



## CITY COUNCIL ACTION REPORT

March 17, 2010

TO: John Szerlag, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance & Administration  
Susan A. Leirstein, Purchasing Director  
Timothy L. Richnak, Public Works Director  
Carol K. Anderson, Parks and Recreation Director

SUBJECT: Standard Purchasing Resolution 2: Bid Award – Lowest Bidders Meeting Specifications – Mosquito Control

### **Background**

- On February 16, 2010, bid proposals were received for three-year requirements of Mosquito Control on various municipal sites.
- Mosquito control on municipal sites is done to reduce the populations of what is at best an annoyance and at worst a carrier of human diseases.
- 106 vendors were notified via the MITN system with six bids received; as well as one statement of no bid.
- Griffen Pest Solutions was the apparent low bidder; however, their bid contained alternate products. The proposed adulticide had the required ingredients but at lower concentration levels than specified. Proposed larvicide contained *Bacillus thuringiensis* subspecies *israelensis* with in-field life of 1 to 2 weeks; as opposed to the specified *Bacillus sphaericus* with in-field life of 1 to 4 weeks. Due to this, the City will not accept Griffen Pest Solutions alternate bid.
- The next low bidder, Advanced Pest Management has recently lost its Michigan business license and cannot actively pursue contracts in the state. Advanced Pest Management has withdrawn their bid.
- Proposal H will not be considered for award, as Oakland County has restrictions on the funding associated with this program.

### **Financial Considerations**

- Funds will be available from the 2010 and 2011 operating budgets of Parks and Recreation, the Department of Public Works, and Golf Courses contractual services accounts.

### **Legal Considerations**

- ITB-COT 10-05, Mosquito Control was competitively bid as required by City Charter and Code.
- Award is contingent upon contractor's submission of properly executed contract and bid documents, including insurance certificates and all other specified requirements.

### **Recommendations**

- City management and the Parks and Recreation department recommend awarding a three-year contract for Mosquito Control to the lowest total acceptable bidder, Custom Lawn Care for Proposals A-G at unit prices contained on the bid tabulation which opened February 16, 2010.
- In addition, staff recommends rejection of Proposal H due to the lack of funding by Oakland County.

VENDOR NAME:	sl	<b>WITHDREW BID</b>	
		Advanced Pest Management	<b>Custom Lawn Care</b>
Check #		9417302608	100919918
Check Amt		\$ 1,000.00	\$ 1,000.00

UNIT PRICES SHALL BE QUOTED BY THE COST/UNIT OF MEASURE/APPLICATION FOR EACH DESIGNATED YEAR OF SERVICE, WITH THE EXCEPTION OF THE BRIQUETTES WHICH SHALL BE QUOTED ON A PER UNIT BASIS PER YEAR

PROPOSAL A	EST QTY	2010	2011	2012	2010	2011	2012
<b>RETENTION PONDS</b>	Cost per Acre Per Application						
Larvicide	5.6 Acres	\$ 56.27	\$ 56.27	\$ 56.27	\$ 45.45	\$ 45.45	\$ 45.45
Adulticide	10.2 Acres	\$ 3.90	\$ 3.90	\$ 3.90	\$ 13.86	\$ 13.86	\$ 13.86
<b>PROPOSAL B PARKS (including Huber)</b>							
Larvicide	41.7 Acres	\$ 56.27	\$ 56.27	\$ 56.27	\$ 48.45	\$ 48.45	\$ 48.45
Adulticide	316.5 Acres	\$ 3.90	\$ 3.90	\$ 3.90	\$ 4.07	\$ 4.07	\$ 4.07
<b>PROPOSAL C MISC. MUNICIPAL SITES (Not including cemeteries)</b>							
Larvicide	4.0 Acres	\$ 56.27	\$ 56.27	\$ 56.27	\$ 45.45	\$ 45.45	\$ 45.45
Adulticide	65.7 Acres	\$ 3.90	\$ 3.90	\$ 3.90	\$ 10.45	\$ 10.45	\$ 10.45
<b>PROPOSAL D CEMETERIES</b>							
Adulticide	9.8 Acres	\$ -	\$ -	\$ -	\$ 100.00	\$ 100.00	\$ 100.00
<b>PROPOSAL E SYLVAN GLEN GOLF COURSE</b>							
Larvicide	21.1 Acres	\$ 56.27	\$ 56.27	\$ 56.27	\$ 45.45	\$ 45.45	\$ 45.45
Adulticide	23.5 Acres	\$ 3.90	\$ 3.90	\$ 3.90	\$ 16.45	\$ 16.45	\$ 16.45
<b>PROPOSAL F SANCTUARY LAKE GOLF COURSE</b>							
Larvicide	2.2 Acres	\$ 56.27	\$ 56.27	\$ 56.27	\$ 48.45	\$ 48.45	\$ 48.45
Adulticide	26.0 Acres	\$ 3.90	\$ 3.90	\$ 3.90	\$ 16.45	\$ 16.45	\$ 16.45
<b>Estimated Grand Total Proposals A-F</b>		\$5,921.15	\$5,921.15	\$5,921.15	\$7,432.64	\$7,432.64	\$7,432.64
<b>PROPOSAL G: Altosid XR Briquettes</b>	200	\$ 5.76	\$ 5.76	\$ 5.76	\$ 2.97	\$ 2.97	\$ 2.97
<b>PROPOSAL G: Est Total</b>		\$1,152.00	\$1,152.00	\$1,152.00	\$594.00	\$594.00	\$594.00
<b>PROPOSAL H:</b>		<b>RECOMMEND REJECTION</b>					
<b>Sub-Division Curb Catch Basin (Per Basin)</b>							
Larvicide Only	6,000	\$5.76	\$5.76	\$5.76	\$3.97	\$3.97	\$3.97
<b>Est Total</b>		\$34,560.00	\$34,560.00	\$34,560.00	\$23,820.00	\$23,820.00	\$23,820.00
<b>INSURANCE:</b>	Can Meet Cannot Meet	XX			XX		
<b>MANDATORY REQUIREMENT</b>	A, B, or C	Blank			A		
<b>NON-MANDATORY REQUIREMENT</b>	Can Meet Cannot Meet	XX Additional \$250			Blank		
<b>PROPOSED PRODUCT</b>	Y or N	Blank			Blank		
<b>MSDS SHEETS</b>	Attached Y or N	Blank			Yes		

		<b>WITHDREW BID</b>	
VENDOR NAME:		Advanced Pest Management	<b>Custom Lawn Care</b>
<b>CONTACT INFORMATION</b>			
Hrs of Operation		8 AM to 4 PM M-F	Blank
Phone		877-276-4714	Blank
<b>COMPLETION SCHEDULE:</b>			
Can Meet		XX	XX
Cannot Meet			
<b>SITE INSPECTION:</b>			
Y/N		Yes	Yes
Date		Sep-09	2/11/2010
<b>PAYMENT TERMS:</b>			
		Net 30	30 Days
<b>WARRANTY:</b>			
		Blank	Blank
<b>EXCEPTIONS:</b>			
		Blank	Blank
<b>ALL OR NONE AWARD</b>	Y or N	No	No
<b>ACKNOWLEDGEMENT</b>	Y or N	Yes	Yes
<b>GENERAL QUESTIONNAIRE:</b>			
		Yes	Yes
<b>ADDENDUM #1</b>	Attached Y or N	Yes	Yes

DMS:  
 Griffin Pest Solutions - REVISED ALTERNATE BID - Reason: Products bid not as specified.

NO BIDS  
 Eradico Services, Inc

**BOLDFACE TYPE DENOTES LOWEST TOTAL ACCEPTABLE BIDDER**

ATTEST:  
 Ron Hynd  
 Diane Fisher  
 Linda Bockstanz

PROPOSAL - Three-Year Requirements of Mosquito Control

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 Susan Leirstein, CPPO CPPB  
 Purchasing Director

**REVISED BID**

VENDOR NAME:	ORKIN / Tri-County Pest Control	Griffen Pest Solutions
Check #	8837869977	16116997
Check Amt	\$ 1,000.00	\$ 1,000.00

UNIT PRICES SHALL BE QUOTED BY THE COST/UNIT OF MEASURE/APPLICATION FOR EACH DESIGNATED YEAR OF SERVICE, WITH THE EXCEPTION OF THE BRIQUETTES WHICH SHALL BE QUOTED ON A PER UNIT BASIS PER YEAR

PROPOSAL A	EST QTY	2010	2011	2012	2010	2011	2012
<b>RETENTION PONDS</b> Cost per Acre Per Application							
Larvicide	5.6 Acres	\$ 75.00	\$ 80.00	\$ 85.00	\$ 136.25	\$ 136.25	\$ 136.25
Adulticide	10.2 Acres	\$ 120.00	\$ 125.00	\$ 130.00	\$ 13.95	\$ 13.95	\$ 13.95
<b>PROPOSAL B</b>							
<b>PARKS (including Huber)</b>							
Larvicide	41.7 Acres	\$ 75.00	\$ 80.00	\$ 85.00	\$ 132.50	\$ 132.50	\$ 132.50
Adulticide	316.5 Acres	\$ 7.25	\$ 7.75	\$ 8.25	\$ 4.15	\$ 4.15	\$ 4.15
<b>PROPOSAL C</b>							
<b>MISC. MUNICIPAL SITES (Not including cemeteries)</b>							
Larvicide	4.0 Acres	\$ 75.00	\$ 80.00	\$ 85.00	\$ 143.25	\$ 143.25	\$ 143.25
Adulticide	65.7 Acres	\$ 7.25	\$ 7.75	\$ 8.25	\$ 6.25	\$ 6.25	\$ 6.25
<b>PROPOSAL D</b>							
<b>CEMETERIES</b>							
Adulticide	9.8 Acres	\$ 30.00	\$ 31.50	\$ 33.00	\$ 11.50	\$ 11.50	\$ 11.50
<b>PROPOSAL E</b>							
<b>SYLVAN GLEN GOLF COURSE</b>							
Larvicide	21.1 Acres	\$ 75.00	\$ 80.00	\$ 85.00	\$ 134.75	\$ 134.75	\$ 134.75
Adulticide	23.5 Acres	\$ 30.00	\$ 31.50	\$ 33.00	\$ 8.75	\$ 8.75	\$ 8.75
<b>PROPOSAL F</b>							
<b>SANCTUARY LAKE GOLF COURSE</b>							
Larvicide	2.2 Acres	\$ 75.00	\$ 80.00	\$ 85.00	\$ 146.75	\$ 146.75	\$ 146.75
Adulticide	26.0 Acres	\$ 30.00	\$ 31.50	\$ 33.00	\$ 8.75	\$ 8.75	\$ 8.75
<b>Estimated Grand Total Proposals A-F</b>		\$11,368.95	\$12,073.00	\$12,777.05	\$12,439.54	\$12,439.54	\$12,439.54
<b>PROPOSAL G:</b>							
<b>NO BID</b>							
<b>Altosid XR Briquettes</b>	200	\$ -	\$ -	\$ -	\$ 3.45	\$ 3.45	\$ 3.45
<b>PROPOSAL G:</b>	<b>Est Total</b>	\$0.00	\$0.00	\$0.00	\$690.00	\$690.00	\$690.00
<b>PROPOSAL H:</b>							
<b>RECOMMEND REJECTION</b>							
<b>Sub-Division Curb Catch Basin (Per Basin)</b>							
Larvicide Only	6,000	\$5.00	\$5.25	\$5.50	\$3.65	\$3.65	\$3.65
<b>Est Total</b>		\$30,000.00	\$31,500.00	\$33,000.00	\$21,900.00	\$21,900.00	\$21,900.00
<b>INSURANCE:</b>	Can Meet	XX			XX		
	Cannot Meet						
<b>MANDATORY REQUIREMENT</b>	A, B, or C	A			B		
<b>NON-MANDATORY REQUIREMENT</b>	Can Meet	Blank			XX		
	Cannot Meet						
<b>PROPOSED PRODUCT</b>	Y or N	Yes			Blank		
<b>MSDS SHEETS</b>	Attached Y or N	Yes			Blank		

**REVISED BID**

VENDOR NAME:	ORKIN / Tri-County Pest Control	Griffen Pest Solutions
<b>CONTACT INFORMATION</b>		
Hrs of Operation	7:30 AM to 5:30 PM	8 AM to 5 PM
Phone	248-356-5081	888-547-4334
<b>COMPLETION SCHEDULE:</b>		
Can Meet	XX	XX
Cannot Meet		
<b>SITE INSPECTION:</b> Y/N	Yes	No
Date	Current Vendor	
<b>PAYMENT TERMS:</b>	Net 30 Days	Net 30
<b>WARRANTY:</b>	Blank	N/A
<b>EXCEPTIONS:</b>	Blank	Blank
<b>ALL OR NONE AWARD</b> Y or N	No	No
<b>ACKNOWLEDGEMENT</b> Y or N	Yes	Yes
<b>GENERAL QUESTIONNAIRE:</b>	Yes	Yes
<b>ADDENDUM #1</b> Attached Y or N	Yes	Yes

VENDOR NAME:

Quality Landscape and Fertilizing, Inc.

**Check #** 9484500768  
**Check Amt** \$ 1,000.00

UNIT PRICES SHALL BE QUOTED BY THE COST/UNIT OF MEASURE/APPLICATION FOR EACH DESIGNATED YEAR OF SERVICE, WITH THE EXCEPTION OF THE BRIQUETTES WHICH SHALL BE QUOTED ON A PER UNIT BASIS PER YEAR

PROPOSAL A	EST QTY	2010	2011	2012			
<b>RETENTION PONDS</b>		Cost per Acre Per Application					
Larvicide	5.6 Acres	\$ 235.70	\$ 235.00	\$ 230.00			
Adulticide	10.2 Acres	\$ 428.40	\$ 400.00	\$ 400.00			
<b>PROPOSAL B</b>							
<b>PARKS (including Huber)</b>							
Larvicide	41.7 Acres	\$ 1,751.40	\$ 1,700.00	\$ 1,700.00			
Adulticide	316.5 Acres	\$ 13,300.00	\$ 13,000.00	\$ 13,000.00			
<b>PROPOSAL C</b>							
<b>MISC. MUNICIPAL SITES (Not including cemeteries)</b>							
Larvicide	4.0 Acres	\$ 168.00	\$ 168.00	\$ 168.00			
Adulticide	65.7 Acres	\$ 2,760.00	\$ 2,700.00	\$ 2,700.00			
<b>PROPOSAL D</b>							
<b>CEMETERIES</b>							
Adulticide	9.8 Acres	\$ 412.00	\$ 400.00	\$ 400.00			
<b>PROPOSAL E</b>							
<b>SYLVAN GLEN GOLF COURSE</b>							
Larvicide	21.1 Acres	\$ 887.00	\$ 887.00	\$ 887.00			
Adulticide	23.5 Acres	\$ 987.00	\$ 987.00	\$ 987.00			
<b>PROPOSAL F</b>							
<b>SANCTUARY LAKE GOLF COURSE</b>							
Larvicide	2.2 Acres	\$ 100.00	\$ 100.00	\$ 100.00			
Adulticide	26.0 Acres	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00			
<b>Estimated Grand Total Proposals A-F</b>		\$22,121.50	\$21,669.00	\$21,664.00			
<b>PROPOSAL G:</b>							
<b>Altosid XR Briquettes</b>	200	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00			
<b>PROPOSAL G: Est Total</b>		\$16,000.00	\$16,000.00	\$16,000.00			
<b>PROPOSAL H:</b>							
<b>Sub-Division Curb Catch Basin (Per Basin)</b>		<b>RECOMMEND REJECTION</b>					
Larvicide Only	6,000	\$13,500.00	\$13,000.00	\$13,000.00			
<b>Est Total</b>		\$13,500.00	\$13,000.00	\$13,000.00			
<b>INSURANCE:</b>	Can Meet	XX					
	Cannot Meet						
<b>MANDATORY REQUIREMENT</b>	A, B, or C	A					
<b>NON-MANDATORY REQUIREMENT</b>	Can Meet	XX					
	Cannot Meet						
<b>PROPOSED PRODUCT</b>	Y or N	Yes					
<b>MSDS SHEETS</b>	Attached Y or N	Yes					

NOTE: Vendor quoted prices per season, not as specified

VENDOR NAME:		Quality Landscape and Fertilizing, Inc.	
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CONTACT INFORMATION			
Hrs of Operation		7 AM to 5 PM	
Phone		248-891-6711	
COMPLETION SCHEDULE:			
Can Meet		XX	
Cannot Meet			
SITE INSPECTION:	Y/N	Yes	
Date		1/25/10 & 1/26/10	
PAYMENT TERMS:		Due upon Receipt up to 30 days	
WARRANTY:		30 - 150 Days depending on product	
EXCEPTIONS:		Blank	
ALL OR NONE AWARD	Y or N	Yes	
ACKNOWLEDGEMENT	Y or N	Yes	
GENERAL QUESTIONNAIRE:		Yes	
ADDENDUM #1	Attached Y or N	Yes	