



CITY COUNCIL AGENDA ITEM

April 11, 2011

To: John Szerlag, City Manager

From: Susan A. Leirstein, Purchasing Director
Gary G. Mayer, Chief of Police

Subject: Standard Purchasing Resolution 1: Award To Low Bidders – Emergency Response Kits

Background

On March 17, 2011, seven (7) competitive bids were received as required by City Charter and Code to provide a one- time purchase of police emergency response equipment, which will be issued to all uniformed patrol officers. 109 companies were notified of the bid opportunity via the MITN website.

The Troy Police Department is fully committed to providing the highest quality service to the citizens of this community. As such, based on experience, the police administration realized a need to better equip road patrol officers in response to critical incidents involving armed subjects that were intent on harming others, either in office buildings, schools, shopping centers, or other public venues. As a result of this need, the police department implemented a three step program to combat this ever increasing crime trend. The first step occurred back in 1999, following the Columbine High School tragedy. This step involved developing and conducting a department-wide training in response to active shooting cases, which has occurred annually since its inception in 1999. The second step in this long term program was purchasing upgraded firearms, in particular, patrol rifles. In July of 2008, the department purchased sixty, (60), Smith and Wesson patrol rifles and conducted department wide training with this weapon platform. This training has continued annually since its inception. The third step of this program involves equipping each patrol officer with a load bearing vest, a level 3A ballistic helmet, ballistic rated protective eyewear, and a gear-bag to carry all of this equipment with them, while on patrol.

In order to resolve the situation immediately, history has shown that active shooting cases evolve very quickly, forcing police agencies to respond rapidly with each officer carrying the gear they need.

Only dealers who are in good standing and have complied with manufacturer policies are authorized to offer to sell either 5.11 Tactical or ProTech products in response to bids let by government agencies. Of the companies who responded to our bid, the following dealers are approved and authorized in our area –

5.11 Tactical – Priority One Emergency, North Eastern Uniforms
ProTech – Michigan Police Equipment, CMP Distributors



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To: John Szerlag, City Manager

Re: Award To Low Bidders – Emergency Response Kits

Recommendation

City management recommends awarding contracts to the following low total bidders: Michigan Police Equipment, for Item #7. - ProTech ballistic helmets, at an estimated cost of \$18,400.00, and Priority Emergency One Inc for the 5.11 Tactical gear, (gear bag, load bearing vest with pouches, and protective eyewear) at an estimated total cost of \$22,520.00.

Fund Availability

Funds are available in the Police Department Forfeiture Funds Account.

Prepared by: Lieutenant Michael Bjork

G:\Bid Award 10-11 New Format/Award Standard Purchasing Resolution 2 - Emergency Response Kits ITB-COT 11.04 4.11.doc

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VENDOR NAME:

EST ITEM # QTY DESCRIPTION			Michigan Police Equipment Company		Priority One Emergency Inc	
			UNIT COST	ESTIMATED TOTAL COST	UNIT COST	ESTIMATED TOTAL COST
1	80	5.11 Tactical VTAC LBE Vest	Withdrew		\$ 49.00	\$ 3,920.00
2	160	5.11 Tactical VTAC Nylon Double Stack Mag Cover	Withdrew		\$ 16.00	\$ 2,560.00
3	80	5.11 Tactical VTAC Nylon 10x6 Pouch	Withdrew		\$ 16.00	\$ 1,280.00
4	80	5.11 Tactical VTAC Nylon C4 Case	Withdrew		\$ 16.00	\$ 1,280.00
5	80	5.11 Tactical Mission Rolling Duffel	Withdrew		\$ 113.50	\$ 9,080.00
6	80	5.11 Tactical Shear Eyewear	Withdrew		\$ 55.00	\$ 4,400.00
7	80	Protech Level IIIA Delta 4 Ballistic Helmet	\$ 230.00	\$ 18,400.00	Withdrew	-
ESTIMATED TOTAL AWARDED ITEMS:			See Exceptions for Item #7 \$ 18,400.00		\$ 22,520.00	
AUTHORIZED DEALER: 5.11 Tactical ProTech			Y or N Y or N		N Y	
CONTACT INFORMATION:						
Name(s):			Sena Loseth		Patrick Nolan	
Hrs of Operation			8:30AM - 5:00PM M-F		M-F 9-6 Sat 11-3	
24 Hr Phone No.			(313) 600-7484		(734) 261-9121	
PAYMENT TERMS:			Net 30 Days		Net 30	
WARRANTY:			5 Years		Lifetime - See Bid Attachment	
DELIVERY:			30-60 Days		3-4 Weeks After PO issued	
ALL OR NONE AWARD			Y or N		N Y	
EXCEPTIONS:			*Add \$45 to unit cost for Item #7 to upgrade to military padded system		Blank	
ACKNOWLEDGEMENT: Signed - Y or N			Y		Y	
NON-COLLUSION AFFIDAVIT: Attached - Y or N			Y		Y	

Proposal: New Emergency Response Kits for the City of Troy Police Department

HIGHLIGHTED ITEMS DENOTES LOW BIDDERS

ATTEST:

Julie Hamilton
 Lt. Mike Bjork
 Debra Painter

Susan Leirstein CPPO, CPPB
 Purchasing Director

VENDOR NAME:

EST ITEM # QTY DESCRIPTION			CMP Distributors		North Eastern Uniforms & Equipment, Inc	
			UNIT COST	ESTIMATED TOTAL COST	UNIT COST	ESTIMATED TOTAL COST
1	80	5.11 Tactical VTAC LBE Vest	\$ 61.36	\$ 4,908.80	\$ 56.00	\$ 4,480.00
2	160	5.11 Tactical VTAC Nylon Double Stack Mag Cover	\$ 18.88	\$ 3,020.80	\$ 17.00	\$ 2,720.00
3	80	5.11 Tactical VTAC Nylon 10x6 Pouch	\$ 18.88	\$ 1,510.40	\$ 17.00	\$ 1,360.00
4	80	5.11 Tactical VTAC Nylon C4 Case	\$ 10.03	\$ 802.40	\$ 9.00	\$ 720.00
5	80	5.11 Tactical Mission Rolling Duffel	\$ 139.08	\$ 11,126.40	\$ 126.00	\$ 10,080.00
6	80	5.11 Tactical Shear Eyewear	\$ 69.62	\$ 5,569.60	\$ 61.00	\$ 4,880.00
7	80	Protech Level IIIA Delta 4 Ballistic Helmet	\$ 257.60	\$ 20,608.00	\$ 320.00	\$ 25,600.00
ESTIMATED TOTAL AWARDED ITEMS:			\$ 47,546.40		\$ 49,840.00	
AUTHORIZED DEALER: 5.11 Tactical ProTech			Y or N Y or N		N Y	
CONTACT INFORMATION:						
Name(s):			Catherine Parks		Cori Wright	
Hrs of Operation			M-F 8:30AM - 5PM		8:30 - 4:30	
24 Hr Phone No.			(517) 974-4276		(734) 355-5607	
PAYMENT TERMS:			Net 30		Net 30	
WARRANTY:			Full Manufacturer's		Per Manufacturer	
DELIVERY:			30 - 60 Days ARO		30 Days	
ALL OR NONE AWARD			Y or N		Y	
EXCEPTIONS:			Blank		BAA090 on Helmet not valid #, qtd Delta #774BP	
ACKNOWLEDGEMENT: Signed - Y or N			Y		Y	
NON-COLLUSION AFFIDAVIT:						
Attached - Y or N			Y		Y	

Proposal: New Emergency Response Kits for the City of Troy Police Department

VENDOR NAME:

EST ITEM # QTY DESCRIPTION			Harwood Uniforms		Off Duty Wear	
			UNIT COST	ESTIMATED TOTAL COST	UNIT COST	ESTIMATED TOTAL COST
1	80	5.11 Tactical VTAC LBE Vest	\$ 64.99	\$ 5,199.20	No Bid	No Bid
2	160	5.11 Tactical VTAC Nylon Double Stack Mag Cover	\$ 19.99	\$ 3,198.40	\$ 21.96	\$ 3,513.60
3	80	5.11 Tactical VTAC Nylon 10x6 Pouch	\$ 19.99	\$ 1,599.20	\$ 21.96	\$ 1,756.80
4	80	5.11 Tactical VTAC Nylon C4 Case	\$ 10.10	\$ 808.00	\$ 12.96	\$ 1,036.80
5	80	5.11 Tactical Mission Rolling Duffel	\$ 151.99	\$ 12,159.20	\$ 142.96	\$ 11,436.80
6	80	5.11 Tactical Shear Eyewear	\$ 72.99	\$ 5,839.20	\$ 79.96	\$ 6,396.80
7	80	Protech Level IIIA Delta 4 Ballistic Helmet	\$ 284.00	\$ 22,720.00	No Bid	No Bid
ESTIMATED TOTAL AWARDED ITEMS:			\$ 51,523.20		\$ 24,140.80	
AUTHORIZED DEALER: 5.11 Tactical ProTech			N		N	
			N		N	
CONTACT INFORMATION:			Ron Clarke		A. Michael Leavitt	
Name(s):			8:30 - 5:00		24 Hours	
Hrs of Operation			(248) 681-2300		(248) 820-1065	
24 Hr Phone No.			Net 30		Net 15	
PAYMENT TERMS:			Manufacturer		Per Manufacturer	
WARRANTY:			30 - 60 ARO		ASAP	
DELIVERY:			N		N	
ALL OR NONE AWARD Y or N			Blank		Blank	
EXCEPTIONS:			Y		Y	
ACKNOWLEDGEMENT: Signed - Y or N			Y		Y	
NON-COLLUSION AFFIDAVIT:			Y		Y	
Attached - Y or N						

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VENDOR NAME:

EST			Superior Uniform Sales, Inc	
ITEM #	QTY	DESCRIPTION	UNIT COST	ESTIMATED TOTAL COST
1	80	5.11 Tactical VTAC LBE Vest	\$ 67.50	\$ 5,400.00
2	160	5.11 Tactical VTAC Nylon Double Stack Mag Cover	\$ 21.50	\$ 3,440.00
3	80	5.11 Tactical VTAC Nylon 10x6 Pouch	\$ 21.50	\$ 1,720.00
4	80	5.11 Tactical VTAC Nylon C4 Case	\$ 11.50	\$ 920.00
5	80	5.11 Tactical Mission Rolling Duffel	\$ 156.50	\$ 12,520.00
6	80	5.11 Tactical Shear Eyewear	\$ 18.75	\$ 1,500.00
7	80	Protech Level IIIA Delta 4 Ballistic Helmet	No Bid	No Bid
ESTIMATED TOTAL AWARDED ITEMS:			\$ 25,500.00	
AUTHORIZED DEALER: 5.11 Tactical ProTech			Y (in Ohio)	
Y or N			N	
Y or N				
CONTACT INFORMATION:			William J. Darah, Jr	
Name(s):			8:30-5:30 M-F / 9:00-Noon Sat	
Hrs of Operation			(800) 536-0718	
24 Hr Phone No.				
PAYMENT TERMS:			Net 30	
WARRANTY:			Blank	
DELIVERY:			45 Days ARO	
ALL OR NONE AWARD			N	
Y or N				
EXCEPTIONS:			Blank	
ACKNOWLEDGEMENT: Signed - Y or N			Y	
NON-COLLUSION AFFIDAVIT:				
Attached - Y or N			Y	

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