

May 4, 2005

TO: John Szerlag, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance and Administration
Jeanette Bennett, Purchasing Director
Cynthia A. Stewart, Community Affairs Director

SUBJECT: **Agenda Item:** Standard Purchasing Resolution 1: Award To Low Bidder – Camera Equipment

RECOMMENDATION

On April 11, 2005, bid proposals were opened to furnish camera equipment in accordance with the specifications. This equipment replaces 10-13 year old equipment with two (2) JVC professional cameras to be used for a variety of City of Troy cable productions. After reviewing these proposals, City management recommends awarding a contract to the low total bidder, Troxell Communications of Shelby Township, Michigan at unit prices as contained in the attached bid tabulation, for an estimated total cost of \$25,628.00.

In addition, staff recommends rejecting the optional pricing for extended warranties on Item #1. All items are covered by a one-year manufacturer's warranty. If the equipment were defective, it would be found within the first year.

SUMMARY

City management recommends awarding on a low total basis because the administrative cost would surpass the savings of \$140.00 to make individual awards.

BUDGET

Funds for these cameras are available through the Community Affairs- CATV Municipal Cable budget, Account #401267.7978.010.

96 Vendors Notified via MITN System

9 Bid Responses Received

2 Late Bids

2 No Bids: (1) Company is not an authorized JVC dealer.
(1) Company does not offer this product or an equivalent.

Opening Date -- 4/11/05
 Date Prepared -- 5/4/05

CITY OF TROY
 BID TABULATION
 CAMERAS

VENDOR NAME:

		* TROXELL COMMUNICATIONS		TROXELL COMMUNICATIONS	
		BID #1		BID #2	
PROPOSAL-- FURNISH CAMERA EQUIPMENT FOR THE CITY OF TROY					
PROPOSAL		UNIT PRICE	EXT COST	UNIT PRICE	EXT COST
ITEM	QTY	DESCRIPTION			
1.	2 ea	JVC-GY550U Professional 1/2" DV Camcorders w/26-pin interface Manufacturer's Warranty:	\$ 12,167	\$24,334.00	\$ 8,975.00 \$ 17,950.00
			1 Year Parts/Labor		1 Year Parts/Labor
OPTIONAL:		- RECOMMEND REJECTION -			
1.a.	2 ea	Extended Warranties for Equipment Described in Item 1 Manufacturer's Warranty	Commencing N/A		Commencing N/A
		Year 1	No Bid		No Bid
		Year 2			
		Year 3			
2.	2 ea	HZ-FM15U Rear Manual Focus Controls & HZ-ZS13U Rear Servo	Included		\$ 520.00 \$ 1,040.00 \$ 570.00 \$ 1,140.00
3.	2 ea	VF-P400U 4" Monochrome Studio View Finders etc.	Included		\$ 634.00 \$ 1,268.00 \$ 33.30 \$ 66.60
4.	2 ea	RM-210U Multicore Camera Control	Included		\$ 1,647.00 \$ 3,294.00
5.	2 ea	Kata RC-10 Pro Rain Covers	\$ 79.00	\$ 158.00	\$ 79.00 \$ 158.00
6.	2 ea	Anton Bauer Q-420 Gold Mt Battery	\$ 135.00	\$ 270.00	\$ 135.00 \$ 270.00
7.	2 ea	JVC CB-750U Hard Shipping Case	\$ 433.00	\$ 866.00	\$ 433.00 \$ 866.00
GRAND TOTAL:			* \$25,628.00		\$ 26,052.60
CONTACT INFORMATION:		Hrs of Operation	8-5pm		8-5pm
		Phone	(800)578-8858		(800)578-8858
TERMS:			NET 30		NET 30
WARRANTY:			1 Year Parts/Labor		1 Year Parts/Labor
DELIVERY:			20 Days ARO		20 Days ARO
EXCEPTIONS:			Attached to Bid		Attached to Bid
ACKNOWLEDGEMENT:			YES		YES

NO BIDS:
City Animation
Long's Electronics

* DENOTES LOW TOTAL BIDDER

ATTEST:
Cheryl Morrell
Cynthia Stewart
Linda Bockstanz

 Jeanette Bennett
 Purchasing Director

Opening Date -- 4/11/05
 Date Prepared -- 5/4/05

CITY OF TROY
 BID TABULATION
 CAMERAS

VENDOR NAME:

THALNER ELECTRONICS	B&H PHOTO/VIDEO
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PROPOSAL-- FURNISH CAMERA EQUIPMENT FOR THE CITY OF TROY

PROPOSAL			UNIT PRICE	EXT COST	UNIT PRICE	EXT COST
ITEM	QTY	DESCRIPTION				
1.	2 ea	JVC-GY550U Professional 1/2" DV Camcorders w/26-pin interface Manufacturer's Warranty:	\$ 12,960	\$25,920.00	\$12,750.00	\$ 25,500.00
					1 Year Package	
OPTIONAL: - RECOMMEND REJECTION -						
1.a.	2 ea	Extended Warranties for Equipment Described in Item 1 Manufacturer's Warranty	Commencing N/A		Commencing N/A	
Year 1			No Bid		N/A	
Year 2					\$ 180.00	\$ 360.00
Year 3					N/A	
2.	2 ea	HZ-FM15U Rear Manual Focus Controls & HZ-ZS13U Rear Servo	Included		Included	
3.	2 ea	VF-P400U 4" Monochrome Studio View Finders etc.	Included		Included	
4.	2 ea	RM-210U Multicore Camera Control	Included		Included	
5.	2 ea	Kata RC-10 Pro Rain Covers	\$ 75.00	\$ 150.00	\$ 75.00	\$ 150.00
6.	2 ea	Anton Bauer Q-420 Gold Mt Battery	\$ 125.00	\$ 250.00	\$ 112.50	\$ 225.00
7.	2 ea	JVC CB-750U Hard Shipping Case	\$ 400.00	\$ 800.00	\$ 475.00	\$ 950.00
GRAND TOTAL:			\$27,120.00		\$ 27,185.00	
CONTACT INFORMATION:		Hrs of Operation	8:30 - 4:30pm		Blank	
		Phone	Blank		(800)947-8003	
TERMS:			NET 30 DAYS		NET 30	
WARRANTY:			Manufacturers		1 Year	
DELIVERY:			2-4 Weeks		7-14 Days	
EXCEPTIONS:			None		Blank	
ACKNOWLEDGEMENT:			YES		YES	

Opening Date -- 4/11/05
 Date Prepared -- 5/4/05

CITY OF TROY
 BID TABULATION
 CAMERAS

VENDOR NAME:

VENDOR NAME:			ASG		TAPE CENTRAL	
			Advanced Systems Group			
PROPOSAL-- FURNISH CAMERA EQUIPMENT FOR THE CITY OF TROY						
PROPOSAL			UNIT	EXT	UNIT	EXT
ITEM	QTY	DESCRIPTION	PRICE	COST	PRICE	COST
1.	2 ea	JVC-GY550U Professional 1/2" DV Camcorders w/26-pin interface Manufacturer's Warranty:	\$ 13,298	\$26,596.00	\$12,451.00	\$ 24,902.00
			1 Year Parts/Labor		1 Year Parts/Labor	
			90 Days - Heads		90 Days - Heads	
OPTIONAL: - RECOMMEND REJECTION -						
1.a.	2 ea	Extended Warranties for Equipment Described in Item 1 Manufacturer's Warranty	Commencing	N/A	Commencing	N/A
			Year 1		N/A	
			Year 2			
			Year 3			
2.	2 ea	HZ-FM15U Rear Manual Focus Controls & HZ-ZS13U Rear Servo	Included		\$ 581.00	\$ 1,162.00
3.	2 ea	VF-P400U 4" Monochrome Studio View Finders etc.	Included		\$ 701.00	\$ 1,402.00
4.	2 ea	RM-210U Multicore Camera Control	Included		NA	
5.	2 ea	Kata RC-10 Pro Rain Covers	\$ 99.00	\$ 198.00	\$ 78.50	\$ 157.00
6.	2 ea	Anton Bauer Q-420 Gold Mt Battery	\$ 133.00	\$ 266.00	\$ 111.00	\$ 222.00
7.	2 ea	JVC CB-750U Hard Shipping Case	\$ 517.00	\$ 1,034.00	\$ 424.00	\$ 848.00
GRAND TOTAL:				\$28,094.00		\$ 28,693.00
CONTACT INFORMATION:			Hrs of Operation		M-F 8:30-5pm	
			Phone		(248)217-8866	
			24Hours except Holidays		(408)629-6299	
TERMS:			NET 30		NET 30	
WARRANTY:			90 Days - Heads		As Stated	
			1 Year Parts/Labor			
DELIVERY:			10-20 Days ARO		5-7 ARO	
EXCEPTIONS:			Attached to Bid		None	
ACKNOWLEDGEMENT:			YES		YES	

Opening Date -- 4/11/05
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CITY OF TROY
 BID TABULATION
 CAMERAS

VENDOR NAME:

BLUEWATER TECHNOLOGIES	ROSCOR CORP

PROPOSAL-- FURNISH CAMERA EQUIPMENT FOR THE CITY OF TROY

PROPOSAL			UNIT PRICE	EXT COST	UNIT PRICE	EXT COST
ITEM	QTY	DESCRIPTION				
1.	2 ea	JVC-GY550U Professional 1/2" DV Camcorders w/26-pin interface Manufacturer's Warranty:	\$ 13,894.51	\$27,789.02	\$ 9,110.00	\$ 18,220.00
			1 Year Parts/Labor		Blank	
OPTIONAL:		- RECOMMEND REJECTION -				
1.a.	2 ea	Extended Warranties for Equipment Described in Item 1 Manufacturer's Warranty	Commencing	N/A	Commencing	
		Year 1	No Bid			\$ 457.00
		Year 2				\$ 686.00
		Year 3				\$ 1,029.00
2.	2 ea	HZ-FM15U Rear Manual Focus Controls & HZ-ZS13U Rear Servo	Included		\$ 1,138.00	\$ 2,276.00
3.	2 ea	VF-P400U 4" Monochrome Studio View Finders etc.	Included		\$ 696.00	\$ 1,392.00
4.	2 ea	RM-210U Multicore Camera Control	Included		\$ 1,725.00	\$ 3,450.00
5.	2 ea	Kata RC-10 Pro Rain Covers	\$ 87.91	\$ 175.82	\$ 72.00	\$ 144.00
6.	2 ea	Anton Bauer Q-420 Gold Mt Battery	\$ 118.68	\$ 237.36	\$ 105.00	\$ 210.00
7.	2 ea	JVC CB-750U Hard Shipping Case	\$ 448.35	\$ 896.70	\$ 420.00	\$ 840.00
GRAND TOTAL:				\$29,098.90		\$ 28,704.00
CONTACT INFORMATION:		Hrs of Operation	8-5pm M-F		8:30-5:30pm	
		Phone	(800)344-6575		Blank	
TERMS:			NET 30		NET 30 DAYS	
WARRANTY:			Blank		Manufacturers	
DELIVERY:			20 Days ARO		14-28 Days ARO	
EXCEPTIONS:			1 Lot Pricing		Attached to Bid	
ACKNOWLEDGEMENT:			YES		YES	

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CITY OF TROY
 BID TABULATION
 CAMERAS

VENDOR NAME:

Pro Video Systems	

PROPOSAL-- FURNISH CAMERA EQUIPMENT FOR THE CITY OF TROY

PROPOSAL			UNIT PRICE	EXT COST	UNIT PRICE	EXT COST
ITEM	QTY	DESCRIPTION				
1.	2 ea	JVC-GY550U Professional 1/2" DV Camcorders w/26-pin interface Manufacturer's Warranty:	\$ 12,445	\$24,890.00		
			1 Year Parts/Labor			
			Depot Only			
OPTIONAL: - RECOMMEND REJECTION -						
1.a.	2 ea	Extended Warranties for Equipment Described in Item 1 Manufacturer's Warranty				
			<u>Commencing</u>			
			Year 1	\$ 1,500	\$ 3,000.00	
			Year 2	\$ 2,000	\$ 4,000.00	
			Year 3	\$ 2,500	\$ 5,000.00	
2.	2 ea	HZ-FM15U Rear Manual Focus Controls & HZ-ZS13U Rear Servo	Included			
3.	2 ea	VF-P400U 4" Monochrome Studio View Finders etc.	Included			
4.	2 ea	RM-210U Multicore Camera Control	Included			
5.	2 ea	Kata RC-10 Pro Rain Covers	\$ 72.00	\$ 144.00		
6.	2 ea	Anton Bauer Q-420 Gold Mt Battery	\$ 106.00	\$ 212.00		
7.	2 ea	JVC CB-750U Hard Shipping Case	\$ 420.00	\$ 840.00		
GRAND TOTAL:				\$38,086.00		
CONTACT INFORMATION:			Hrs of Operation		8-5pm M-F	
			Phone		(800)832-2367	
TERMS:					30% Down Net 30	
WARRANTY:					Per Manufacturer	
DELIVERY:					Stock - 60 Days ARO	
EXCEPTIONS:					Blank	
ACKNOWLEDGEMENT:					YES	



Downloading History for ITB-COT 05-14 Cameras

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 5/4/2005.

Document Title:	Camera Equipment
Date Issued:	3/23/2005
Close Date:	4/11/2005

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
15995	17th st. photo supply,inc.	Free	4/5/2005	
11928	24-7 Battery Systems, dba Electronic Access., Inc.	Free	4/4/2005	
11278	Abel Electronics Inc.	Free	3/24/2005	
12232	Adorama Incorporated	E-mail	4/4/2005	
11682	Adray Appliance Photo & Sound Ctr	E-mail	3/23/2005	
19825	All-Tronics, Inc.	Free	4/7/2005	
20118	Alpha Distributing Inc.	Free	4/1/2005	
14575	Biz-Tech, Inc.	E-mail		
19019	Blessed Inc.	Fax		
11130	BlueWater Technologies	E-mail	3/24/2005	
11653	Boise	E-mail		
20468	Brown & Sons Automotive Company Inc	Free	3/28/2005	
11315	CDW Government, Inc.	E-mail	3/23/2005	
13872	CIM Audio Visual	Fax		
12078	City Animation Co.	E-mail	3/24/2005	
16800	City ANIMATION Co.	E-mail		
13598	CompUSA	E-mail		
11673	Computer Builders Warehouse	Free	4/5/2005	
18608	Comsource	E-mail	3/24/2005	
11902	copstuffbydk	Free	4/5/2005	
10888				

	Custom Fit, Inc.	E-mail		
18806	Cynergy Wireless Products, Inc.	E-mail	3/30/2005	
13044	Datanet Systems, Inc.	E-mail	4/4/2005	
13468	DESIGN GROUP	Free	3/27/2005	
20369	Designs by Shapiro Bros	Free	4/2/2005	
10669	Douglass Safety Systems	E-mail	3/29/2005	
17383	DSA technologies	E-mail		
10165	Duncan Video	E-mail	3/23/2005	
13200	Dynamic Computer Corporation	E-mail		
11827	Electrosonics, Inc.	Free	4/1/2005	
18997	fbh architectural building products, inc	E-mail		
20720	Fire Equipment Associates	E-mail	4/8/2005	
14668	Focus Electronics	E-mail		
11644	Ford Audio Video Systems	E-mail		
12767	Fulton Radio Supply Co.	E-mail	3/23/2005	
12744	GHA TECHNOLOGIES	E-mail	3/23/2005	
17575	Gov Connection	E-mail		
11689	Guardian Security Services	E-mail		
12107	HPI International, Inc.	Free	3/29/2005	
20197	HYDRO METER SYSTEMS, INC	E-mail	3/25/2005	
11760	ICOP Digital, Inc.	E-mail		
16567	Ignited Light and Sound	E-mail		
11320	IKON Office Solutions	E-mail	3/28/2005	
13088	Ironman Inc	E-mail		
11931	Kamar Office Products, Inc.	Free	3/25/2005	
16824	Lansing Safe & Lock Inc.	E-mail	3/28/2005	
20653	Leo's Professional Audio, Inc.	E-mail	3/23/2005	
19731	Liberty Plumbing Supply	Fax	3/29/2005	
12227	Longs Electronics, Incorporated	E-mail	3/23/2005	
12709	LVC Technologies, Inc.	E-mail	3/29/2005	
10611	Master Guard of America, Inc	Free	3/30/2005	
11256	Micro Source	Free	3/25/2005	
17870	Micro World	Free	3/25/2005	
10072	Motor City Electric Technologies Inc.	E-mail	3/23/2005	
12951	Multi-Communications Systems, Inc.	E-mail	3/28/2005	
13429	Multi-Source	E-mail	3/23/2005	
12149	National Alliance of Cabling & Technology	Free	3/31/2005	
19998	Nationwide Fence and Supply Company	Free	4/4/2005	
13433	New Tech Solutions, Inc.	Free	3/30/2005	
15586	Norman Camera Company, LLC	Free	4/8/2005	
12187	North American Video	E-mail	3/23/2005	
12191	Northern Video Systems, Inc.	E-mail	3/23/2005	
12161	Oakland Microfilm Corporation	E-mail	3/24/2005	

18215	OEM Micro Solutions, Inc.	E-mail		
17668	Penn Camera Exchange Inc	Free	3/24/2005	
15859	Perlmutter Purchasing Power	Free	3/23/2005	
12169	ProVideo Systems, Inc.	E-mail	3/24/2005	
16660	PVS Technologies, Inc.	E-mail	4/13/2005	
17459	Quick-Brain Inc.	E-mail		
20943	RapidView IBAK USA	Free	4/8/2005	
15732	reliable custodial maintenance and supplies	Free	4/4/2005	
13797	Roscor Corporation	E-mail	3/25/2005	
12294	Siemens Building Technologies, Inc.	E-mail	3/24/2005	
12886	Sky Promotions/Benquin Business	E-mail		
12552	SmithGroup jJR	Free	3/31/2005	
13914	Steele's Service's LLC	E-mail	3/23/2005	
10775	Stereo Advantage	E-mail	3/23/2005	
17438	Tape Central Inc.	E-mail	4/8/2005	
19996	TB&A Hospital Television, Inc.	E-mail		
14584	Tech Depot	Free	4/6/2005	
10464	Technology Integration Group Services, Inc.	E-mail	4/4/2005	
14636	Technology Resource Center (TRC)	E-mail		
12019	Technology Services Corporation	E-mail		
12792	TeL Systems (Thalner Electronic Labs Inc.)	E-mail	4/5/2005	
19834	TeleStar Corp.	Free	3/25/2005	
19811	TIKI CHENIER	Free	3/26/2005	
10705	Troxell Communications Inc.	E-mail	4/10/2005	
12242	Vi-Spec, Inc.	E-mail	3/24/2005	
18757	Video Service of America	Free	3/23/2005	
11566	Visions of Video, Incorporated	E-mail	3/23/2005	
10846	Visual Interactive Dynamics	E-mail	3/23/2005	
10749	Washington Music Center	E-mail		
12714	WEST SHORE FIRE INC.	E-mail	3/29/2005	
18287	Westland Lock and Key, Inc.	E-mail		
14804	WorldWide Computing, Inc.	Free	3/24/2005	
12821	Zones Inc	Free	4/8/2005	

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