



CITY COUNCIL ACTION REPORT

DATE: May 10, 2010

TO: John Szerlag, City Manager

FROM: Susan A. Leirstein, Purchasing Director
William S. Nelson, Fire Chief

SUBJECT: Standard Purchasing Resolution 2: Sole Bidder - Opticom Replacement Parts

Background:

- The fire department utilizes the Opticom traffic signal priority system to control traffic signals during emergency responses.
- The Road Commission for Oakland County maintains the Opticom system as part of the traffic signal maintenance program.
- The City is responsible for purchasing and supplying maintenance parts for the system.
- Opticom equipment uses proprietary signaling technology to control the traffic signals.
- On May 6, 2010, bid proposals were received for new Opticom replacement parts less trade-ins.
- 228 vendors were notified via the MITN system. Carrier & Gable, Inc. of Farmington Hills, an authorized distributor of Opticom replacement parts, was the sole bidder at an estimated net cost of \$18,324.50.
- The Purchase of Opticom replacement parts support the volunteer firefighters and police officers who help to make this a safe community.

Financial Considerations:

- The bid cost for the parts is \$22,356.00 less \$4,031.50 trade-in allowance for old units for a estimated total net cost of \$18,324.50.
- Funds are budgeted annually in the Fire Operations, Fire Equipment account #338.7740.115.

Legal Considerations:

- ITB-COT 10-15 to furnish new Opticom replacement parts for the City of Troy Fire department less trade-ins was competitively bid as required by City Charter and Code.
- All bidders were given the opportunity to respond with their level of interest in furnishing the system as specified.

Recommendation:

- City management and the Fire department recommend awarding a contract to purchase Opticom replacement parts less trade-in of existing equipment to the sole bidder, Carrier & Gable, Inc. of Farmington Hills, MI, for an estimated total net cost of \$18,324.50.

VENDOR NAME: jh

**Carrier &
 Gable, Inc**

PROPOSAL: TO FURNISH NEW OPTICOM REPLACEMENT PARTS TO MAINTAIN AND CONTROL THE CITY'S OPTICOM EMERGENCY TRAFFIC PREEMPTION SYSTEM FOR THE CITY OF TROY FIRE DEPARTMENT

ITEM #1				
	New Opticom Replacement Parts as follows:			
Est. Qty	Description	UNIT COST	UNIT COST	UNIT COST
6 each	Phase Selector - Model 752 - #151-0752	\$ 1,876.00		
20 each	Detector - Model 721 - #151-0521	\$ 487.00		
2 each	Detector - Model 722 - #151-0522	\$ 680.00		
ESTIMATED TOTAL:		\$ 22,356.00		
ITEM #2				
	Purchase of City Trade-Ins:			
Est. Qty	Description	UNIT COST	UNIT COST	UNIT COST
10 each	Detectors - Model 521	\$ (121.75)		
2 each	Phase Selectors - Model 262	\$ (469.00)		
3 each	Phase Selectors - Model 562	\$ (469.00)		
1 each	Phase Selectors - Model 252	\$ (469.00)		
DEDUCT:		\$ (4,031.50)		
ESTIMATED NET TOTAL COST:		\$ 18,324.50		
DESCRIPTIVE LITERATURE:	Marked as	Attachment #1		
AUTHORIZED DEALER:	Y or N	Yes		
CONTACT INFORMATION:	Name	Frank Carrier		
	24 HR Phone #	734-748-0818		
	Hrs of Operation	8 AM to 5 PM		
PAYMENT TERMS:		Net 30		
WARRANTY:		2 Years		
DELIVERY:		4 to 6 weeks ARO		
EXCEPTIONS:		Blank		
ALL OR NONE AWARD:	Y or N	Yes		
ACKNOWLEDGEMENT:	Y or N	Yes		

ATTEST:
 William Nelson
 Debra Painter- Deagle
 Linda Bockstanz

BOLDFACE TYPE DENOTES SOLE BIDDER

Susan Leirstein CPPO CPPB
 Purchasing Director