



# CITY COUNCIL AGENDA ITEM

Date: February 15, 2019

To: Mark F. Miller, City Manager

From: MaryBeth Murz, Purchasing Manager  
 Kurt Bovensiep, Public Works Director  
 Scott Carruthers, Streets and Drains Operations Manager

Subject: Standard Purchasing Resolution 2: Award to Sole Bidder Meeting Specifications – Major Street Pavement Marking

## History

- Pavement markings are installed per the Michigan Manual of Uniform Traffic Control Devices (MMUTCD) and are used to convey messages to roadway users on what part of the road to use and also to communicate conditions ahead.
- Major Street Pavement Markings are completed on an as needed basis throughout the year.
- Pavement marking cost history by year is detailed below:
  - 2015 \$80,000.00
  - 2016 \$88,419.59
  - 2017 \$94,742.28
  - 2018 \$81,318.50
- PK Contracting is awarded the current Major Streets Pavement Markings Contract.
- The current contract expired June 30, 2018.

## Purchasing

• On February 5, 2019 a bid opening was conducted as required by City Charter and Code to furnish major street pavement markings. The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; [www.mitn.info](http://www.mitn.info) and the bid was also sent to the Troy Chamber of Commerce. One (1) bid response was received. Below is a detailed summary of potential vendors:

<b>Companies notified via MITN</b>	108
Troy Companies notified via MITN	5
Troy Companies notified Active email Notification	5
Troy Companies notified Active Free	0
<b>Companies that viewed the bid</b>	11
Troy Companies that viewed the bid	1

**MITN** provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. **Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. **Active MITN non-paying members** are responsible to monitor and check the MITN website for opportunities to do business with the City. **Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



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## **Purchasing (continued)**

- Upon review of the bid proposal, it was determined that P.K. Contracting, Inc. a *Troy, MI* vendor, was qualified to perform the work specified.
- P K Contracting is being recommended for award of this contract.

## **Financial**

Funds are budgeted and available in the General Fund under Streets Department account numbers 101.447.22.477.7802.070 for the 2020 fiscal year.

<b><u>2 Yr. Contract</u></b>	<b><u>Amount</u></b>
1	\$110,000.00
2	<u>\$112,200.00</u>
Total 2-Yr. Contract	\$222,200.00
1 Year Renewal	\$114,444.00

## **Recommendation**

City management recommends awarding a two (2) year contract with the option to renew for one (1) additional year to the sole bidder meeting specifications; *PK Contracting, Inc. of Troy, MI* to provide Major Street Pavement Marking services at unit prices as detailed in the bid tabulation opened February 5, 2019 and as detailed below by year. Note that the renewal option will be the same pricing as *Year 2* of the contract. Pavement Marking Services will be installed on an as needed basis, not to exceed budgetary limitations with the contract expiring June 30, 2021.

VENDOR NAME:	P.K. Contracting, Inc.
CITY:	Troy, MI
CHECK #:	#1602405369

**PROPOSAL-Two-Year Requirements of Major Street Pavement Marking with an Option to Renew for One Additional Year.**

ITEM #	EST QTY Lineal Feet	DESCRIPTION	Year 1 Unit Price	Year 2 Unit Price	Year 1 Unit Price	Year 2 Unit Price
<b>PROPOSAL A</b> <u>Purchase of Thermoplastic Extrude</u>						
1	2,000	Thermoplastic Extrude - Alkyd White	\$35.00	\$35.00		
2	1,000	Thermoplastic Extrude - Alkyd Yellow	\$35.00	\$35.00		
<b>ESTIMATED TOTAL OF PROPOSAL A:</b>			\$105,000.00	\$105,000.00		
<b>PROPOSAL A -GRAND TOTAL- 2 YEARS</b>			Estimated	<b>\$210,000.00</b>	Estimated	\$ -
<b>PROPOSAL B</b> <u>Retrace Existing Markings</u>						
1	173,800	4" Solid White	\$0.13	\$0.13		
2	54,800	4" Skip White	\$0.13	\$0.13		
3	281,000	4" Solid Yellow	\$0.13	\$0.13		
4	33,000	4" Skip Yellow	\$0.13	\$0.13		
5	1,000	4" yellow and/or white	\$0.50	\$0.50		
<b>ESTIMATED TOTAL OF PROPOSAL B:</b>			\$ 71,038.00	\$ 71,038.00	\$ -	\$ -
<b>PROPOSAL B -GRAND TOTAL- 2 YEARS</b>			Estimated	<b>\$142,076.00</b>	Estimated	\$ -
<b>PROPOSAL C</b> <u>Marking New Pavement - Sprayable Thermoplastic</u>						
1	500	4" Solid white	\$ 0.29	\$ 0.29		
2	500	4" Skip white	\$ 0.29	\$ 0.29		
3	500	4" Solid yellow	\$ 0.29	\$ 0.29		
4	500	4" Skip yellow	\$ 0.29	\$ 0.29		
<b>ESTIMATED TOTAL OF PROPOSAL C:</b>			\$ 580.00	\$ 580.00	\$ -	\$ -
<b>PROPOSAL C -GRAND TOTAL- 2 YEARS</b>			Estimated	<b>\$ 1,160.00</b>	Estimated	\$ -
<b>PROPOSAL D</b> <u>Pavement Marking Legend - Removal</u>						
1	2 ea	School Legend	\$ 40.00	\$ 40.00		
2	35 ea	Only Legend	\$ 29.00	\$ 29.00		
3	35 ea	Right Arrow & Left Arrow	\$ 22.50	\$ 22.50		
4	2 ea	Straight Left turn or Right turn	\$ 30.00	\$ 30.00		
5	200 L.F.	Stop bars (Local Rd.) - 12"	\$ 1.12	\$ 1.12		
6	330 L.F.	Stop bars (Major Rd.) - 24"	\$ 2.25	\$ 2.25		
7	450 L.F.	Cross walk (Major Rd.) -24"	\$ 2.25	\$ 2.25		
8	5,000 L.F.	Curing Compound Removal	\$ 0.75	\$ 0.75		
<b>ESTIMATED TOTAL OF PROPOSAL D:</b>			\$ 7,671.50	\$ 7,671.50		
<b>PROPOSAL D -GRAND TOTAL- 2 YEARS</b>			Estimated	<b>\$ 15,343.00</b>	Estimated	\$ -
<b>PROPOSAL E</b> <u>Pavement Marking Tape - 3M Stamark</u>						
1	2 ea	School Legend	\$182.50	\$182.50		
2	35 ea	Only Legend	\$97.50	\$97.50		
3	35 ea	Right Arrow & Left Arrow	\$90.00	\$90.00		
4	2 ea	Straight Left turn or Right turn	\$150.00	\$150.00		
5	200 L.F.	Stop bars (Local Rd.) - 12"	\$4.00	\$4.00		
6	330 L.F.	Stop bars (Major Rd.) - 24"	\$8.00	\$8.00		
7	450 L.F.	Cross walk (Major Rd.) -24"	\$8.00	\$8.00		
8	200 ea	Sharrow	\$140.00	\$140.00		
<b>ESTIMATED TOTAL OF PROPOSAL E:</b>			\$ 42,267.50	\$ 42,267.50		
<b>PROPOSAL E -GRAND TOTAL- 2 YEARS</b>			Estimated	<b>\$ 84,535.00</b>	Estimated	\$ -

CITY OF TROY  
 BID TABULATION  
 STREET PAVEMENT MARKINGS

VENDOR NAME: **P.K. Contracting, Inc.**  
 CITY: **Troy, MI**  
 CHECK #: **1602405369**

Item #	Est Qty Lineal Ft	DESCRIPTION	Year 1	Year 2	Year 1	Year 2
			Unit Price	Unit Price	Unit Price	Unit Price
<b>PROPOSAL F</b> <u>Recessed Urethane - per MDOT Specifications</u>						
1	2 ea	School Legend	\$157.50	\$157.50		
2	35 ea	Only Legend	\$95.00	\$95.00		
3	35 ea	Right Arrow & Left Arrow	\$85.00	\$85.00		
4	2 ea	Straight Left turn or Right turn	\$140.00	\$140.00		
5	200 L.F.	Stop bars (Local Rd.) - 12"	\$3.50	\$3.50		
6	330 L.F.	Stop bars (Major Rd.) - 24"	\$6.95	\$6.95		
7	450 L.F.	Cross walk (Major Rd.) -24"	\$6.95	\$6.95		
8	200 ea	Sharrow	\$117.50	\$117.50		
<b>ESTIMATED TOTAL OF PROPOSAL E:</b>			\$36,516.000	\$36,516.000		
<b>PROPOSAL F -GRAND TOTAL- 2 YEARS</b>			Estimated	<b>\$ 73,032.00</b>	Estimated	<b>\$ -</b>
			Year 1	Year 2	Year 1	Year 2
			Unit Price	Unit Price	Unit Price	Unit Price
<b>PROPOSAL G</b> <u>03T811 (A10) // 03T811 (A90)</u>						
1	1000	Recessing Pavement Marking	\$ 1.00	\$ 1.00		
2	1000	Primerless Patterned 4" Tape	\$ 2.00	\$ 2.00		
<b>ESTIMATED TOTAL OF PROPOSAL G:</b>			\$ 3,000.00	\$ 3,000.00		
<b>PROPOSAL G -GRAND TOTAL- 2 YEARS</b>			Estimated	<b>\$ 6,000.00</b>	Estimated	<b>\$ -</b>
<b>GRAND TOTALS OF ESTIMATED A - G</b>			\$266,073.00	\$266,073.00	\$ -	\$ -
<b>PROPOSAL A TO G -GRAND TOTAL- 2 YEARS</b>			<b>\$532,146.00</b>			
COMPLETION SCHEDULE MET:			Y or N	Y		
CONTACT INFORMATION			Hr of Operations	5AM-8PM		
			24 Hr Phone No.	248-362-2130		
YEARS OF EXPERIENCE:				40		
LIST OF EQUIPMENT			Y or N	Y		
PREQUALIFICATION REQUIREMENTS:						
MDOT Classification:				N3 N93D		
Company Numerical Rating:				\$90,035,000.00		
INSURANCE MET:			Y or N	Y		
PAYMENT TERMS:				NET 30		
WARRANTY:				Per Plans/Specs		
EXCEPTIONS:				None		
ACKNOWLEDGEMENT:			Y or N	Y		
FORMS:			Y or N	Y		

**SOLE BIDDER MEETING SPECIFICATIONS.**

ATTEST:  
Sue Reisterer  
Kristine Kallek

MaryBeth Murz,  
 Purchasing Manager