



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: April 15, 2019

To: Mark F. Miller, City Manager

From: MaryBeth Murz, Purchasing Manager
Lisa Burnham, Finance Manager
Kurt Bovensiep, Public Works Director
Scott Carruthers, Streets & Drains Operations Manager

Subject: Standard Purchasing Resolution 2: Award to Low Bidder meeting Specifications – Aggregates

History

- Aggregate material is used by the Department of Public Works to maintain City infrastructure including underground systems.
- These systems require specific materials to meet different compaction ratings.
- The type of project or maintenance will dictate what type of aggregate is required.
- Aggregates are purchased on an as needed basis throughout the year to meet these demands and to replenish an inventory located at the Public Works yard.
- The current contract expires April 30, 2019.

Purchasing

- On April 4, 2019 a bid opening was conducted as required by City Charter/Code for one (1) year requirements of aggregates with an option to renew for one (1) additional year.
- The bid was posted on the Michigan Intergovernmental Trade Network (MITN); www.mitn.info.
- Three hundred and seventy three (373) vendors were notified via the MITN website.
- Four (4) bid responses were received. Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	373
Troy Companies notified via MITN	4
Troy Companies notified - Active email Notification	4
Troy Companies - Active Free	0
Companies that viewed the bid	16
Troy Companies that viewed the bid	1

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. **Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. **Active MITN non-paying** members are responsible to monitor and check the MITN website for opportunities to do business with the City. **Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

- The bid proposals were reviewed low bid as specified by line item.



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Purchasing (continued)

- Upon review of the bid proposals, it was determined that even though the bid could be awarded low bid as specified by line item; the bid from *Maloney Trucking, LLC a Troy, MI* vendor, met the local preference bid language which states:

“The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.”

- Based on the local preference language *Maloney Trucking, LLC of Troy, MI* who was low bid as specified by line items 2, 3, 4, 6, and 8 was given the opportunity to match the pricing of the low bidders by line item, without exception for line items 5, 7, and 9.
- *Maloney Trucking, LLC* agreed to meet the low bid pricing by line for items 5, 7, and 9 and is therefore being recommended for award of *all* line items as specified and as per the pricing listed below.
- This award, based on local preference alleviates splitting up the bid award by line item and the City having to work with three (3) vendors when ordering Aggregates.
- Additionally, if compared to *low total bid* this recommendation saves the City approximately \$637.50 annually.

Item	Est Qty per Ton	Price per Ton	Est Total Cost
Maloney Trucking, LLC			
1. 6A Slag	350	\$19.30	\$6,755.00
2. 22A Gravel	700	\$12.65	\$8,855.00
3. Pea Gravel	300	\$20.20	\$6,060.00
4. 60/40 Gravel	100	\$21.45	\$2,145.00
5. Fill Sand	2,500	\$9.40	\$23,500.00
6. Crushed Concrete 1"-3"	100	\$14.50	\$1,450.00
7. 21AA Limestone	700	\$16.50	\$11,550.00
8. 2NS Sand	200	\$14.45	\$2,890.00
9. Mason Sand	100	\$14.25	\$1,425.00
Estimated Total Cost:			\$64,630.00

Financial

Funds are available through the Public Works operating budgets for the Streets and Water Divisions.

Recommendation

City Management recommends awarding a one (1) year contract with the option to renew for one (1) additional year to the low bidder meeting specifications and local preference requirements, *Maloney Trucking, LLC of Troy, MI* for line items 1-9 to be purchased as specified on as needed basis not to exceed budgetary limitations and as per unit bid prices listed in the attached bid tabulation opened April 4, 2019; contract to expire April 30, 2021.

VENDOR NAME:	Maloney Trucking, LLC	Osburn Industries, Inc.	Richmond Transport, Inc.	Edward C Levy, Co
	Troy, MI	Taylor, MI	Lenox, MI	Dearborn, MI

PROPOSAL: One-Year Requirements of Aggregates with an Option to Renew for one (1) additional year.

ITEM	EST. TONS	DESCRIPTION	PRICE/TON	EXTENSION PRICE	PRICE/TON	EXTENSION PRICE	PRICE/TON	EXTENSION PRICE	PRICE/TON	EXTENSION PRICE
1.	350	6A SLAG	\$19.95	\$6,982.50	\$19.75	\$6,912.50	\$19.30	\$6,755.00	\$20.16	\$7,056.00
2.	700	22A GRAVEL	\$12.65	\$8,855.00	\$17.00	\$11,900.00	\$16.70	\$11,690.00	No Bid	
3.	300	PEA GRAVEL	\$20.20	\$6,060.00	\$21.00	\$6,300.00	\$20.50	\$6,150.00	\$23.45	\$7,035.00
4.	100	60/40 GRAVEL	\$21.45	\$2,145.00	\$23.50	\$2,350.00	\$23.25	\$2,325.00	\$25.80	\$2,580.00
5.	2,500	FILL SAND	\$9.50	\$23,750.00	\$9.40	\$23,500.00	\$11.25	\$28,125.00	* \$11.84	\$29,600.00
6.	100	CRUSHED CONCRETE, 1" - 3"	\$14.50	\$1,450.00	\$17.50	\$1,750.00	\$15.75	\$1,575.00	No Bid	
7.	700	21AA LIMESTONE	\$16.70	\$11,690.00	\$16.50	\$11,550.00	\$16.80	\$11,760.00	No Bid	
8.	200	2NS SAND	\$14.45	\$2,890.00	\$15.50	\$3,100.00	\$16.35	\$3,270.00	\$17.39	\$3,478.00
9.	100	MASON SAND	\$14.45	\$1,445.00	\$14.25	\$1,425.00	\$14.95	\$1,495.00	** \$15.54	\$1,554.00
									* Alt Bid - Class II Sand	
									** Alt Bid - Motar Sand	
DISCOUNT IF AWARDED ALL ITEMS			N		N		N		N	
ESTIMATED TOTAL:			\$65,267.50		\$68,787.50		\$73,145.00		\$51,303.00	
Estimated TOTAL if Awarded Low bid by line item:			\$21,400.00		\$36,475.00		\$6,755.00		\$0.00	
DELIVERY: Within Hours			Within 24 hours		Within 48 hours		Within 24 hours		Within 24 hours	
MINIMUMS:			As needed		50 tons		50 tons		50 tons (approx.)	
CONTACT INFORMATION:										
Hrs. of Operation			M-S		7AM - 4PM		8AM - 5PM		7AM - 4PM	
24 Hr. Phone No.			(248) 379-6565		(313) 363-0080		(586) 727-1627		N/A	
INSURANCE MET: Y or N			Y		Y		Y		Y	
WARRANTY:			Blank		Blank		Blank		N/A	
PAYMENT TERMS:			Blank		Net 30		Net 30 days		0, Net 30	
EXCEPTIONS: Y or N			N		N		N		Y	
ACKNOWLEDGEMENT: Y or N			Y		Y		Y		Y	
FORMS: Y or N			Y		Y		Y		Y	

ATTEST:
Kaitlin R Sackner
Susan K Riesterer
Kristine E Kallek
Jackie Ahlstrom

MaryBeth Murz,
 Purchasing Manager

VENDOR NAME:	Maloney Trucking, LLC	Maloney Trucking, LLC	Osburn Industries, Inc.	Richmond Transport, Inc.
	Local Preference	Original Bid	Taylor, MI	Lenox, MI

PROPOSAL: One-Year Requirements of Aggregates with an Option to Renew for one (1) additional year.

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DISCOUNT IF AWARDED ALL ITEMS			N		N		N		N	
ESTIMATED TOTAL:			\$64,630.00		\$65,267.50		\$68,787.50		\$73,145.00	
DELIVERY: Within Hours			Within 24 hours		Within 24 hours		Within 48 hours		Within 24 hours	
MINIMUMS:			As needed		As needed		50 tons		50 tons	
CONTACT INFORMATION:										
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INSURANCE MET: Y or N			Y		Y		Y		Y	
WARRANTY:			Blank		Blank		Blank		Blank	
PAYMENT TERMS:			Blank		Blank		Net 30		Net 30 days	
EXCEPTIONS: Y or N			N		N		N		N	
ACKNOWLEDGEMENT: Y or N			Y		Y		Y		Y	
FORMS: Y or N			Y		Y		Y		Y	