



CITY COUNCIL AGENDA ITEM

April 7, 2011

To: John Szerlag, City Manager

From: Susan A. Leirstein, Purchasing Director
Gert Paraskevin, IT Director
Gary G. Mayer, Chief of Police
Timothy L. Richnak, Public Works Director

Subject: Bid Waiver: Integrated Security Management System Core Software Upgrade

Background

- This memo is written to request approval to purchase software and services to upgrade the security management system. The purchase includes the core software that controls access to various city facilities and three add-on modules for reporting purposes. This core software incurred a minor upgrade in 2005, but is now two major releases behind. It is important to make this purchase because it positions the City to migrate to Pelco's newest video encoder and recording application. In addition, the current version uses Microsoft SQL 2000, which will not be supported in the near future. The upgrade uses SQL 2008, which is compatible with the city-wide effort to move to this platform.
- SimplexGrinnell Fire Protection and Security Services provided the security system during the Police and Fire Building Renovation and Addition project completed in 2004. SimplexGrinnell was the primary contractor and responsible for installation and programming of this complex and comprehensive system.
- Over the years the system has been expanded to provide access control by installing card readers at the Public Library, the Fire-Police Training Facility, the Parks and Recreation building on the DPW grounds, the DPW facility and City Hall Departments including the Fire Department, Information Technology, Finance, Human Resources, and City Clerk Offices.
- The controlling software application is "Continuum Cyberstation" by Andover Controls. This application is programmed to control every piece of hardware in the security system. Due to the complexity of the system, it is desirable to allow the company who programmed and currently maintains the system to upgrade the application, thus avoiding corruption of the program.
- By utilizing existing access controlling hardware and software, costs are minimized and standardization established for all facilities. Further, by utilizing the existing security system infrastructure and network, optimum system functionality is met.
- This is an ongoing project proposed by the City's Workplace Security Committee to make the surrounding environment safe and secure for all who work in and patronize our facilities.



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To: John Szerlag, City Manager
Re: Waiver - Security System Core Software Upgrade

Recommendation

- No benefit would be derived from soliciting formal bids. City management is requesting a waiver of the formal bid process and authorization to utilize the services of SimplexGrinnell of Farmington Hills to purchase and install the Continuum software core upgrade at an estimated total cost of \$14,975.00, as detailed on the attached proposal dated March 21, 2011.

Fund Availability

- Funds are available in the Police Administration, building and improvements, office renovation capital account and the Department of Public Works facility, contractual services, security system account.

Prepared by: Wendell Moore, Administrative Research Technician

G:/Bid Award 10-11 New Format/Waiver - SecuritySystemSoftwareUpgrade04.11.doc



Fire & Security

SimplexGrinnell

A Division of TYCO International

QUOTATION

Date	Quotation No.
21-Mar-11	520415-09-02-10-01
Vendor Code No.	

Issuing Office: 24755 HALSTED ROAD, FARMINGTON HILLS, MI. 48335

TO: City Of Troy Police Dept.
 500 West Big Beaver Road
 Troy, MI. 48084
 Attn: Wendell Moore

Job Name and Address
REQUEST FOR PROPOSAL
CITY OF TROY
SMS UPGRADE

Shipping Terms F.O.B. Shipping Point

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ITEM	QUANTITY	MODEL NO.	DESCRIPTION	UNIT PRICE	EXTENSION
*** CITY OF TROY - SMS CORE UPGRADE ***					
CONTINUUM SOFTWARE COMPLIANCE					
1	7	UPGR-CYBER-USE	Cyberstation Software Upgrade V1.93	\$575.00	\$4,025.00
3	1	AE-PLUS	Access Event plus	\$980.00	\$980.00
4	1	VIDMON-DVX	Video Monitor	\$2,440.00	\$2,440.00
5	1	PDI-DB	Personnel Data Importer	\$2,600.00	\$2,600.00
Sub-Total:					\$10,045.00
SIMPLEXGRINNELL SERVICES					
6	4	Hours	Project Coordination	\$88.00	\$352.00
7	42	Hours	Programming & Configuration	\$109.00	\$4,578.00
Sub-Total:					\$4,930.00
Material & Services Cost:					\$14,975.00
Sales Tax (6%):					EXEMPT
Total Cost:					\$14,975.00

SIMPLEXGRINNELL offers to furnish the above, subject to the terms and conditions appearing on the face and on the reverse side hereof, for the sum of

THIS QUOTATION DOES NOT INCLUDE ANY TAXES, INSTALLATION, INSTALLATION MATERIALS OR ANY LABOR OR SERVICES UNLESS SPECIFIED ABOVE.

Any alteration or change from the above will be performed following the acceptance by SIMPLEXGRINNELL of Purchaser's Written Order and will become an additional cost at SIMPLEXGRINNELL then current charges. This Quotation automatically expires 30 days from the date shown above. All orders are subject to acceptance by SIMPLEXGRINNELL.

SIMPLEXGRINNELL	TITLE	J.KEITH SALES
By:		

ACCEPTANCE OF QUOTATION The prices, specifications, terms and conditions contained herein, including the reverse side hereof, are hereby accepted.

Purchaser	Date	P.O. No.
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By:	Title
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