two-years pending a market review. Please call my office if you have any further questions.

Sincerely,

*Susan Leirstein CPPB*

Purchasing Director

City of Troy

500 W Big Beaver Road

Troy MI 48084

248.524.3338

email: [Leirsteisa@troymi.gov](mailto:Leirsteisa@troymi.gov)

**Susan A Leirstein**

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**Subject:** FW: Troy Public Safety Training Center

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**From:** Ron Zacharias [mailto:ronz@ofs-na.com]  
**Sent:** Thursday, October 08, 2009 11:57 AM  
**To:** Susan A Leirstein  
**Subject:** Re: Troy Public Safety Training Center

Hi Sue,

O.K. On the price freeze except for governmentally imposed increases in taxes fees or benefits.

Thanks,

RZ

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Sent from my BlackBerry Wireless Handheld

**From:** Susan A Leirstein  
**To:** Ron Zacharias  
**Cc:** Steve A Pallotta  
**Sent:** Wed Oct 07 08:01:58 2009  
**Subject:** Troy Public Safety Training Center

Dear Ron,

Please confirm the new pricing for the Police / Fire Training Center of \$692.42 per month and the pricing originally bid for ITB-COT 07-20 will remain in effect until October 31, 2013, with adjustments allowed after two-years pending a market review.

*Susan Leirstein CPPB*  
Purchasing Director  
City of Troy  
500 W Big Beaver Road  
Troy MI 48084  
248.524.3338  
email: [Leirsteisa@troymi.gov](mailto:Leirsteisa@troymi.gov)

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**From:** Ron Zacharias [mailto:ronz@ofs-na.com]  
**Sent:** Wednesday, September 30, 2009 1:53 PM  
**To:** Julie Hamilton; Steve A Pallotta; Sue Leirstein,  
**Cc:** Robbin Ursu; Ray Melton; Jessie Clark  
**Subject:** Troy Public Safety Training Center

Hi team,,

As a result of discussions with Omni operations and City of Troy representative Omni will reduce the billing amount for the above location by 10% per month.

The new amount billed for October 2009 forward will be \$692.42.

Cleaning hours will be reduced to compensate the reduction.

Sincerely

*Ron Zacharias*

*Vice President, Business Development*

**OMNIFACILITY SERVICES**

**24300 Southfield Road ste 220**

**Southfield MI 48075**

DATE: October 7, 2009

TO: Susan Leirstein CPPB  
Purchasing Director

FROM: Linda N. Bockstanz  
Associate Buyer

RE: MARKET SURVEY – Janitorial Services

THIS IS IT CLEANING - Ronald Bonin (586) 416-4609

Per Ronald Bonin – he is going to keep his prices the same because they are low as he wants to go. (\$8.00 per Hour) His company does more than just Janitorial Services, they do window and carpet cleaning too. His business is family owned and they hire English speaking employees so there is not a language barrier between their company employees and the company that they service.

ROAD RUNR MAINTENANCE – Debra (248) 332-4242

Debra has indicated that they have lowered their cost for Janitorial Services to keep up with the competition. They have reduced services with some companies and have changed some of their company's procedures with others. Their employees are being paid the same but with reduced hours of work. They have three shifts plus a weekend shift. Office operation is 9 AM to 6 PM and employees are 24/7. They are trying to do more cost savings procedures to stay in business.

AMERICAN CLEANING L.L.C. – Brisida Bibashani (586) 677-9240

According to Brisida – their company has lowered their prices 3.5% for Janitorial Services. They have reduced some hours with their employees and lowered their wages to \$8.00 per hour. They are lowering costs wherever they can to keep in business. Office hours are 9 AM to 5 PM.

GIANT JANITORIAL SERVICE, INC - Laura or Peter Huthwaite (313) 886-7797

Called 10/2, 10/6, & 10/7/09 – Left Messages – No response.

Based upon the above comments, I respectfully recommend that the City review the current contracts for Janitorial Services, based on the fact that costs of Janitorial services are expected to decrease in price due to increased competition.

CC: File

**b) Standard Purchasing Resolution 1: Award to Low Bidders – Janitorial Services**

Resolution #2007-10-294-E-4b

RESOLVED, That Troy City Council hereby **AWARDS** contracts to provide two-year requirements of janitorial services for various City locations with an option to renew for two (2) additional years to the low bidders by group as follows:

<u>COMPANY NAME</u>	<u>GROUP</u>
Kristel Cleaning, Inc. of Macomb, MI	1 and 5
Du All Cleaning, Inc. of Macomb, MI	2 and 3
Omni Facility Services of Southfield, MI	4

at unit prices as contained in the bid tabulation opened August 7, 2007, a copy of which shall be **ATTACHED** to the original Minutes of this meeting, with contracts expiring October 31, 2009; and

BE IT FURTHER RESOLVED, That the awards are **CONTINGENT** upon contractor submission of properly executed bids and contract documents, including insurance certificates, janitorial bonds, and all other specified requirements.

**c) Standard Purchasing Resolution 1: Award to Low Bidder – Tee Shirt Contract**

Resolution #2007-10-294-E-4c

RESOLVED, That Troy City Council hereby **AWARDS** a contract for one-year requirements of Tee Shirts (various types) with an option to renew for one additional year to the low total bidder, E.A. Graphics of Sterling Heights, MI, at unit prices contained in the bid tabulation opened October 2, 2007, a copy of which shall be **ATTACHED** to the original Minutes of this meeting with a contract expiration of September 30, 2008.

**E-5 Recognition of Nonprofit Organization Status from Tim Palmer, President – The Lakeshoremens Drum and Bugle Corps**

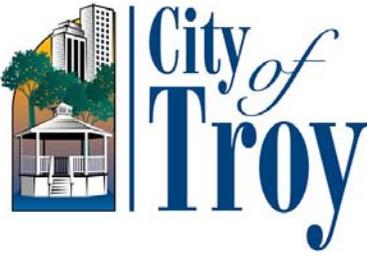
Resolution #2007-10-294-E-5

RESOLVED, That Troy City Council hereby **APPROVES** the request from *The Lakeshoremens Drum and Bugle Corps*, asking that they be recognized as a nonprofit organization operating in the community for the purpose of obtaining a charitable gaming license.

**E-6 Private Agreement for Dr. Joseph Medical Building – Project No. 06.925.3**

Resolution #2007-10-294-E-6

RESOLVED, That Troy City Council hereby **APPROVES** the Contract for the Installation of Municipal Improvements (Private Agreement) between the City of Troy and John R. Joseph, MD, for the installation of water main, sanitary sewer, storm sewer, sidewalks, paving and soil erosion on the site and in the adjacent right of way, and **AUTHORIZES** the Mayor and City Clerk



# **CITY COUNCIL ACTION REPORT**

October 1, 2007

TO: Phillip L. Nelson, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance & Administration  
Susan A. Leirstein, Purchasing Director  
Steven A. Pallotta, Building Operations Director

SUBJECT: Standard Purchasing Resolution 1: Award To Low Bidders – Janitorial Services

## **Background**

- On August 7, 2007, bid proposals were received to provide two-year requirements of janitorial services with an option to renew for two (2) additional years.
- One-hundred and eighty-two (182) vendors were notified via the MITN system with (13) thirteen-bidders responding. One vendor was considered non-responsive for failure to include a bid surety check, as specified. Three (3) statements of no bid were also received.
- In the effort to lower overall janitorial costs and provide off-site buildings with more individual control, the bid was created to evaluate both the low bidder for each group of individual sites, and also to the low total bidder, whichever method of award was considered to be in the City's best interest.
- Various locations were grouped based upon the type of cleaning, the cleaning schedule, or "like" services provided.
- Upon review, it was determined that by splitting the award, the City would experience an estimated savings of \$7,672.37 annually or \$15,344.74 over the two-year contract period. If the contract is extended for an additional two-year period, the amount of savings increases to approximately \$30,689.48.

## **Financial Considerations**

- Funds are budgeted and available in various Custodial Contract Service accounts citywide.

## **Legal Considerations**

- ITB-COT 07-20, two-year requirements of janitorial services for various City locations with an option to renew for two (2) additional years was competitively bid and opened with (13) thirteen bidders responding.
- All bidders were given the opportunity to respond with their level of interest in providing janitorial services for the City of Troy.
- The award is contingent upon the recommended bidders' submission of proper contracts and bid documents, including insurance certificates, janitorial bonds, and all other specified requirements.

## **Policy Considerations**

- Bidding services of this type helps to minimize cost and increase efficiency of City government. (Goal II)
- Provides the public and staff with clean building facilities in accordance with the City's higher standards. (Goal V).
- Moving this work forward will keep up with the cleanliness and health standards in place for the City and Public well-being, and reduce liability for the City. (Goals I & V)

October 1, 2007

To: Phillip L. Nelson, City Manager  
Re: Bid Award – Janitorial Services

**Options**

- City management and the Building Operations Department recommend awarding contracts for two-year requirements of Janitorial Services with an option to renew for two (2) additional years to the following low bidders for Groups 1, 2, 3, 4 and 5 at an estimated annual cost of \$504,994.87, at unit prices as contained in the bid tabulation opened August 7, 2007.

<b>GROUP</b>	<b>COMPANY</b>	<b>ESTIMATED COST</b>
1 and 5	Kristel Cleaning, Inc., Macomb, Michigan	\$437,102.32
2 and 3	Du All Cleaning, Inc., Macomb, Michigan	\$45,727.04
4	Omni Facility Services, Southfield, Michigan	\$22,165.51

**ESTIMATED TOTAL ANNUAL COST:                    \$504,994.87**

Opening Date -- 8/7/07  
 Date Prepared -- 8/8/07

CITY OF TROY  
 BID TABULATION  
 JANITORIAL SERVICES

VENDOR NAME:	<b>Kristel Cleaning, Inc.</b>	<b>OMNI Facility Services</b>	<b>Du All Cleaning, Inc.</b>
CHECK #	11889007	377995134-6	100053544-1,100037169-8,100053550-8 &
CHECK AMOUNT	\$ 15,150.00	\$ 15,150.00	100053557-3 (3 Cks \$900 ea - 1 Ck 12,000)

LOCATION	SQUARE FOOTAGE	COST / MONTH	\$ PER SQUARE FT.	COST / MONTH	\$ PER SQUARE FT.	COST / MONTH	\$ PER SQUARE FT.
<b>Group 1: Civic Center Sites</b>							
CITY HALL & POLICE	86,388	\$ 4,319.40	\$ 0.050	\$ 5,874.38	0.068	\$ 6,911.04	\$ 0.08
52-4 DISTRICT COURT	29,000	\$ 1,624.00	\$ 0.056	\$ 1,798.00	0.062	\$ 2,900.00	\$ 0.10
COMMUNITY CENTER	99,864	\$ 6,491.16	\$ 0.065	\$ 7,989.12	0.080	\$ 10,985.04	\$ 0.11
LIBRARY	44,500	\$ 1,958.00	\$ 0.044	\$ 3,248.50	0.073	\$ 4,450.00	\$ 0.10
<b>Monthly TOTAL of GROUP</b>		<b>\$ 14,392.56</b>		<b>\$ 18,910.00</b>		<b>\$ 25,246.08</b>	
<b>Yearly Total of Group 1:</b>		<b>\$ 172,710.72</b>		<b>\$ 226,920.05</b>		<b>\$ 302,952.96</b>	
<b>CASUAL - 22,820 Hrs x Regular Time;</b>		<b>\$ 251,020.00</b>		<b>\$ 256,040.40</b>		<b>\$ 251,020.00</b>	
<b>GRAND TOTAL -W/CASUAL - GROUP 1:</b>		<b>\$ 423,730.72</b>		<b>\$ 482,960.45</b>		<b>\$ 553,972.96</b>	
<b>Group 2: Garage Facilities</b>							
DPW FACILITY	9,500	\$ 950.00	\$ 0.10	\$ 1,273.00	\$ 0.134	\$ 1,045.00	\$ 0.11
P&R GARAGE	1,781	\$ 623.35	\$ 0.35	\$ 471.97	\$ 0.265	\$ 320.58	\$ 0.18
<b>Monthly TOTAL of GROUP 2:</b>		<b>\$ 1,573.35</b>		<b>\$ 1,744.97</b>		<b>\$ 1,365.58</b>	
<b>Yearly Total of Group 2:</b>		<b>\$ 18,880.20</b>		<b>\$ 20,939.58</b>		<b>\$ 16,386.96</b>	
<b>Group 3: Enrichment Facilities</b>							
MUSEUM	5X / Week 10,846	\$ 813.45	\$ 0.075	\$ 520.61	\$ 0.048	\$ 542.30	\$ 0.05
LLOYD STAGE	6X / Week	\$ 613.80	\$ 0.075	\$ 613.80	\$ 0.075	\$ 491.04	\$ 0.06
NATURE CENTER	8,184						
<b>Monthly TOTAL of GROUP 3:</b>		<b>\$ 1,427.25</b>		<b>\$ 1,134.41</b>		<b>\$ 1,033.34</b>	
<b>Yearly Total of Group 3</b>		<b>\$ 17,127.00</b>		<b>\$ 13,612.90</b>		<b>\$ 12,400.08</b>	
<b>CASUAL - 1,540 Hrs x Regular Time;</b>		<b>\$ 16,940.00</b>		<b>\$ 17,278.80</b>		<b>\$ 16,940.00</b>	
<b>GRAND TOTAL -W/CASUAL - GROUP 3:</b>		<b>\$ 34,067.00</b>		<b>\$ 30,891.70</b>		<b>\$ 29,340.08</b>	
<b>Group 4: Fire Sites</b>							
<b>FIRE HALLS:</b>							
1 (Tuesday and Friday)	2,175	\$ 239.25	\$ 0.110	\$ 180.53	\$ 0.083	\$ 217.50	\$ 0.10
2 (Monday and Thursday)	2,320	\$ 243.60	\$ 0.105	\$ 178.64	\$ 0.077	\$ 232.00	\$ 0.10
3 (Tuesday and Friday)	3,000	\$ 255.00	\$ 0.085	\$ 180.00	\$ 0.060	\$ 300.00	\$ 0.10
4 (Tuesday and Friday)	1,914	\$ 210.54	\$ 0.110	\$ 179.92	\$ 0.094	\$ 191.40	\$ 0.10
5 (Monday and Thursday)	3,000	\$ 255.00	\$ 0.085	\$ 180.00	\$ 0.060	\$ 300.00	\$ 0.10
6 (Monday and Thursday)	1,920	\$ 211.20	\$ 0.110	\$ 180.48	\$ 0.094	\$ 192.00	\$ 0.10
FIRE/ POLICE TRAIN (5X)	6,915	\$ 470.22	\$ 0.068	\$ 767.57	\$ 0.111	\$ 760.65	\$ 0.11
<b>Monthly TOTAL of GROUP 4:</b>		<b>\$ 1,884.81</b>		<b>\$ 1,847.13</b>		<b>\$ 2,193.55</b>	
<b>Yearly Total of Group 4:</b>		<b>\$ 22,617.72</b>		<b>\$ 22,165.51</b>		<b>\$ 26,322.60</b>	
<b>Group 5: Other Sites</b>							
SYLVAN GLEN: Maintenance Bldg. - All Year	2X / 750	\$ 150.00	\$ 0.20	\$ 205.50	\$ 0.274	\$ -	\$ -
SYLVAN GLEN GC: Pro Shop (9 mos./yr)	5X / WEEK 1,700	\$ 238.00	\$ 0.14	\$ 518.50	\$ 0.305	\$ -	\$ -
SANCTUARY LAKE GC: Maintenance Bldg(9 mos./yr)	2X / 719	\$ 143.80	\$ 0.20	\$ 205.63	\$ 0.286	\$ -	\$ -
SANCTUARY LAKE GC: Pro Shop (9 mos./yr)	5X / WEEK 1,000	\$ 200.00	\$ 0.20	\$ 519.00	\$ 0.519	\$ -	\$ -
ENGINEERING FIELD OFFICE: All Year	2X / Week 2,550	\$ 382.50	\$ 0.15	\$ 260.10	\$ 0.102	\$ -	\$ -
<b>Monthly TOTAL of GROUP 5:</b>		<b>\$ 1,114.30</b>		<b>\$ 1,708.73</b>		<b>\$ -</b>	
<b>Yearly Total of Group 5:</b>		<b>\$ 13,371.60</b>		<b>\$ 20,504.81</b>		<b>\$ -</b>	
<b>Monthly GRAND TOTAL GROUPS 1 - 5</b>		<b>\$ 20,392.27</b>		<b>\$ 25,345.24</b>		<b>\$ 29,838.55</b>	
<b>Yearly Grand Totals - Groups 1 - 5</b>		<b>\$ 244,707.24</b>		<b>\$ 304,142.84</b>		<b>\$ 358,062.60</b>	
<b>GRAND TOTAL - Groups 1-5 w/Causal</b>		<b>\$ 512,667.24</b>		<b>\$ 577,462.04</b>		<b>\$ 626,022.60</b>	

VENDOR NAME:		Kristel Cleaning LLC	OMNI Facility Services	Du All Cleaning, Inc
<b>CASUAL LABOR:</b>				
City Hall, Courts, Comm.Ctr, Library				
22,820 Hrs x Regular Time;		\$ 251,020.00	\$ 256,040.40	\$ 251,020.00
Holiday Time 96 Hrs		\$ 1,536.00	\$ 1,309.44	\$ 1,344.00
Nature Center/Museum -		\$ 16,940.00	\$ 17,278.80	\$ 16,940.00
1,540 Hrs x Regular Time				
Regular Time:		\$ 11.00	\$ 11.22	\$ 11.00
Employee Pay Range:		7.25 - 9.00	8.00 - 8.25	7.50 - 8.50
Holiday Time:		\$ 16.00	\$ 13.64	\$ 14.00
<b>TOTAL OF CASUAL LABOR:</b>		<b>\$ 269,496.00</b>	<b>\$ 274,628.64</b>	<b>\$ 269,304.00</b>
<b>RETURN OF BID DEPOSIT:</b>				
Pick Up		XX		XX
Mail			XX	
<b>INSURANCE:</b>				
Can Meet		XX	XX	XX
Cannot Meet				
<b>SITE INSPECTIONS:</b>				
Y or N		Yes	Yes	Yes
DATE		7/25/2007	7/25/2007	7/31/2007
<b>VENDOR QUESTIONNAIRE</b>				
Y or N		Yes	Yes	Yes
<b>TWO FORM COMPLETED</b>				
Legal Status	Y or N	Yes	Yes	Yes
Non-Collusion	Y or N	Yes	Yes	Yes
<b>TERMS:</b>				
		Blank	Net 30	Blank
<b>ACKNOWLEDGEMENT</b>				
Y or N		Yes	Yes	Yes
<b>EXCEPTIONS:</b>				
		Blank	None	N/A
<b>ADDENDUM #1</b>				
Y or N		Yes	No	Yes

PROPOSAL: Two(2) Year Requirements of Janitorial Services for Various City Locations with an Option to Renew for Two(2) Additional Years

DISQUALIFIED:

C&W Associates D/B/A Sparkle Janitorial (Did not submit bid surety check with bid)

NO BIDS:

Saber Building Services  
 Sparkle Commercial Cleaning  
 Commercial Maintenance, Inc.

**BOLD AND HIGHLIGHTED TYPE DENOTES LOW BIDDERS**

ATTEST:

Steve Pallotta  
 Diane M. Fisher  
 Julie Hamilton

Susan Leirstein CPPB  
 Purchasing Director

VENDOR NAME:	McCoy Maintenance, Inc.	Forma Restoration	Missy Mae Cleaning Service
CHECK #	547382382-3	150840759	4452628513
CHECK AMOUNT	\$ 3,150.00	\$ 3,150.00	\$ 900.00

LOCATION	SQUARE FOOTAGE	COST / MONTH	\$ PER SQUARE FT.	COST / MONTH	\$ PER SQUARE FT.	COST / MONTH	\$ PER SQUARE FT.
<b>Group 1: Civic Center Sites</b>							
CITY HALL & POLICE	86,388	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
52-4 DISTRICT COURT	29,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
COMMUNITY CENTER	99,864	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LIBRARY	44,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Monthly TOTAL of GROUP 1:</b>		\$ -		\$ -		\$ -	
<b>Yearly Total of Group 1:</b>		\$ -		\$ -		\$ -	
<b>CASUAL - 22,820 Hrs x Regular Time;</b>							
<b>GRAND TOTAL -W/CASUAL - GROUP 1:</b>		\$ -		\$ -		\$ -	
<b>Group 2: Garage Facilities</b>							
DPW FACILITY	9,500	\$ 997.50	\$ 0.105	\$ 1,596.00	\$ 0.168	\$ -	\$ -
P&R GARAGE	1,781	\$ 427.44	\$ 0.240	\$ 641.16	\$ 0.360	\$ -	\$ -
<b>Monthly TOTAL of GROUP 2:</b>		\$ 1,424.94		\$ 2,237.16		\$ -	\$ -
<b>Yearly Total of Group 2:</b>		\$ 17,099.28		\$ 26,845.92		\$ -	\$ -
<b>Group 3: Enrichment Facilities</b>							
MUSEUM	5X / Week 10,846	\$ 759.22	\$ 0.070	\$ 867.68	\$ 0.08	\$ -	\$ -
LLOYD STAGE	6X / Week	\$ 695.64	\$ 0.085	\$ 900.24	\$ 0.11	\$ -	\$ -
NATURE CENTER	8,184						
<b>Monthly TOTAL of GROUP 3:</b>		\$ 1,454.86		\$ 1,767.92		\$ -	
<b>Yearly Total of Group 3:</b>		\$ 17,458.32		\$ 21,215.04		\$ -	
<b>CASUAL - 1,540 Hrs x Regular Time;</b>		\$ 18,480.00		\$ 16,555.00			
<b>GRAND TOTAL -W/CASUAL - GROUP 3:</b>		\$ 35,938.32		\$ 37,770.04		\$ -	
<b>Group 4: Fire Sites</b>							
<b>FIRE HALLS:</b>							
1 (Tuesday and Friday)	2,175	\$ 206.63	\$ 0.095	\$ 278.40	\$ 0.128	\$ 2,697.00	\$ 1.24
2 (Monday and Thursday)	2,320	\$ 220.40	\$ 0.095	\$ 296.96	\$ 0.128	\$ 2,876.80	\$ 1.24
3 (Tuesday and Friday)	3,000	\$ 285.00	\$ 0.095	\$ 384.00	\$ 0.128	\$ 3,720.00	\$ 1.24
4 (Tuesday and Friday)	1,914	\$ 195.23	\$ 0.102	\$ 244.99	\$ 0.128	\$ 2,373.36	\$ 1.24
5 (Monday and Thursday)	3,000	\$ 285.00	\$ 0.095	\$ 384.00	\$ 0.128	\$ 3,720.00	\$ 1.24
6 (Monday and Thursday)	1,920	\$ 195.84	\$ 0.102	\$ 245.76	\$ 0.128	\$ 2,380.80	\$ 1.24
FIRE/ POLICE TRAIN (5X)	6,915	\$ 546.29	\$ 0.079	\$ 691.50	\$ 0.100	\$ 8,574.60	\$ 1.24
<b>Monthly TOTAL of GROUP 4:</b>		\$ 1,934.38		\$ 2,525.61		\$ 26,342.56	
<b>Yearly Total of Group 4:</b>		\$ 23,212.54		\$ 30,307.34		#####	
<b>Group 5: Other Sites</b>							
SYLVAN GLEN: Maintenance Bldg. - All Year	2X / 750	\$ 195.00	\$ 0.260	\$ 285.00	\$ 0.38	\$ -	\$ -
SYLVAN GLEN GC: Pro Shop (9 mos./yr)	5X / WEEK 1,700	\$ 357.00	\$ 0.210	\$ 357.00	\$ 0.21	\$ -	\$ -
SANCTUARY LAKE GC: Maintenance Bldg(9 mos./yr)	2X / 719	\$ 194.13	\$ 0.270	\$ 287.60	\$ 0.40	\$ -	\$ -
SANCTUARY LAKE GC: Pro Shop (9 mos./yr)	5X / WEEK 1,000	\$ 358.00	\$ 0.358	\$ 360.00	\$ 0.36	\$ -	\$ -
ENGINEERING FIELD OFFICE: All Year	2X / Week 2,550	\$ 242.25	\$ 0.095	\$ 255.00	\$ 0.10	\$ -	\$ -
<b>Monthly TOTAL of GROUP 5:</b>		\$ 1,346.38		\$ 1,544.60		\$ -	
<b>Yearly Total of Group 5:</b>		\$ 16,156.56		\$ 18,535.20		\$ -	
<b>Monthly GRAND TOTAL GROUPS 1 - 5</b>		\$ 6,160.56		\$ 8,075.29		\$ 26,342.56	
<b>Yearly Grand Totals - Groups 1 - 5</b>		\$ 73,926.70		\$ 96,903.50		\$ 316,110.72	
<b>GRAND TOTAL - Groups 1-5 w/Causal</b>		\$ 92,406.70		\$ 113,458.50		\$ 316,110.72	

VENDOR NAME:		McCoy Maintenance	Forma Restoration	Missy Mae Cleaning Service
<b>CASUAL LABOR:</b>				
City Hall, Courts, Comm.Ctr, Library				
22,820 Hrs x Regular Time;		\$ 273,840.00	\$ 245,315.00	\$ -
Holiday Time 96 Hrs		\$ 1,728.00	\$ 1,547.52	\$ -
Nature Center/Museum - 1,540 Hrs X Regular Time;		\$ 18,480.00	\$ 16,555.00	\$ -
Regular Time:		\$ 12.00	\$ 10.75	\$ -
Employee Pay Range:		7.50 - 12.00	7.00 - 10.75	0
Holiday Time:		\$ 18.00	\$ 16.12	\$ -
<b>TOTAL OF CASUAL LABOR:</b>		<b>\$ 294,048.00</b>	<b>\$ 263,417.52</b>	<b>\$ -</b>
<b>RETURN OF BID DEPOSIT:</b>				
Pick Up		XX		XX
Mail			XX	
<b>INSURANCE:</b>				
Can Meet		XX	XX	XX
Cannot Meet				
<b>SITE INSPECTIONS:</b>				
Y or N		Yes	Yes	Yes
DATE		7/30/2007	7/25/2007	7/31/2007
<b>VENDOR QUESTIONNAIRE</b>				
Y or N		Yes	Yes	Yes
<b>TWO FORM COMPLETED</b>				
Legal Status	Y or N	Yes	Yes	Yes
Non-Collusion	Y or N	Yes	Yes	Yes
<b>TERMS:</b>				
		Net 30 days	Blank	Blank
<b>ACKNOWLEDGEMENT</b>				
Y or N		Yes	Yes	Yes
<b>EXCEPTIONS:</b>				
		N/A	Blank	Blank
<b>ADDENDUM #1</b>				
Y or N		Yes	Yes	Yes

PROPOSAL: Two(2) Year Requirements of Janitorial Services for Various City Locations with an Option to Renew for Two(2) Additional Years

Opening Date -- 8/7/07  
 Date Prepared -- 8/8/07

CITY OF TROY  
 BID TABULATION  
 JANITORIAL SERVICES

VENDOR NAME:	This Is It Cleaning	Road Runr Maintenance	American Cleaning LLC
CHECK #	87112469	102609201	127704743
CHECK AMOUNT	\$ 14,700.00 (\$450 on file)	\$ 15,150.00	\$ 15,150.00

LOCATION	SQUARE FOOTAGE	COST / MONTH	\$ PER SQUARE FT.	COST / MONTH	\$ PER SQUARE FT.	COST / MONTH	\$ PER SQUARE FT.
<b>Group 1: Civic Center Sites</b>							
CITY HALL & POLICE	86,388	\$ 5,010.50	\$ 0.0580	\$ 6,349.52	\$ 0.0735	\$ 8,638.80	\$ 0.10
52-4 DISTRICT COURT	29,000	\$ 2,117.00	\$ 0.0730	\$ 2,375.10	\$ 0.0819	\$ 3,190.00	\$ 0.11
COMMUNITY CENTER	99,864	\$ 8,568.33	\$ 0.0858	\$ 8,808.00	\$ 0.0882	\$ 10,985.04	\$ 0.11
LIBRARY	44,500	\$ 2,545.40	\$ 0.0572	\$ 3,502.15	\$ 0.0787	\$ 4,895.00	\$ 0.11
<b>Monthly TOTAL of GROUP</b>		<b>\$ 18,241.24</b>		<b>\$ 21,034.77</b>		<b>\$ 27,708.84</b>	
<b>Yearly Total of Group 1:</b>		<b>\$ 218,894.82</b>		<b>\$ 252,417.27</b>		<b>\$ 332,506.08</b>	
<b>CASUAL - 22,820 Hrs x Regular Time;</b>		<b>\$ 284,793.60</b>		<b>\$ 285,250.00</b>		<b>\$ 245,315.00</b>	9.00 - 12.50
<b>GRAND TOTAL -W/CASUAL - GROUP 1:</b>		<b>\$ 503,688.42</b>		<b>\$ 537,667.27</b>		<b>\$ 577,821.08</b>	
<b>Group 2: Garage Facilities</b>							
DPW FACILITY	9,500	\$ 1,151.40	\$ 0.1212	\$ 1,185.60	\$ 0.12480	\$ 1,045.00	\$ 0.11
P&R GARAGE	1,781	\$ 353.88	\$ 0.1987	\$ 600.02	\$ 0.33690	\$ 516.49	\$ 0.29
<b>Monthly TOTAL of GROUP 2:</b>		<b>\$ 1,505.28</b>		<b>\$ 1,785.62</b>		<b>\$ 1,561.49</b>	
<b>Yearly Total of Group 2:</b>		<b>\$ 18,063.42</b>		<b>\$ 21,427.43</b>		<b>\$ 18,737.88</b>	
<b>Group 3: Enrichment Facilities</b>							
MUSEUM	5X / Week 10,846	\$ 902.39	\$ 0.0832	\$ 800.43	\$ 0.0738	\$ 867.68	\$ 0.08
LLOYD STAGE	6X / Week	\$ 680.91	\$ 0.0832	\$ 800.40	\$ 0.0978	\$ 736.56	\$ 0.09
NATURE CENTER	8,184						
<b>Monthly TOTAL of GROUP 3:</b>		<b>\$ 1,583.30</b>		<b>\$ 1,600.83</b>		<b>\$ 1,604.24</b>	
<b>Yearly Total of Group 3</b>		<b>\$ 18,999.55</b>		<b>\$ 19,209.96</b>		<b>\$ 19,250.88</b>	
<b>CASUAL - 1,540 Hrs x Regular Time;</b>		<b>\$ 19,219.20</b>		<b>\$ 19,250.00</b>		<b>\$ 16,555.00</b>	
<b>GRAND TOTAL -W/CASUAL - GROUP 3:</b>		<b>\$ 38,218.75</b>		<b>\$ 38,459.96</b>		<b>\$ 35,805.88</b>	
<b>Group 4: Fire Sites</b>							
<b>FIRE HALLS:</b>							
1 (Tuesday and Friday)	2,175	\$ 237.73	\$ 0.1093	\$ 250.13	\$ 0.1150	\$ 237.08	\$ 0.109
2 (Monday and Thursday)	2,320	\$ 281.42	\$ 0.1213	\$ 250.10	\$ 0.1078	\$ 252.88	\$ 0.109
3 (Tuesday and Friday)	3,000	\$ 327.90	\$ 0.1093	\$ 250.20	\$ 0.0834	\$ 315.00	\$ 0.105
4 (Tuesday and Friday)	1,914	\$ 209.20	\$ 0.1093	\$ 250.16	\$ 0.1307	\$ 208.63	\$ 0.109
5 (Monday and Thursday)	3,000	\$ 364.50	\$ 0.1215	\$ 250.20	\$ 0.0834	\$ 315.00	\$ 0.105
6 (Monday and Thursday)	1,920	\$ 233.28	\$ 0.1215	\$ 249.98	\$ 0.1302	\$ 209.28	\$ 0.109
FIRE/ POLICE TRAIN (5X)	6,915	\$ 600.22	\$ 0.0868	\$ 800.07	\$ 0.1157	\$ 684.59	\$ 0.099
<b>Monthly TOTAL of GROUP 4:</b>		<b>\$ 2,254.25</b>		<b>\$ 2,300.83</b>		<b>\$ 2,222.45</b>	
<b>Yearly Total of Group 4:</b>		<b>\$ 27,050.95</b>		<b>\$ 27,609.96</b>		<b>\$ 26,669.35</b>	
<b>Group 5: Other Sites</b>							
SYLVAN GLEN: Maintenance Bldg. - All Year	2X / 750	\$ 112.32	\$ 0.14976	\$ 300.00	\$ 0.4000	\$ 150.00	\$ 0.20
SYLVAN GLEN GC: Pro Shop (9 mos./yr)	5X / 1,700	\$ 324.56	\$ 0.19092	\$ 675.07	\$ 0.3971	\$ 595.00	\$ 0.35
SANCTUARY LAKE GC: Maintenance Bldg(9 mos./yr)	2X / 719	\$ 149.82	\$ 0.20837	\$ 300.04	\$ 0.4173	\$ 143.80	\$ 0.20
SANCTUARY LAKE GC: Pro Shop (9 mos./yr)	5X / 1,000	\$ 224.90	\$ 0.22490	\$ 675.00	\$ 0.6750	\$ 350.00	\$ 0.35
ENGINEERING FIELD OFFICE: All Year	2X / Week 2,550	\$ 325.00	\$ 0.12745	\$ 250.16	\$ 0.0981	\$ 510.00	\$ 0.20
<b>Monthly TOTAL of GROUP 5:</b>		<b>\$ 1,136.60</b>		<b>\$ 2,200.26</b>		<b>\$ 1,748.80</b>	
<b>Yearly Total of Group 5:</b>		<b>\$ 13,639.15</b>		<b>\$ 26,403.16</b>		<b>\$ 20,985.60</b>	
<b>Monthly GRAND TOTAL GROUPS 1 - 5</b>		<b>\$ 24,720.66</b>		<b>\$ 28,922.32</b>		<b>\$ 34,845.82</b>	
<b>Yearly Grand Totals - Groups 1 - 5</b>		<b>\$ 296,647.89</b>		<b>\$ 347,067.79</b>		<b>\$ 418,149.79</b>	
<b>GRAND TOTAL - Groups 1-5 w/Causal</b>		<b>\$ 600,660.69</b>		<b>\$ 651,567.79</b>		<b>\$ 680,019.79</b>	

VENDOR NAME:		This Is It Cleaning	Road Runr Maintenance	American Cleaning LLC
<b>CASUAL LABOR:</b>				
City Hall, Courts, Comm.Ctr, Library				
22,820 Hrs x Regular Time;		\$ 284,793.60	\$ 285,250.00	\$245,315.00
Holiday Time 96 Hrs		\$ 1,797.12	\$ 1,536.00	\$ 1,440.00
Nature Center/Museum - 1,540 Hrs X Regular Time;		\$ 19,219.20	\$ 19,250.00	\$ 16,555.00
				Average
Regular Time:	\$ 12.48		\$ 12.50	\$ 10.75
Employee Pay Range:	8.75 - 10.00		7.50 - 10.00	9.00 - 12.50
Holiday Time:	\$ 18.72		\$ 16.00	\$ 15.00
<b>TOTAL OF CASUAL LABOR:</b>		<b>\$ 305,809.92</b>	<b>\$ 306,036.00</b>	<b>\$263,310.00</b>
<b>RETURN OF BID DEPOSIT:</b>	Pick Up		XX	
	Mail	XX		XX
<b>INSURANCE:</b>	Can Meet	XX	XX	XX
	Cannot Meet			
<b>SITE INSPECTIONS:</b>	Y or N	Yes	Yes	Yes
	DATE	7/31/1007	7/25/2007	7/25/2007
<b>VENDOR QUESTIONNAIRE</b>	Y or N	Yes	Yes	Yes
<b>TWO FORM COMPLETED</b>				
	Legal Status	Y or N	No	Yes
	Non-Collusion	Y or N	Yes	Yes
<b>TERMS:</b>		Full	Net 30 days	Blank
<b>ACKNOWLEDGEMENT</b>	Y or N	Yes	Yes	Yes
<b>EXCEPTIONS:</b>		Our goal is to be awarded the contracts for all groups but will be satisfied with at least three	Blank	Blank
<b>ADDENDUM #1</b>	Y or N	Yes	Yes	Yes

PROPOSAL: Two(2) Year Requirements of Janitorial Services for Various City Locations with an Option to Renew for Two(2) Additional Years

Opening Date -- 8/7/07  
 Date Prepared -- 8/8/07

CITY OF TROY  
 BID TABULATION  
 JANITORIAL SERVICES

VENDOR NAME:	ALBA Cleaning Inc.	Hi-Tec Building Services	Centennial One of Washington, Inc. dba/ Skyline Building Services, Inc.
CHECK #	4452616882	751462656	68378
CHECK AMOUNT	\$ 12,000.00	\$ 15,150.00	\$ 15,150.00

LOCATION	SQUARE FOOTAGE	COST / MONTH	\$ PER SQUARE FT.	COST / MONTH	\$ PER SQUARE FT.	COST / MONTH	\$ PER SQUARE FT.
<b>Group 1: Civic Center Sites</b>							
CITY HALL & POLICE	86,388	\$ 12,094.32	\$ 0.14	\$ 7,256.59	\$ 0.084	\$ 12,187.62	\$ 0.14108
52-4 DISTRICT COURT	29,000	\$ 3,770.00	\$ 0.13	\$ 2,726.00	\$ 0.094	\$ 3,497.43	\$ 0.120601
COMMUNITY CENTER	99,864	\$ 16,976.88	\$ 0.17	\$ 9,886.54	\$ 0.099	\$ 16,272.84	\$ 0.16295
LIBRARY	44,500	\$ 6,230.00	\$ 0.14	\$ 4,094.00	\$ 0.092	\$ 6,657.20	\$ 0.14960
<b>Monthly TOTAL of GROUP</b>		<b>\$ 39,071.20</b>		<b>\$ 23,963.13</b>		<b>\$ 38,615.09</b>	
<b>Yearly Total of Group 1:</b>		<b>\$ 468,854.40</b>		<b>\$ 287,557.54</b>	8.00 -10.00	<b>\$ 463,381.04</b>	
<b>CASUAL - 22,820 Hrs x Regular Time;</b>		<b>\$ 273,840.00</b>		<b>\$ 318,339.00</b>		<b>\$ 505,006.50</b>	
<b>GRAND TOTAL -W/CASUAL - GROUP 1:</b>		<b>\$ 742,694.40</b>		<b>\$ 605,896.54</b>		<b>\$ 968,387.54</b>	
<b>Group 2: Garage Facilities</b>							
DPW FACILITY	9,500	\$ -	-	\$ 1,824.00	\$ 0.192	\$ 1,911.78	\$ 0.20124
P&R GARAGE	1,781	\$ -	-	\$ 703.50	\$ 0.395	\$ 824.44	\$ 0.46291
<b>Monthly TOTAL of GROUP 2:</b>		<b>\$ -</b>	<b>-</b>	<b>\$ 2,527.50</b>		<b>\$ 2,736.22</b>	
<b>Yearly Total of Group 2:</b>		<b>\$ -</b>		<b>\$ 30,329.94</b>		<b>\$ 32,834.67</b>	
<b>Group 3:</b>							
<b>Enrichment Facilities</b>							
MUSEUM	5X / Week 10,846	\$ -	-	\$ 867.68	\$ 0.080	\$ 955.86	\$ 0.08813
LLOYD STAGE	6X / Week	\$ -	-	\$ 1,023.00	\$ 0.125	\$ 1,183.49	\$ 0.14461
NATURE CENTER	8,184						
<b>Monthly TOTAL of GROUP 3:</b>		<b>\$ -</b>		<b>\$ 1,890.68</b>		<b>\$ 2,139.35</b>	
<b>Yearly Total of Group 3</b>		<b>\$ -</b>		<b>\$ 22,688.16</b>		<b>\$ 25,672.15</b>	
<b>CASUAL - 1,540 Hrs x Regular Time;</b>				<b>\$ 21,483.00</b>		<b>\$ 34,080.20</b>	
<b>GRAND TOTAL -W/CASUAL - GROUP 3:</b>		<b>\$ -</b>		<b>\$ 44,171.16</b>		<b>\$ 59,752.35</b>	
<b>Group 4: Fire Sites</b>							
<b>FIRE HALLS:</b>							
1 (Tuesday and Friday)	2,175	\$ -	\$ -	\$ 393.68	\$ 0.181	\$ 394.50	\$ 0.18138
2 (Monday and Thursday)	2,320	\$ -	\$ -	\$ 394.40	\$ 0.170	\$ 394.49	\$ 0.17004
3 (Tuesday and Friday)	3,000	\$ -	\$ -	\$ 393.00	\$ 0.131	\$ 394.50	\$ 0.13150
4 (Tuesday and Friday)	1,914	\$ -	\$ -	\$ 394.28	\$ 0.206	\$ 394.49	\$ 0.20611
5 (Monday and Thursday)	3,000	\$ -	\$ -	\$ 393.00	\$ 0.131	\$ 394.50	\$ 0.13150
6 (Monday and Thursday)	1,920	\$ -	\$ -	\$ 393.60	\$ 0.205	\$ 394.48	\$ 0.20546
FIRE/ POLICE TRAIN (5X)	6,915	\$ -	\$ -	\$ 919.70	\$ 0.133	\$ 1,433.83	\$ 0.20735
<b>Monthly TOTAL of GROUP 4:</b>		<b>\$ -</b>		<b>\$ 3,281.65</b>		<b>\$ 3,800.80</b>	
<b>Yearly Total of Group 4:</b>		<b>\$ -</b>		<b>\$ 39,379.85</b>		<b>\$ 45,609.57</b>	
<b>Group 5: Other Sites</b>							
SYLVAN GLEN: Maintenance Bldg. - All Year	2X / Week 750	\$ -	\$ -	\$ 394.50	\$ 0.526	\$ 394.50	\$ 0.5260
SYLVAN GLEN GC: Pro Shop (9 mos./yr)	5X / WEEK 1,700	\$ -	\$ -	\$ 494.70	\$ 0.291	\$ 955.91	\$ 0.5623
SANCTUARY LAKE GC: Maintenance Bldg(9 mos./yr)	2X / Week 719	\$ -	\$ -	\$ 294.79	\$ 0.410	\$ 394.52	\$ 0.5487
SANCTUARY LAKE GC: Pro Shop (9 mos./yr)	5X / WEEK 1,000	\$ -	\$ -	\$ 295.00	\$ 0.295	\$ 955.90	\$ 0.9559
ENGINEERING FIELD OFFICE: All Year	2X / Week 2,550	\$ -	\$ -	\$ 668.10	\$ 0.262	\$ 788.97	\$ 0.3094
<b>Monthly TOTAL of GROUP 5:</b>		<b>\$ -</b>		<b>\$ 2,147.09</b>		<b>\$ 3,489.80</b>	
<b>Yearly Total of Group 5:</b>		<b>\$ -</b>		<b>\$ 25,765.08</b>		<b>\$ 41,877.54</b>	
<b>Monthly GRAND TOTAL GROUPS 1 - 5</b>		<b>\$ 39,071.20</b>		<b>\$ 33,810.05</b>		<b>\$ 50,781.25</b>	
<b>Yearly Grand Totals - Groups 1 - 5</b>		<b>\$ 468,854.40</b>		<b>\$ 405,720.56</b>		<b>\$ 609,374.98</b>	
<b>GRAND TOTAL - Groups 1-5 w/Causal</b>		<b>\$ 742,694.40</b>		<b>\$ 745,542.56</b>		<b>\$ 1,148,461.68</b>	

VENDOR NAME:		ALBA Cleaning Inc.	Hi-Tech Building Services	Centennial One of Washington, Inc. dba/ Skyline Building Services, Inc.
<b>CASUAL LABOR:</b>				
City Hall, Courts, Comm.Ctr, Library				
22,820 Hrs x Regular Time;		\$ 273,840.00	\$ 318,339.00	\$ 505,006.60
Holiday Time 96 Hrs		\$ 960.00	\$ 1,627.20	\$ 3,187.20
Nature Center/Museum - 1,540 Hrs X Regular Time;		\$ 18,480.00	\$ 21,483.00	\$ 34,080.20
Regular Time:		\$ 12.00	\$ 13.95	\$ 22.13
Employee Pay Range:		8.00 - 11.00	8.00 - 10.00	8.00 - 8.50
Holiday Time:		\$ 10.00	\$ 16.95	\$ 33.20
<b>TOTAL OF CASUAL LABOR:</b>		<b>\$ 293,280.00</b>	<b>\$ 341,449.20</b>	<b>\$ 542,274.00</b>
<b>RETURN OF BID DEPOSIT:</b>	Pick Up Mail	XX	Blank	XX
<b>INSURANCE:</b>	Can Meet	XX	XX	XX
	Cannot Meet			
<b>SITE INSPECTIONS:</b>	Y or N	Yes	Yes	Yes
	DATE	7/31/2007	7/31/2007	7/25/2007
<b>VENDOR QUESTIONNAIRE</b>	Y or N	Yes	Yes	Yes
<b>TWO FORM COMPLETED</b>				
	Legal Status Y or N	Yes	Yes	Yes
	Non-Collusion Y or N	Yes	Yes	Yes
<b>TERMS:</b>		Net 30	2 years - groups 1 -5	Blank
<b>ACKNOWLEDGEMENT</b>	Y or N	Yes	Yes	Yes
<b>EXCEPTIONS:</b>		N/A	No exceptions to this bid-may decline if not selectd for all locations. 2% discount if awarded all locations	We accept all terms and specs, Including all exceptions, deviations, substitutions etc from the City of Troy
<b>ADDENDUM #1</b>	Y or N	Yes	Yes	Yes

PROPOSAL: Two(2) Year Requirements of Janitorial Services for Various City Locations with an Option to Renew for Two(2) Additional Years

Opening Date -- 8/7/07  
 Date Prepared -- 8/8/07

CITY OF TROY  
 BID TABULATION  
 JANITORIAL SERVICES

VENDOR NAME: Giant Janitorial Service Inc

CHECK # 336435073

CHECK AMOUNT \$ 15,150.00

LOCATION	SQUARE FOOTAGE	COST / MONTH	\$ PER SQUARE FT.				
<b>Group 1: Civic Center Sites</b>							
CITY HALL & POLICE	86,388	\$ 4,578.56	\$ 0.053				
52-4 DISTRICT COURT	29,000	\$ 1,827.00	\$ 0.063				
COMMUNITY CENTER	99,864	\$ 7,889.26	\$ 0.079				
LIBRARY	44,500	\$ 2,403.00	\$ 0.054				
<b>Monthly TOTAL of GROUP 1</b>		<b>\$ 16,697.82</b>					
<b>Yearly Total of Group 1:</b>		<b>\$ 200,373.84</b>					
<b>CASUAL - 22,820 Hrs x Regular Time;</b>		<b>\$ 262,430.00</b>	7.50 - 9.50				
<b>GRAND TOTAL -W/CASUAL - GROUP 1:</b>		<b>\$ 462,803.84</b>					
<b>Group 2: Garage Facilities</b>							
DPW FACILITY	9,500	\$ 15,675.00	\$ 1.65				
P&R GARAGE	1,781	\$ 6,233.50	\$ 3.50				
<b>Monthly TOTAL of GROUP 2:</b>		<b>\$ 21,908.50</b>					
<b>Yearly Total of Group 2:</b>		<b>\$ 262,902.00</b>					
<b>Group 3: Enrichment Facilities</b>							
MUSEUM	5X / Week 10,846	\$ 759.22	\$ 0.070				
LLOYD STAGE	6X /	\$ 810.22	\$ 0.099				
NATURE CENTER	8,184						
<b>Monthly TOTAL of GROUP 3:</b>		<b>\$ 1,569.44</b>					
<b>Yearly Total of Group 3</b>		<b>\$ 18,833.23</b>					
<b>CASUAL - 1,540 Hrs x Regular Time;</b>		<b>\$ 17,710.00</b>					
<b>GRAND TOTAL -W/CASUAL - GROUP 3:</b>		<b>\$ 36,543.23</b>					
<b>Group 4: Fire Sites</b>							
<b>FIRE HALLS:</b>							
1 (Tuesday and Friday)	2,175	\$ 2,610.00	\$ 1.20				
2 (Monday and Thursday)	2,320	\$ 2,784.00	\$ 1.20				
3 (Tuesday and Friday)	3,000	\$ 3,000.00	\$ 1.00				
4 (Tuesday and Friday)	1,914	\$ 2,105.40	\$ 1.10				
5 (Monday and Thursday)	3,000	\$ 3,000.00	\$ 1.00				
6 (Monday and Thursday)	1,920	\$ 2,112.00	\$ 1.10				
FIRE/ POLICE TRAIN (5X)	6,915	\$ 5,186.25	\$ 0.75				
<b>Monthly TOTAL of GROUP 4:</b>		<b>\$ 20,797.65</b>					
<b>Yearly Total of Group 4:</b>		<b>\$ 249,571.80</b>					
<b>Group 5: Other Sites</b>							
SYLVAN GLEN: Maintenance Bldg. - All Year	2X / 750	\$ 2,625.00	\$ 3.50				
SYLVAN GLEN GC: Pro Shop (9 mos./yr)	5X / 1,700	\$ 5,950.00	\$ 3.50				
SANCTUARY LAKE GC: Maintenance Bldg(9 mos./yr)	2X / 719	\$ 2,157.00	\$ 3.00				
SANCTUARY LAKE GC: Pro Shop (9 mos./yr)	5X / 1,000	\$ 3,000.00	\$ 3.00				
ENGINEERING FIELD OFFICE: All Year	2X / 2,550	\$ 3,187.50	\$ 1.25				
<b>Monthly TOTAL of GROUP 5:</b>		<b>\$ 16,919.50</b>					
<b>Yearly Total of Group 5:</b>		<b>\$ 203,034.00</b>					
<b>Monthly GRAND TOTAL GROUPS 1 - 5</b>		<b>\$ 77,892.91</b>					
<b>Yearly Grand Totals - Groups 1 - 5</b>		<b>\$ 934,714.87</b>					
<b>GRAND TOTAL - Groups 1-5 w/Causal</b>		<b>\$ 1,214,854.87</b>					

VENDOR NAME: Giant Janitorial Services, Inc.

**CASUAL LABOR:**

City Hall, Courts, Comm.Ctr, Library	
22,820 Hrs x Regular Time;	\$ 262,430.00
Holiday Time 96 Hrs	\$ 1,248.00
Nature Center/Museum - 1,540 Hrs X Regular Time;	\$ 17,710.00
Regular Time:	\$ 11.50
Employee Pay Range:	7.50 - 9.00
Holiday Time:	\$ 13.00

**TOTAL OF CASUAL LABOR:** \$ 281,388.00

<b>RETURN OF BID DEPOSIT:</b>	Pick Up Mail	XX		
<b>INSURANCE:</b>	Can Meet	XX		
	Cannot Meet			
<b>SITE INSPECTIONS:</b>	Y or N	Yes		
	DATE	7/25/007		
<b>VENDOR QUESTIONNAIRE</b>	Y or N	Yes		
<b>TWO FORM COMPLETED</b>				
	Legal Status Y or N	Yes		
	Non-Collusion Y or N	Yes		
<b>TERMS:</b>		Net 10		
<b>ACKNOWLEDGEMENT</b>	Y or N	Yes		
<b>EXCEPTIONS:</b>		Blank		
<b>ADDENDUM #1</b>	Y or N	Yes		

PROPOSAL: Two(2) Year Requirements of Janitorial Services for Various City Locations with an Option to Renew for Two(2) Additional Years