



CITY COUNCIL ACTION REPORT

March 1, 2010

TO: John Szerlag, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance & Administration
Susan A. Leirstein, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: Standard Purchasing Resolution 1: Award To Low Bidder – Fertilizer / Herbicide Application Services

Background

- On February 9, 2010, bid proposals were received to provide three-year requirements of Fertilizer / Herbicide Application Services on various municipal sites for the purpose of weed control.
- Fertilizer and herbicide applications on municipal turf give the City a well maintained and attractive appearance; as well as provide turf quality for a safer playing surface on irrigated athletic fields.
- 280 vendors were notified via the MITN system with ten (10) vendors responding, and one statement of no bid received.

Financial Considerations

- Funds will be available from the operating budgets of the Parks and Recreation Division accounts for Contractual Services.
- The City will realize a savings of approximately \$100,000 over what was paid the last three years due to a reduction in the number of applications, a reduction in the cost per acre per application, and a change in the chemical formulation being applied.

Legal Considerations

- ITB-COT 10-02 Fertilizer / Herbicide Application Services were competitively bid as required by City Charter and Code.
- The award is contingent upon the recommended bidder's submission of proper contracts and bid documents, including insurance certificates, bonds and all other specified requirements.

Recommendations

- City management and the Parks and Recreation department recommend awarding the three-year contract for fertilizer / herbicide application services to the low bidder, The Davey Tree Expert Company of Auburn Hills for an estimated total cost of \$71,580.75, at unit prices contained in the attached bid tabulation to expire December 31, 2012.

Opening Date -- 2/09/10
Date Prepared -- 2/15/10

jh/sl

CITY OF TROY
 BID TABULATION
 FERTILIZER/HERBICIDE APPLICATION

VENDOR NAME:	The Davey Tree	Custom Lawn Care	Owen Tree Service
	Expert Company		
CHECK #:	23681360	101177634	440966
CHECK AMOUNT:	\$2,500.00	\$2,500.00	\$2,500.00

PROPOSAL -- FURNISH THREE (3) YEAR REQUIREMENTS OF FERTILIZER/HERBICIDE APPLICATION SERVICES IN ACCORDANCE WITH THE SPECIFICATIONS

PROPOSAL A:

140.7 Acres 2010	Fertilizer Application:	\$ 42.50	\$ 47.60	\$ 76.00
	Weed Control Application:	\$ 15.00	\$ 22.40	Included \$ -
140.7 Acres 2011	Fertilizer Application:	\$ 42.50	\$ 47.60	\$ 76.00
	Weed Control Application:	\$ 15.00	\$ 22.40	Included \$ -
140.7 Acres 2012	Fertilizer Application:	\$ 42.50	\$ 47.60	\$ 76.00
	Weed Control Application:	\$ 15.00	\$ 22.40	Included \$ -

PROPOSAL B:

140.7 Acres 2010	Fertilizer Application:	\$ 42.50	\$ 47.60	\$ 76.00
	Fertilizer Application:	\$ 42.50	\$ 47.60	\$ 74.50
	Weed Control Application:	\$ 15.00	\$ 22.40	Included \$ -
140.7 Acres 2011	Fertilizer Application:	\$ 42.50	\$ 47.60	\$ 76.00
	Fertilizer Application:	\$ 42.50	\$ 47.60	\$ 74.50
	Weed Control Application:	\$ 15.00	\$ 22.40	Included \$ -
140.7 Acres 2012	Fertilizer Application:	\$ 42.50	\$ 47.60	\$ 76.00
	Fertilizer Application:	\$ 42.50	\$ 47.60	\$ 74.50
	Weed Control Application:	\$ 15.00	\$ 22.40	Included \$ -

PROPOSAL C:

Flynn, Firefighters, & Boulan Athletic Fields

40.0 Acres 2010	One Application	\$ 42.50	\$ 68.00	\$ 75.75
40.0 Acres 2011	One Application	\$ 42.50	\$ 68.00	\$ 75.75
40.0 Acres 2012	One Application	\$ 42.50	\$ 68.00	\$ 75.75

ESTIMATED GRAND TOTAL PROPOSALS A-C:	\$ 71,580.75	\$ 87,345.96	\$ 104,695.65
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INSURANCE:	Can Meet	XX	XX	XX
	Cannot Meet			
ALTERNATE INSURANCE: POLLUTION COVERAGE	Can Meet	Blank	XX	XX
	Cannot Meet	Blank		
PROPOSED Pre-emergent Herbicide(s)	Dimension or Pendimethalin		Attached To Bid	Dimension
MSDS Sheets Y or N	Yes		Yes	Yes
PROPOSED Broadleaf Herbicide(s)	Three - way		Attached To Bid	Three Way Selective
MSDS Sheets Y or N	Yes		Yes	Yes

Opening Date -- 2/09/10
 Date Prepared -- 2/15/10

CITY OF TROY
 BID TABULATION
 FERTILIZER/HERBICIDE APPLICATION

VENDOR NAME:	The Davey Tree Expert Company	Custom Lawn Care	Owen Tree Service
SITE INSPECTION: Y/N DATE	Yes 1/26/2010	No	Yes 2/4 & 2/5/2010
CONTACT INFORMATION: Hours of Operation 24HR Contact #	8 AM to 5 PM 248-379-1438	Blank Blank	7 AM to 5 PM 810-724-6651
PROGRESS PAYMENTS:	Net 15 Days	30 Days	After each treatment Net 30 Days
PAYMENT TERMS:	Net 15 Days	30 Days	Net 30 Days
WARRANTY:	Blank	Blank	Per Bid Specs
EXCEPTIONS:	Blank	Blank	Blank
BIDDER'S GENERAL QUESTIONNAIRE: Attached: Y or N	Yes	Yes	Yes
ACKNOWLEDGEMENT: Signed Y or N	Yes	Yes	Yes
Addendum #1 - Attached: Y or N	Yes	Yes	Yes

NO BIDS:
DeAngelo Brothers, Inc.

HIGHLIGHTED AREA DENOTES LOW BIDDER

ATTEST:
Diane Fisher
Ron Hynd
Linda Bockstanz

 Susan Leirstein CPPO CPPB
 Purchasing Director

VENDOR NAME:	Evergreen Exteriors, Inc.	United Lawnscape, Inc.	Eradio Services, Inc dba Weed Man Lawn Care
CHECK #:	16724	16089655	84007
CHECK AMOUNT:	\$2,500.00	\$2,500.00	\$2,500.00

PROPOSAL -- FURNISH THREE (3) YEAR REQUIREMENTS OF FERTILIZER/HERBICIDE APPLICATION SERVICES IN ACCORDANCE WITH THE SPECIFICATIONS

PROPOSAL A:

140.7 Acres	2010	Fertilizer Application:	\$ 50.00	\$ 59.30	\$ 85.00
		Weed Control Application:	\$ 41.00	\$ 38.00	\$ 20.00
140.7 Acres	2011	Fertilizer Application:	\$ 50.00	\$ 59.30	\$ 85.00
		Weed Control Application:	\$ 42.00	\$ 38.00	\$ 20.00
140.7 Acres	2012	Fertilizer Application:	\$ 53.00	\$ 59.30	\$ 90.00
		Weed Control Application:	\$ 44.00	\$ 38.00	\$ 20.00

PROPOSAL B:

140.7 Acres	2010	Fertilizer Application:	\$ 50.00	\$ 59.30	\$ 75.00
		Fertilizer Application:	\$ 50.00	\$ 49.70	\$ 65.00
		Weed Control Application:	\$ 41.00	\$ 38.00	\$ 20.00
140.7 Acres	2011	Fertilizer Application:	\$ 50.00	\$ 59.30	\$ 75.00
		Fertilizer Application:	\$ 50.00	\$ 49.70	\$ 65.00
		Weed Control Application:	\$ 42.00	\$ 38.00	\$ 20.00
140.7 Acres	2012	Fertilizer Application:	\$ 53.00	\$ 59.30	\$ 80.00
		Fertilizer Application:	\$ 53.00	\$ 49.70	\$ 70.00
		Weed Control Application:	\$ 44.00	\$ 38.00	\$ 20.00

PROPOSAL C:

Flynn, Firefighters, & Boulan Athletic Fields

40.0 Acres	2010	One Application	\$ 50.00	\$ 44.30	\$ 75.00
40.0 Acres	2011	One Application	\$ 50.00	\$ 44.30	\$ 75.00
40.0 Acres	2012	One Application	\$ 50.00	\$ 44.30	\$ 80.00

ESTIMATED GRAND TOTAL PROPOSALS A-C:	\$ 106,319.10	\$ 108,435.03	\$ 123,167.00
INSURANCE:	Can Meet <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Cannot Meet <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
ALTERNATE INSURANCE: POLLUTION COVERAGE	Can Meet <input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	Cannot Meet <input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
		Add'l \$2,000.00	
PROPOSED Pre-emergent Herbicide(s)	Dimension	Dimension	Dimension
	Granular	19-0-6 30% SCU	
MSDS Sheets Y or N	Yes	Yes	Yes
PROPOSED Broadleaf Herbicide(s)	Momentom FX2	Three-Way	Lesco Three Way
	Three-Way & Primec 992	Selective	Selective Herbicide
MSDS Sheets Y or N	Yes	Yes	Yes

VENDOR NAME:	Evergreen Exteriors, Inc.	United Lawnscape, Inc.	Eradico Service, Inc. dba Weed Man Lawn Care
SITE INSPECTION: Y/N	Yes	Yes	Yes
DATE	1/18, 1/20, & 1/22/10	Multiple Occasions	Visited most of the sites
CONTACT INFORMATION:			
Hours of Operation	6 AM to 6 PM	9 AM to 5 PM	8 AM to 5 PM
24HR Contact #	586-524-3689	586-615-1304	248-240-3328
PROGRESS PAYMENTS:	Net 30 days	Invoiced upon completion Net 30 days	Net 30
PAYMENT TERMS:	Net 30 days	Net 30 days	Net 30
WARRANTY:	Blank	N/A	Blank
EXCEPTIONS:	Blank	None	Blank
BIDDER'S GENERAL QUESTIONNAIRE:			
Attached: Y or N	Yes	Yes	Yes
ACKNOWLEDGEMENT: Signed Y or N	Yes	Yes	Yes
ADDEMDUM #1: Attached Y or N	Yes	Yes	Yes

VENDOR NAME:	Total Lawn Care, Inc.	D & E Landscaping & Grading, Inc.	TruGreen LP
CHECK #:	100991434	101149689	11215026
CHECK AMOUNT:	\$2,500.00	\$2,500.00	\$2,500.00

PROPOSAL -- FURNISH THREE (3) YEAR REQUIREMENTS OF FERTILIZER/HERBICIDE APPLICATION SERVICES IN ACCORDANCE WITH THE SPECIFICATIONS

PROPOSAL A:					* See Exceptions
140.7 Acres	2010	Fertilizer Application:	\$ 72.00	\$ 114.81	\$ 124.00
		Weed Control Application:	\$ 42.00	\$ 33.92	\$ 23.00
140.7 Acres	2011	Fertilizer Application:	\$ 72.00	\$ 114.81	\$ 125.85
		Weed Control Application:	\$ 42.00	\$ 33.92	\$ 23.35
140.7 Acres	2012	Fertilizer Application:	\$ 72.00	\$ 114.81	\$ 127.50
		Weed Control Application:	\$ 42.00	\$ 33.92	\$ 23.70
PROPOSAL B:					
140.7 Acres	2010	Fertilizer Application:	\$ 62.00	\$ 56.65	\$ 69.85
		Fertilizer Application:	\$ 62.00	\$ 66.95	\$ 54.50
		Weed Control Application:	\$ 55.00	\$ 22.66	\$ 23.00
140.7 Acres	2011	Fertilizer Application:	\$ 62.00	\$ 56.65	\$ 70.90
		Fertilizer Application:	\$ 62.00	\$ 66.95	\$ 55.31
		Weed Control Application:	\$ 55.00	\$ 22.66	\$ 23.55
140.7 Acres	2012	Fertilizer Application:	\$ 62.00	\$ 56.65	\$ 71.96
		Fertilizer Application:	\$ 62.00	\$ 66.95	\$ 56.15
		Weed Control Application:	\$ 55.00	\$ 22.66	\$ 23.70
PROPOSAL C:					
<i>Flynn, Firefighters, & Boulan Athletic Fields</i>					
40.0 Acres	2010	One Application	\$ 60.00	\$ 56.65	\$ 69.85
40.0 Acres	2011	One Application	\$ 60.00	\$ 56.65	\$ 70.90
40.0 Acres	2012	One Application	\$ 60.00	\$ 56.65	\$ 71.96
ESTIMATED GRAND TOTAL PROPOSALS A-C:			\$ 130,875.30	\$ 131,313.28	\$ 134,620.62
INSURANCE:	Can Meet	XX			XX
	Cannot Meet			XX	
			Add'l - \$135 per year		
ALTERNATE INSURANCE: POLLUTION COVERAGE					
	Can Meet	XX			XX
	Cannot Meet			XX	
			Add'l - \$3,700 per year		
PROPOSED Pre-emergent Herbicide(s)	Barricade 4FL		Dimension Ultra WSP		Barricade 20
MSDS Sheets Y or N	Yes		No		Yes
PROPOSED Broadleaf Herbicide(s)	Triplet		Trimec 992		TruPower 3
MSDS Sheets Y or N	Yes		No		Yes

VENDOR NAME:	Total Lawn Care, Inc.	D & E Landscaping & Grading, Inc.	TruGreen LP
SITE INSPECTION: Y/N	Yes	Yes	Yes
DATE	2/4/2010	2/5/2010	1/29/2010
CONTACT INFORMATION:			
Hours of Operation	8 AM to 5 PM	M-F 8 AM to 5 PM	8 AM to 8 PM
24HR Contact #	248-755-0656	810-650-2835	810-217-8909
PROGRESS PAYMENTS:	Net 30 Days	(Negotiable) 30 Days on completion	(Negotiable) Net 60 Days
PAYMENT TERMS:	Net 30	30 days on Invoices	(Negotiable) Net 60
WARRANTY:	Blank	As Stated	Blank
EXCEPTIONS:	Blank	Check Mark	Fertilizer in Proposal
			"A" has pre-emergent herbicide in it.
BIDDER'S GENERAL QUESTIONNAIRE:			
Attached: Y or N	Yes	Yes	Yes
ACKNOWLEDGEMENT: Signed Y or N	Yes	Yes	Yes
ADDENDUM #1: Attached Y or N	No	Yes	Yes

VENDOR NAME:

Lush Lawn

CHECK #:

447072

CHECK AMOUNT:

\$2,500.00

PROPOSAL -- FURNISH THREE (3) YEAR REQUIREMENTS OF FERTILIZER/HERBICIDE APPLICATION SERVICES IN ACCORDANCE WITH THE SPECIFICATIONS

PROPOSAL A:

140.7 Acres	2010	Fertilizer Application:	\$	98.00
		Weed Control Application:	Included	\$ -
140.7 Acres	2011	Fertilizer Application:	\$	98.00
		Weed Control Application:	Included	\$ -
140.7 Acres	2012	Fertilizer Application:	\$	98.00
		Weed Control Application:	Included	\$ -

PROPOSAL B:

140.7 Acres	2010	Fertilizer Application:	\$	98.00
		Fertilizer Application:	\$	98.00
		Weed Control Application:	Included	\$ -
140.7 Acres	2011	Fertilizer Application:	\$	98.00
		Fertilizer Application:	\$	98.00
		Weed Control Application:	Included	\$ -
140.7 Acres	2012	Fertilizer Application:	\$	98.00
		Fertilizer Application:	\$	98.00
		Weed Control Application:	Included	\$ -

PROPOSAL C:

Flynn, Firefighters, & Boulan Athletic Fields

40.0 Acres	2010	One Application	\$	98.00
40.0 Acres	2011	One Application	\$	98.00
40.0 Acres	2012	One Application	\$	98.00

ESTIMATED TOTAL AWARDED ITEMS:

ESTIMATED GRAND TOTAL PROPOSALS A-C: \$ 135,857.40

INSURANCE: Can Meet XX
 Cannot Meet

ALTERNATE INSURANCE: POLLUTION COVERAGE
 Can Meet XX
 Cannot Meet

PROPOSED Pre-emergent Herbicide(s) Lesco - Dimension

MSDS Sheets Y or N Yes

PROPOSED Broadleaf Herbicide(s) Trimec 992
 Broadleaf Herbicide

MSDS Sheets Y or N Yes

VENDOR NAME:	Lush Lawn		
SITE INSPECTION: Y/N DATE	No		
CONTACT INFORMATION: Hours of Operation 24HR Contact #	8 AM to 8:30PM 810-624-6754		
PROGRESS PAYMENTS:	Payments are to be made within 30 Days of service		
PAYMENT TERMS:	Cashiers Check/ Bank of America		
WARRANTY:	30		
EXCEPTIONS:	Blank		
BIDDER'S GENERAL QUESTIONNAIRE: Attached: Y or N	Yes		
ACKNOWLEDGEMENT: Signed Y or N	Yes		
ADDENDUM #1: Attached Y or N	Yes		