Susan A Leirstein

From: Carol K Anderson
Sent: Monday, March 22, 2010 9:37 AM
To: Susan A Leirstein
Cc: John M Lamerato; Danny T McDonald
Subject: golf course proposal- additional info

In follow-up to the proposal presentation:

1. Sylvan Greens
   Seasonal hours have been reduced by 2982. This reduces the number of employees to 10.
   Operating supplies reduced by $7000. The purchase of parts will be reduced.
   Contracted services-There will be a reduction in the large areas being fertilized along with using generic ag products. This will result in reduced mowing, reduced cost, and reduced seasonal hours shown above. The generic products have less of a residual but no decrease to the appearance.
   Operating supplies-Pesticides will be generic products with a reduced cost.
   One computer will be eliminated.
   One vehicle will be eliminated.
2. Sylvan Pro Shop
   A reduction of 1600 part time hours. Work will be done by a volunteer force and the elimination of 1 starter instead of 2 during some times. The 2nd starter has done the cart work in the past and with this plan the remaining starter will do that work.
3. Sanctuary Lake Greens
   Seasonal hours have been reduced by 2483.
   Operating supplies reduced by $4000. The purchase of parts will be reduced.
   Contracted services-There will be a reduction in the large areas being fertilized along with using generic ag products. This will result in reduced mowing, reduced cost, and reduced seasonal hours shown above. The generic products have less of a residual but no decrease to the appearance.
   Operating supplies- seed and planting-Pesticides will be generic products with a reduced cost.
4. Sanctuary Pro Shop
   A reduction of 2153 part time hours. Work will be done by a volunteer force and the elimination of 1 starter instead of 2 during some times. The 2nd starter has done the cart work in the past and with this plan the remaining starter will do that work.
   Supplies for resale reduced $5000.

Carol K. Anderson

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
Fund: 584 SYLVAN GLEN GOLF				
Department: 000 Revenue				
4642	Sales	$ -		$ -
4642-065	Sales Merchandise	$ 22,801.46	$ 23,000.00	$ 58,125.00
4642-070	Sales Miscellaneous	$ -		$ -
4642 Sales Totals:		$ 22,801.46	$ 23,000.00	$ 58,125.00
4651	Use and Administration	$ -		$ -
4651-020	Use and Administration Cart Rentals	$ 206,530.00	$ 221,070.00	$ 251,420.00
4651-030	Use and Administration Golf Fees	$ 745,738.82	$ 796,270.00	$ 721,029.00
4651 Use and Administration Totals:		$ 952,268.82	$ 1,017,340.00	$ 972,449.00
4667	Rent Income	$ -		$ -
4667-015	Rent Income Communication Tower	$ -		$ -
4667-090	Rent Income Restaurant	$ -		$ -
4667 Rent Income Totals:		$ -	$ -	$ -
4669	Investment Income	$ -		$ -
4669-020	Investment Income Investment Income	$ 30,446.17		$ -
4669 Investment Income Totals:		$ 30,446.17	$ -	$ -
4676	Reimbursements	$ -		$ -
4676-010	Reimbursements Reimbursements	$ 399.55		$ -
4676 Reimbursements Totals:		$ 399.55	$ -	$ -
4693	Gain on Sale-Dep Capital Assets	$ -		$ -
4693-100	Gain on Sale-Dep Capital Assets Cash/Clearing	$ -		$ -
4693-200	Gain on Sale-Dep Capital Assets Proceeds Disp	$ -		$ -
4693 Gain on Sale-Dep Capital Assets Totals:		$ -	$ -	$ -
4694	Cash Over or Short	$ (36.70)		$ -
4699	Operating Transfers In	$ -		$ -
4699-584	Operating Transfers In Golf Course	$ -		$ -
4699-585	Operating Transfers In MBA-Golf	$ -		$ -
4699 Operating Transfers In Totals:		$ (36.70)	$ -	$ -
Department: 000 Revenue Totals:		$ 1,005,879.30	$ 1,040,340.00	$ 1,030,574.00
REVENUE Totals		$ 1,005,879.30	$ 1,040,340.00	$ 1,030,574.00

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
Department: 785 Sylvan Glen Greens - EXPENSE				
7702	Personal Service	$ 223,351.83	$ 197,170.00	$ 243,200.00
7705	Holiday	$ 3,592.19		$ -
7706	Personal Business	$ 1,074.12		$ -
7707	S/A Supplement	$ -		$ -
7708	Union Business	$ -		$ -
7709	Funeral Leave	$ -		$ -
7710	Injury Leave	$ -		$ -
7711	Jury Duty	$ -		$ -
7715	FICA	$ 22,702.50	$ 12,220.00	$ 24,320.00
7717	Workers Comp and Unemployment	$ 3,548.70	$ 1,400.00	$ 16,482.00
7718	Sick Pay Allowance	$ 3,509.40	$ 8,490.00	$ -
7719	Hospital and Life Insurance	$ 29,196.43	$ 36,340.00	$ 15,120.00
7720	Vacation	$ 3,471.88	$ 11,970.00	$ -
7722	Retirement	$ 20,625.88	$ 25,710.00	$ -
7702 Personnel Service		$ 311,072.93	**$ 293,300.00**	$ 299,122.00
7740	Operating Supplies	$ -	$ 25,000.00	$ 11,150.00
7740-010	Operating Supplies General	$ 34,413.34		$ 8,250.00
7740-100	Operating Supplies Seed & Planting	$ 96,768.73	$ 60,000.00	$ 4,500.00
7740 Operation Supplies Totals:		$ 131,182.07	**$ 85,000.00**	$ 23,900.00
7751	Fuel	$ 21,180.32	$ 21,000.00	$ 17,700.00
7766	Tools	$ 954.75	$ 400.00	$ -
7768	Uniforms	$ 615.63	$ 320.00	$ 750.00
7774	Repair/Mtnce Supplies	$ -	$ 1,500.00	$ 32,150.00
7774-100	Repair/Mtnce Supplies Blding Mt Supplies	$ 2,180.25		$ -
7751-7774 Repair/Mtnce Supplies Totals:		$ 24,930.95	**$ 23,220.00**	$ 50,600.00
7801	Professional Services	$ -		$ -
7801-010	Professional Services Adm & Prof	$ 18,170.00	$ 20,000.00	
7801-050	Professional Services Building Maintenance	$ 23,869.23	$ 22,700.00	$ -
7801 Professional Services Totals:		$ 42,039.23	**$ 42,700.00**	$ -
7802	Contractual Services	$ -		$ 1,600.00
7802-050	Contractual Services Grounds Maintenance	$ 42,281.01	$ 15,000.00	$ 51,072.00
7802-070	Contractual Services General	$ -		$ -
7802-110	Contractual Services Custodial Contractor	$ 1,800.00	$ 1,800.00	$ -
7802-150	Contractual Services Contractor-Equip Maint	$ 6,074.81	$ 2,000.00	$ -
7802-160	Contractual Services Insect Control	$ 140.00	$ 100.00	$ -
7802-210	Contractual Services Refuse Contractor	$ 2,035.76	$ 1,200.00	$ 8,160.00
7802 Contractual Services Totals:		$ 52,331.58	**$ 20,100.00**	$ 60,832.00
7814	Computer Services	$ -		$ -
7814-040	Computer Services Computer Serv-Internal	$ 5,570.00	$ 2,785.00	$ -

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
7814 Computer Services Totals:		$ 5,570.00	$ 2,785.00	$ -
7920	Public Utilities	$ -		$ -
7920-010	Public Utilities Electricity	$ 9,408.20	$ 9,300.00	$ 15,900.00
7920-020	Public Utilities Heat	$ 6,380.55	$ 5,400.00	$ -
7920-035	Public Utilities Water	$ 428.08	$ 920.00	$ -
7920-040	Public Utilities Telephone	$ 1,018.39	$ 860.00	$ 2,700.00
7920 Public Utilities Totals:		$ 17,235.22	$ 16,480.00	$ 18,600.00
7943	Vehicle Rental-Motor Pool	$ 12,211.89	$ 8,750.00	$ -
7955	Miscellaneous	$ -		$ -
7955-105	Miscellaneous Insurance Other	$ -	$ 2,210.00	$ -
7943 Vehicles - 7955 Miscellaneous Totals:		$ 12,211.89	$ 10,960.00	$ -
7958	Membership & Dues	$ 117.50	$ 200.00	$ 600.00
7960	Education & Training	$ -	$ 250.00	$ 700.00
7960-110	Education & Training General	$ 1,372.17		$ -
7960 Education & Training Totals:		$ 1,489.67	$ 450.00	$ 1,300.00
7962	Other	$ 218.00	$ 300.00	$ -
7968	Depreciation	$ -		
7962 Other & 7968 Depreciation Totals :		$ 218.00	$ 300.00	$ -
Department: 785 Sylvan Glen Greens Totals:		$ 598,281.54	$ 495,295.00	$ 454,354.00

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
Department: 786 Sylvan Glen Pro Shop - EXPENSE				
7702	Personal Service	$ 151,206.55	$ 108,550.00	$ 168,838.00
7705	Holiday	$ 1,379.21		$ -
7706	Personal Business	$ 764.58		$ -
7707	S/A Supplement	$ -		$ -
7708	Union Business	$ -		$ -
7709	Funeral Leave	$ -		$ -
7710	Injury Leave	$ -		$ -
7711	Jury Duty	$ -		$ -
7715	FICA	$ 11,976.14	$ 6,730.00	$ 16,884.00
7717	Workers Comp and Unemployment	$ 1,769.93	$ 1,850.00	$ -
7718	Sick Pay Allowance	$ 2,843.07	$ 2,530.00	$ -
7719	Hospital and Life Insurance	$ 17,153.56	$ 8,560.00	$ 8,760.00
7720	Vacation	$ 5,013.48	$ 2,960.00	$ -
7722	Retirement	$ 13,366.36	$ 7,920.00	$ -
7702 Personnel Service		$ 205,472.88	**$ 139,100.00**	$ 194,482.00
7728	Office Supplies	$ 524.69	$ 400.00	$ 960.00
7736	Supplies for Resale	$ 21,754.14	$ 20,000.00	$ 40,106.00
7740	Operating Supplies	$ -	$ 3,000.00	$ 48,000.00
7740-010	Operating Supplies General	$ 2,485.52		$ 4,769.00
7728 - 7740 Totals:		$ 24,764.35	**$ 23,400.00**	$ 93,835.00
7768	Uniforms	$ -		$ 1,000.00
7774	Repair/Mtnce Supplies	$ -		$ -
7774-100	Repair/Mtnce Supplies Blding Mt Supplies	$ 965.57	$ 700.00	$ 1,200.00
7774-110	Repair/Mtnce Supplies Parts	$ -	$ 500.00	$ 1,200.00
7768 - 7774 Uniforms & Repair/Mtnce Supplies Totals:		$ 965.57	**$ 1,200.00**	$ 3,400.00
7801	Professional Services	$ -		$ 30,230.00
7801-010	Professional Services Adm & Prof	$ 27,250.00	$ 30,000.00	$ 75,416.00
7801-050	Professional Services Building Maintenance	$ 13,044.00	$ 11,230.00	
7801 Professional Services Totals:		$ 40,294.00	**$ 41,230.00**	$ 105,646.00
7802	Contractual Services	$ -		$ 1,400.00
7802-110	Contractual Services Custodial Contractor	$ 1,904.00	$ 2,200.00	$ 3,200.00
7802-180	Contractual Services Office Equipment Mtnce	$ -		$ -
7802-220	Contractual Services Security System	$ 342.00	$ 400.00	$ 1,440.00
7802 Contractual Services Totals:		$ 2,246.00	**$ 2,600.00**	$ 6,040.00
7814	Computer Services	$ -		$ -
7814-040	Computer Services Computer Serv-Internal	$ 8,355.00	$ 5,570.00	$ 2,000.00
7814 Computer Services Totals:		$ 8,355.00	**$ 5,570.00**	$ 2,000.00
7863	Travel & Mileage	$ -		$ 6,400.00
7901	Printing	$ 1,177.50	$ 1,500.00	$ 650.00

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
7920	Public Utilities	$ -		$ 648.00
7920-010	Public Utilities Electricity	$ 6,061.99	$ 7,350.00	$ 26,900.00
7920-020	Public Utilities Heat	$ 4,734.34	$ 5,000.00	$ -
7920-035	Public Utilities Water	$ 741.10	$ 530.00	$ -
7920-040	Public Utilities Telephone	$ 764.28	$ 500.00	$ 8,400.00
7901 Printing & 7920 Public Utilities Totals:		$ 13,479.21	**$ 14,880.00**	$ 42,998.00
7943	Vehicle Rental-Motor Pool	$ 883.39	$ 500.00	$ -
7955	Miscellaneous	$ -		$ -
7955-050	Miscellaneous Sales Tax	$ 13,983.46	$ 15,000.00	$ -
7955-105	Miscellaneous Insurance Other	$ -	$ 2,000.00	$ 19,400.00
7943 Vehicle & 7955 Miscellaneous Totals:		$ 14,866.85	**$ 17,500.00**	$ 19,400.00
7960	Education & Training	$ -	$ 250.00	$ 4,000.00
7960-110	Education & Training General	$ -		$ -
7960 Education & Training Totals:		$ -	**$ 250.00**	$ 4,000.00
7962	Other	$ 14,993.98	$ 10,000.00	$ -
7962 Other Totals:		$ 14,993.98	**$ 10,000.00**	$ -
Department: 786 Sylvan Glen Pro Shop Totals:		$ 325,437.84	**$ 255,730.00**	$ 471,801.00

SYLVAN GLEN - EXPENSE TOTALS	$ 923,719.38	$ 751,025.00	$ 926,155.00
SYLVAN GLEN - REVENUE TOTALS	$ 1,005,879.30	$ 1,040,340.00	$ 1,030,574.00
Fund Totals: SYLVAN GLEN GOLF COURSE	**$ 82,159.92**	**$ 289,315.00**	**$ 104,419.00**

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
Fund: 583 Sanctuary Lake Golf Course				
Department: 000 Revenue				
4642	Sales	$ -		$ -
4642-065	Sales Merchandise	$ 24,300.46	$ 25,490.00	$ 36,750.00
4642-070	Sales Miscellaneous	$ -		$ -
4642 Sales Totals:		$ 24,300.46	**$ 25,490.00**	$ 36,750.00
4651	Use and Administration	$ -		$ -
4651-020	Use and Administration Cart Rentals	$ 313,062.00	$ 355,480.00	$ -
4651-030	Use and Administration Golf Fees	$ 474,132.00	$ 501,068.00	$ 899,022.00
4651-060	Use and Administration Driving Range	$ 78,049.31	$ 92,100.00	$ 86,400.00
4651-070	Use and Administration Lessons	$ 28,708.00	$ 40,000.00	$ 33,500.00
4651 Use and Administration Totals:		$ 893,951.31	**$ 988,648.00**	$ 1,018,922.00
4667	Rent Income	$ -		$ -
4667-090	Rent Income Restaurant	$ 5,441.00	$ 6,500.00	$ -
4667 Rent Income Totals:		$ 5,441.00	**$ 6,500.00**	$ -
4669	Investment Income	$ -		$ -
4669-020	Investment Income Investment Income	$ -		$ -
4669 Investment Income Totals:		$ -	$ -	$ -
4676	Reimbursements	$ -		$ -
4676-010	Reimbursements Reimbursements	$ -		$ -
4676 Reimbursements Totals:		$ -	$ -	$ -
4693	Gain on Sale-Dep Capital Assets	$ -		$ -
4693-100	Gain on Sale-Dep Capital Assets Cash/Clearing	$ -		$ -
4693-200	Gain on Sale-Dep Capital Assets Proceeds from Disposition	$ -		$ -
4693 Gain on Sale-Dep Capital Assets Totals:		$ -	$ -	$ -
4694	Cash Over or Short	$ 216.16		$ -
Food & Beverage		$ -		$ 91,740.00
Beverages (Alcohol)		$ -		$ 52,968.00
Restaurant Revenues		$ -	$ -	$ 144,708.00
Department: 000 Revenue Totals:		$ 923,908.93	$ 1,020,638.00	$ 1,200,380.00
REVENUE Totals		$ 923,908.93	$ 1,020,638.00	$ 1,200,380.00

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
Department: 765 Sanctuary Lake Greens - EXPENSE				
7702	Personal Service	$ 178,430.73	$ 192,870.00	$ 181,320.00
7705	Holiday	$ 1,224.48		$ -
7706	Personal Business	$ 818.24		$ -
7707	S/A Supplement	$ -		$ -
7708	Union Business	$ -		$ -
7709	Funeral Leave	$ -		$ -
7710	Injury Leave	$ -		$ -
7711	Jury Duty	$ -		$ -
7715	FICA	$ 11,555.83	$ 11,960.00	$ 18,132.00
7717	Workers Comp and Unemployment	$ 1,271.37	$ 3,280.00	$ 14,096.00
7718	Sick Pay Allowance	$ 2,175.78	$ 8,500.00	$ -
7719	Hospital and Life Insurance	$ 8,895.59	$ 24,050.00	$ 15,120.00
7720	Vacation	$ 2,245.94	$ 11,970.00	$ -
7722	Retirement	$ 14,905.89	$ 25,390.00	$ -
7702 Personnel Service		$ 221,523.85	**$ 278,020.00**	$ 228,668.00
7740	Operating Supplies	$ -	$ 20,000.00	$ 4,475.00
7740-010	Operating Supplies General	$ 30,124.30		$ 8,480.00
7740-100	Operating Supplies Seed & Planting	$ 62,980.82	$ 40,000.00	$ 8,700.00
7702 - 7740 Totals:		$ 93,105.12	**$ 60,000.00**	$ 21,655.00
7751	Fuel	$ 14,278.35	$ 14,000.00	$ 16,000.00
7766	Tools	$ 1,034.94	$ -	$ -
7768	Uniforms	$ 478.81	$ 350.00	$ 1,000.00
7774	Repair/Mtnce Supplies	$ -		$ 27,600.00
7774-100	Repair/Mtnce Supplies Blding Mt Supplies	$ 805.99	$ 1,000.00	$ -
7774 Repair/Mtnce Supplies Totals:		$ 16,598.09	**$ 15,350.00**	$ 44,600.00
7801	Professional Services	$ -		
7801-010	Professional Services Adm & Prof	$ -		
7801-050	Professional Services Building Maintenance	$ 24,282.00	$ 24,000.00	$ 1,400.00
7801 Professional Services Totals:		$ 24,282.00	**$ 24,000.00**	$ 1,400.00
7802	Contractual Services	$ -		$ 2,425.00
7802-050	Contractual Services Grounds Maintenance	$ 47,827.96	$ 25,000.00	$ 87,900.00
7802-110	Contractual Services Custodial Contractor	$ 1,307.40	$ 1,320.00	$ 300.00
7802-150	Contractual Services Contractor-Equip Maint	$ 5,739.48	$ 2,000.00	$ -
7802-160	Contractual Services Insect Control	$ 140.00	$ 100.00	$ -
7802-210	Contractual Services Refuse Contractor	$ 3,964.30	$ 2,500.00	$ 8,160.00
7802 Contractual Services Totals:		$ 58,979.14	**$ 30,920.00**	$ 98,785.00
7814	Computer Services	$ -		$ -
7814-040	Computer Services Computer Serv-Internal	$ 2,785.00	$ 2,790.00	$ 500.00
7814 Computer Services Totals:		$ 2,785.00	**$ 2,790.00**	$ 500.00

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
7920	Public Utilities	$ -		$ -
7920-010	Public Utilities Electricity	$ 14,019.87	$ 15,000.00	$ 26,800.00
7920-020	Public Utilities Heat	$ 1,843.69	$ 3,000.00	$ -
7920-035	Public Utilities Water	$ 1,283.74	$ 1,160.00	$ -
7920-040	Public Utilities Telephone	$ 259.87	$ 300.00	$ 1,200.00
7920 Public Utilities Totals:		$ 17,407.17	$ 19,460.00	$ 28,000.00
7943	Vehicle Rental-Motor Pool	$ 9,854.73		$ -
7955	Miscellaneous	$ -		$ -
7955-105	Miscellaneous Insurance Other	$ -	$ 2,000.00	$ -
7943 Vehicle & 7955 Miscellaneous Totals:		$ 9,854.73	$ 2,000.00	$ -
7958	Membership & Dues	$ 117.50	$ 200.00	$ 450.00
7960	Education & Training	$ -	$ 250.00	$ -
7960-110	Education & Training General	$ 465.93		$ -
7960 Education & Training Totals:		$ 583.43	$ 450.00	$ 450.00
7962	Other	$ 200.00	$ 200.00	$ -
7968	Depreciation	$ -		$ -
7962 Other & 7968 Depreciation Totals:		$ 200.00	$ 200.00	$ -
Department: 765 Sanctuary Lake Greens Totals:		$ 445,318.53	$ 433,190.00	$ 424,058.00

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
Department: 766 Sanctuary Lake Pro Shop - EXPENSE				
7702	Personal Service	$ 136,579.31	$ 110,000.00	$ 129,721.00
7705	Holiday	$ 376.83		$ -
7706	Personal Business	$ 764.58		$ -
7707	S/A Supplement	$ -		$ -
7708	Union Business	$ -		$ -
7709	Funeral Leave	$ -		$ -
7710	Injury Leave	$ -		$ -
7711	Jury Duty	$ -		$ -
7715	FICA	$ 10,817.68	$ 6,820.00	$ 17,107.00
7717	Workers Comp and Unemployment	$ 1,667.65	$ 1,870.00	$ -
7718	Sick Pay Allowance	$ 2,616.57	$ 2,530.00	$ -
7719	Hospital and Life Insurance	$ 15,914.34	$ 8,560.00	$ 23,880.00
7720	Vacation	$ 4,654.55	$ 2,960.00	$ -
7722	Retirement	$ 12,320.08	$ 7,920.00	$ -
7702 Personnel Service		$ 185,711.59	**$ 140,660.00**	$ 170,708.00
7728	Office Supplies	$ 522.50	$ 400.00	$ 960.00
7736	Supplies for Resale	$ 15,141.85	$ 20,000.00	$ 25,358.00
7740	Operating Supplies	$ -	$ 5,000.00	$ 48,600.00
7740-010	Operating Supplies General	$ 10,602.83		$ 9,128.00
7740-060	Operating Supplies Food	$ -		$ -
7728 - 7740 Totals:		$ 26,267.18	**$ 25,400.00**	$ 84,046.00
7768	Uniforms	$ -		$ 1,000.00
7774	Repair/Mtnce Supplies	$ -		$ -
7774-100	Repair/Mtnce Supplies Blding Mt Supplies	$ 2,076.31	$ 500.00	$ 1,200.00
7774-110	Repair/Mtnce Supplies Parts	$ 627.76	$ 300.00	$ 1,200.00
7774 Repair/Mtnce Supplies Totals:		$ 2,704.07	**$ 800.00**	$ 3,400.00
7801	Professional Services	$ -		$ 39,261.00
7801-010	Professional Services Adm & Prof	$ -		$ 87,725.00
7801-050	Professional Services Building Maintenance	$ 8,824.00	$ 8,780.00	$ -
7801 Professional Services Totals:		$ 8,824.00	**$ 8,780.00**	$ 126,986.00
7802	Contractual Services	$ -		$ 1,400.00
7802-071	Contractual Services Lessons	$ 19,940.00	$ 20,000.00	$ -
7802-110	Contractual Services Custodial Contractor	$ 1,600.00	$ 2,400.00	$ 3,200.00
7802-220	Contractual Services Security System	$ 1,054.44	$ 1,200.00	$ 1,440.00
7802 Contractual Services Totals:		$ 22,594.44	**$ 23,600.00**	$ 6,040.00
7814	Computer Services	$ -		$ -
7814-040	Computer Services Computer Serv-Internal	$ 8,355.00	$ 5,570.00	$ 2,000.00
7814 Computer Services Totals:		$ 8,355.00	**$ 5,570.00**	$ 2,000.00
7863	Travel & Mileage	$ -		$ 4,400.00

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
7901	Printing	$ 1,177.50	$ 1,500.00	$ 650.00
7920	Public Utilities	$ -		$ 648.00
7920-010	Public Utilities Electricity	$ 12,061.48	$ 15,000.00	$ 26,569.00
7920-020	Public Utilities Heat	$ 5,097.27	$ 7,000.00	$ -
7920-035	Public Utilities Water	$ 964.91	$ 900.00	$ -
7920-040	Public Utilities Telephone	$ 1,317.41	$ 900.00	$ 8,400.00
7920 Public Utilities Totals:		$ 20,618.57	**$ 25,300.00**	$ 40,667.00
7943	Vehicle Rental-Motor Pool	$ -		$ -
7955	Miscellaneous	$ -		$ -
7955-050	Miscellaneous Sales Tax	$ 20,757.26	$ 20,000.00	$ -
7955-105	Miscellaneous Insurance Other	$ -	$ 2,030.00	$ 20,000.00
7955 Miscellaneous Totals:		$ 20,757.26	**$ 22,030.00**	$ 20,000.00
7960	Education & Training	$ -	$ 250.00	$ 4,000.00
7960-110	Education & Training General	$ -		$ -
7960 Education & Training Totals:		$ -	**$ 250.00**	$ 4,000.00
7962	Other	$ 14,358.97	$ 10,000.00	$ -
7991	Principal	$ -		$ -
7995	Interest	$ -		$ -
7998	Other Fees	$ 3,183.21		$ -
7962-7998 Other Totals:		$ 17,542.18	**$ 10,000.00**	$ -
Labor		$ -		$ 41,347.00
Food & Beverage		$ -		$ 45,213.00
Supplies		$ -		$ 9,790.00
Restaurant Expense Totals:		$ -	$ -	$ 96,350.00
Department: 766 Sanctuary Lake Pro Shop Totals:		$ 313,374.29	**$ 262,390.00**	$ 554,197.00
SANCTUARY LAKE - EXPENSE TOTALS		$ 758,692.82	**$ 695,580.00**	$ 978,255.00
SANCTUARY LAKE - REVENUE TOTALS		$ 923,908.93	**$ 1,020,638.00**	$ 1,200,380.00
Fund Totals: SANCTUARY LAKES GOLF COURSE		**$ 165,216.11**	**$ 325,058.00**	**$ 222,125.00**

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
Sylvan Glen - Operation Totals (includes revenues and expenses)		$ 82,159.92	$ 289,315.00	$ 104,419.00
Sanctuary Lake - Operation Totals (includes revenues and expenses)		$ 165,216.11	$ 325,058.00	$ 222,125.00
		$ 247,376.03	$ 614,373.00	$ 326,544.00
	Pay for Carts & Rplcmt future Carts			
	Amoritization of Equip			
	Revenue to City			$ (326,544.00)
	Vendor Profit:			$ - (see proposal section 21 - fees)
REVENUES TO BE RECEIVED BY VENDORS:		$ -		$ 325,000.00
Management Fees		Not Included		Included
Principal / Interest		Not Included		Not Included
Vehicle Expense - Capital (Golf Carts)		$ (46,040.00)	$ (46,040.00)	$ -
Depreciation - Sylvan		Not Included		Not Included
Depreciation - Sanctuary		Not Included		Not Included
PURCHASE OF CITY EQUIPMENT (REVENUE PER YEAR):		$ -		$ -
Cost of Capital per year (based on 5-year trend)				
TOTAL REVENUE TO CITY - PER YEAR:		$ 201,336.03	$ 568,333.00	$ 325,000.00
				Will use City equip - City responsible for rplcment of equip - BCG will perform repairs/maint. City retains ownership
Vendor is responsible for all repairs and replacement of equip during the term of lease				See Note Above
Lease Agreement includes the carts owned by the City of Troy				No
Will assume the remaining payments on carts at Sylvan Glen				No
City Equipment:	City Retains Ownership of Maint Equip			Yes
	City Retains Ownership of Carts			Yes

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
OPERATIONAL COMPARISON:				
	TOTAL EXPENSES BOTH COURSES	$ 1,682,412.20	$ 1,446,605.00	$ 1,904,410.00
	TOTAL REVENUES BOTH COURSES	$ 1,929,788.23	$ 2,060,978.00	$ 2,230,954.00
	REVENUES OVER EXPENSES	**$ 247,376.03**	**$ 614,373.00**	**$ 326,544.00**

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions

ADDITIONAL NOTES:

Midwest Landscape Group:	
Sales Tax - Not listed:	Sales tax collected for and remitted to the the State of MI is treated as a short term liability. It does not have an effect on revenues or expenses. This is a neutral transaction. The entity will serve as a collection agent for the State
Sanctuary Lake Food Revenue:	This figure of $210,000 represents the gross food and beverage revenue including food and beverage for outings. The $210,000 is similar to your current food and beverage provider's receipts for 2009.

Billy Casper Golf	Management Proposal
Sales Tax - Not listed:	Sales tax is considered a "pass-through" and is not represented as part of the revenue or expense figures
Sanctuary Lake Food Revenue:	This figure of $144,708 is a gross number based on a $5.25 (roughly) average dollar per round. This APR is
Lease Expense: Listed under (Operating Supplies - Acct 7740)	These figures reflect a cart lease figure based on the number of carts at each facility. BCG would utilize the existing equipment, but the City would depreciate and replace the equipment as needed.
Custodial Contractor: (Acct 7802-110)	Cleaning will be done by BCG staff. Cost is only for cleaning supplies. Did not list cost for Sylvan Glen Greens cleaning supplies, this is included in the Sylvan Glen Pro Shop cost.

Davey Golf Course Maintenance	NOTE: Maintenance costs averaged over the 8-year period for both courses.
Fuel Costs (Acct - 7751)	down cost for fuel in proposal.
Repair/Maint Bldg Mt Supplies (Acct - 7774-100)	The City of Troy is responsible for the building infrastructure including needed services to maintain the integrity of the buildings and custodial services of all golf course used restroom facilities. (Used City's cost for this line item)
Custodial Services (Acct - 7802-110)	for this line item)
Contractual - Equip Maint (Acct - 7802-150)	Davey will be responsible for all future cost of maintaining equipment and will be responsible for maintenance equipment purchases for the future for the the extent of this contract. All maintenance equipment purchases will be the property of the Davey Tree Expert Company. (Removed City's cost for this item). **NOTE: Davey is not**
Contractual - Refuse (Acct 7802-210)	Davey is responsible for good housekeeping in and around the maintenance buildings including trash removal.
Utilities (Acct - 7920)	Davey will be responsible for utilities **(electric & gas)** associated with the maintenance bldg & pump house ONLY. Did not provide the broken down cost for utilities in the proposal.
Prof Serv - Bldg Maint (Acct 7801-050)	The City of Troy is responsible for the building infrastructure including needed services to maintain the integrity of the buildings and custodial services of all golf course used restroom facilities. (Used City's cost for this line item).
Other (Acct - 7962)	remainining lump sum amount, per the proposal, would cover items such as benefits, property insurance, snowplow equipment, HR, overhead, etc. Since it was impossible to break this down, the total amount was placed

Account Number	Account Description	City of Troy 7/08-6/09 YTD Transactions	City of Troy 2010-2011	Billy Casper Golf YTD Transactions
Stony Creek				
Lease Expense: Listed under (Operating Supplies - Acct 7740)	These figures represent a debt to Stony Creek for the leasing of our equipment. Stony Creek will provide the City a monthly payment for leasing our own equipment. They will also be assuming our current lease for the carts at Sylvan Glen.			
Exhibit K - Performance Incentive	10% of gross revenue (GR) over $1.1 million; 15% of GR over $1.250 million; 20% of GR over $1.5 million			