



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: June 17, 2019

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
MaryBeth Murz, Purchasing Manager
Lisa Burnham, Finance Manager
Kurt Bovensiep, Public Works Director
Scott Carruthers, Streets & Drains Operations Manager

Subject: Standard Purchasing Resolution 2: Award To Low Bidders Meeting Specifications – Traffic Control Signs and Posts

History

- The Streets Division is responsible for the maintenance of all city posted traffic control signs and posts.
- These signs and posts require new installations, as well as repairs and replacements to be in compliance with the most current standards as specified in the Michigan Manual on Uniform Traffic Control Devices.

Purchasing

- On June 13, 2019, a bid opening was conducted as required by the City Charter and Code for one (1) year requirements of traffic control signs and posts.
- The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; www.mitn.info.
- Five (5) Bid responses were received. Below is a detailed summary of potential vendors.

Companies notified via MITN	170
Troy Companies notified via MITN	5
Troy Companies - Active email Notification	5
Troy Companies - Active Free	0
Companies that viewed the bid	20
Troy Companies that viewed the bid	0

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. **Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. **Active MITN non-paying** members are responsible to monitor and check the MITN website for opportunities to do business with the City. **Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

- Note that *Lightle Enterprises of Ohio, LLC*, did not meet specifications (DMS) on sign items and was not considered for award because their minimum shipment requirement of \$2,500.00 greatly exceeded the minimum shipment of \$500.00 or less as specified in the bid documents.
- Quantities are estimated and shall be purchased at quoted unit prices, on an as needed basis.
- All items bid were separated into 12 proposal categories, A-L.
- Due to minimum shipment requirements, contracts are to be awarded on a proposal by proposal basis.

Financial

Funds are available in the 2019/2020 Fiscal Year Operating Budgets of the Public Works Streets Division.



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Recommendation

City management recommends awarding a one (1) year contract to provide Traffic Control Signs and Posts with an option to renew for one (1) additional year on a proposal by proposal basis to be ordered on as needed basis to the bidders meeting specifications; *Osburn Associates, Inc. of Logan, OH* for an estimated total of \$5,334.70, *Vulcan Inc., dba Vulcan Signs, Vulcan Aluminum of Foley, AL* for an estimated total of \$24,284.25, *MD Solutions, Inc., of Plain City, OH* for an estimated total of \$15,097.10, and *Unistrut Midwest of Cincinnati, OH* for an estimated total of \$33,000.00. All awarded contracts will be at the unit prices contained in the bid tabulation opened June 13, 2019. Proposal D received no qualifying bids and Proposal L received no bids; both of these proposals will be purchased on an as needed basis.

Bidder	Proposal	Estimated Total
Osburn Associates, Inc.	A, B, F	\$5,334.70
Vulcan Inc.	C, E, I	\$24,284.25
MD Solutions	G, J	\$15,097.10
Unistrut Midwest	K	\$33,000.00
Estimated Grand Total		\$77,716.05

Opening Date: 06/13/2019
 Reviewed Date: 06/13/2019

CITY OF TROY
 BID TABULATION
 TRAFFIC CONTROL SIGNS & POSTS

ITB-COT 19-35
 Pg. 1 of 6

VENDOR NAME:	Osburn Associates, Inc.	Lightle Enterprises of Ohio, LLC	Vulcan Inc.
	Logan, OH	Frankfort, OH	Foley, AL

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL A: Complete Signs, Single Face, 3M High Intensity Prismatic on Aluminum								
1.	10	36" YIELD (R1-2)	\$31.15	\$311.50	\$24.48	\$244.80	\$18.84	\$188.40
2.	30	30" STOP (R1-1)	\$27.81	\$834.30	\$33.20	\$996.00	\$25.93	\$777.90
3.	10	36" STOP (R1-1)	\$40.05	\$400.50	\$48.40	\$484.00	\$37.33	\$373.30
4.	10	18" X 6" All Way (R1-4)	\$3.34	\$33.40	\$4.12	\$41.20	\$4.39	\$43.90
5.	500	12" X 12" No Parking (R8-3A)	\$4.45	\$2,225.00	\$5.60	\$2,800.00	\$5.66	\$2,830.00
PROPOSAL A: EST TOTAL --			\$3,804.70		\$4,566.00		\$4,213.50	
PROPOSAL B: 3M Standard Pre-Printed Traffic Sign Faces High Intensity								
1.	500	12" X 12" No Parking Symbol R8-3A Faces	\$1.36	\$680.00	\$2.10	\$1,050.00	\$2.04	\$1,020.00
PROPOSAL B: EST TOTAL --			\$680.00		\$1,050.00		\$1,020.00	
PROPOSAL C: Complete Signs, Single Face, 3M Diamond Grade, VIP Sheeting, Fluorescent Yellow Green on Aluminum								
1.	10	30" School Sign FYG	\$38.44	\$384.40	\$41.80	\$418.00	\$36.36	\$363.60
2.	10	36" School Sign FYG	\$55.35	\$553.50	\$41.80	\$418.00	\$52.37	\$523.70
3.	10	24" X 12" Directional Arrow FYG (W16-7p)	\$12.30	\$123.00	\$13.60	\$136.00	\$12.85	\$128.50
4.	10	30" X 15" 'AHEAD' Sign FYG (W16-9P)	\$19.22	\$192.20	\$21.30	\$213.00	\$19.28	\$192.80
PROPOSAL C: EST TOTAL --			\$1,253.10		\$1,185.00		\$1,208.60	
PROPOSAL D: MDO Single Faced, Rectangle Plywood Sign								
1.	3	96" X 48" HIP Orange 5/8"			\$153.50	\$460.50		
2.	3	96" X 48" HIP White 5/8"			\$153.50	\$460.50		
3.	3	30" X 96" HIP White 5/8"			\$120.00	\$360.00		
4.	3	30" X 60" White 5/8"			\$60.00	\$180.00		
PROPOSAL D: EST TOTAL --			NO BID		\$1,461.00		NO BID	
PROPOSAL E: Complete Signs, Standard Warning Diamond, Rectangular or Square - One Color High Intensity Prismatic on Aluminum, Rounded or Square Corners								
1.	10	9" X 24"	\$6.60	\$66.00	\$8.20	\$82.00	\$7.45	\$74.50
2.	10	9" X 30"	\$8.25	\$82.50	\$10.40	\$104.00	\$9.21	\$92.10
3.	10	9" X 36"	\$9.90	\$99.00	\$12.40	\$124.00	\$11.01	\$110.10
4.	10	9" X 48"	\$13.20	\$132.00	\$16.70	\$167.00	\$14.69	\$146.90
5.	10	12" X 12"	\$4.40	\$44.00	\$5.60	\$56.00	\$5.66	\$56.60
6.	100	12" X 18"	\$6.60	\$660.00	\$8.20	\$820.00	\$7.32	\$732.00
7.	10	12" X 24"	\$8.80	\$88.00	\$10.90	\$109.00	\$9.77	\$97.70
8.	10	12" X 30"	\$11.00	\$110.00	\$13.60	\$136.00	\$11.76	\$117.60
9.	150	12" X 36"	\$13.20	\$1,980.00	\$16.32	\$2,448.00	\$12.30	\$1,845.00
10.	25	12" X 42"	\$15.40	\$385.00	\$19.04	\$476.00	\$14.30	\$357.50
11.	50	12" X 48"	\$17.60	\$880.00	\$21.76	\$1,088.00	\$16.40	\$820.00
12.	25	12" X 54"	\$19.80	\$495.00	\$24.48	\$612.00	\$18.45	\$461.25

CITY OF TROY
 BID TABULATION
 TRAFFIC CONTROL SIGNS & POSTS

VENDOR NAME:	Osburn Associates, Inc.	Lightle Enterprises of Ohio, LLC	Vulcan Inc.
	Logan, OH	Frankfort, OH	Foley, AL

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
13.	25	12" X 60"	\$22.00	\$550.00	\$27.20	\$680.00	\$20.50	\$512.50
14.	25	12" X 72"	\$26.40	\$660.00	\$32.64	\$816.00	\$24.60	\$615.00
15.	25	18" X 18"	\$9.90	\$247.50	\$12.24	\$306.00	\$10.95	\$273.75
16.	20	18" X 24"	\$13.20	\$264.00	\$16.32	\$326.40	\$12.30	\$246.00
17.	20	18" X 36"	\$19.80	\$396.00	\$24.48	\$489.60	\$18.45	\$369.00
18.	20	18" X 48"	\$26.40	\$528.00	\$32.64	\$652.80	\$24.60	\$492.00
19.	20	18" X 60"	\$33.00	\$660.00	\$40.80	\$816.00	\$30.75	\$615.00
20.	10	24" X 24"	\$17.60	\$176.00	\$21.76	\$217.60	\$16.40	\$164.00
21.	200	24" X 30"	\$22.00	\$4,400.00	\$27.20	\$5,440.00	\$20.50	\$4,100.00
22.	10	24" X 36"	\$26.40	\$264.00	\$32.64	\$326.40	\$24.60	\$246.00
23.	10	24" X 48"	\$35.20	\$352.00	\$43.52	\$435.20	\$32.80	\$328.00
24.	200	30" X 30"	\$27.50	\$5,500.00	\$34.00	\$6,800.00	\$25.63	\$5,126.00
25.	25	30" X 36"	\$33.00	\$825.00	\$40.80	\$1,020.00	\$30.75	\$768.75
26.	10	36" X 36"	\$39.60	\$396.00	\$48.96	\$489.60	\$36.90	\$369.00
27.	10	36" X 48"	\$52.80	\$528.00	\$65.28	\$652.80	\$49.20	\$492.00
28.	10	48" X 48"	\$70.40	\$704.00	\$87.04	\$870.40	\$65.60	\$656.00
29.	10	24" X 30" double sided, one color	\$31.25	\$312.50	\$34.70	\$347.00	\$35.34	\$353.40
PROPOSAL E: EST TOTAL --			\$21,784.50		\$26,907.80		\$20,637.65	

PROPOSAL F: Complete Signs, Standard, Warning Diamond, Rectangular or Square - Two or More Colors High Intensity Prismatic on Aluminum								
1.	10	12" X 12" Two Color	\$4.50	\$45.00	\$5.80	\$58.00	\$5.44	\$54.40
2.	50	12" X 18" Two Color	\$6.75	\$337.50	\$8.40	\$420.00	\$7.80	\$390.00
3.	10	24" X 24" Two Color	\$18.00	\$180.00	\$22.40	\$224.00	\$19.14	\$191.40
4.	10	30" X 30" Three Color	\$28.75	\$287.50	\$37.00	\$370.00	\$30.11	\$301.10
PROPOSAL F: EST TOTAL --			\$850.00		\$1,072.00		\$936.90	

PROPOSAL G: Complete Signs, Double Sided Extruded Aluminum								
1.	25	9" X 24" Extruded BLANK (No Film)	\$9.36	\$234.00	\$18.98	\$474.50	\$7.87	\$196.75
2.	25	9" X 30" Extruded BLANK (No Film)	\$11.70	\$292.50	\$23.72	\$593.00	\$9.84	\$246.00
3.	25	9" X 36" Extruded BLANK (No Film)	\$14.04	\$351.00	\$28.46	\$711.50	\$11.79	\$294.75
4.	25	9" X 42" Extruded BLANK (No Film)	\$16.35	\$408.75	\$32.20	\$805.00	\$13.84	\$346.00
5.	25	9" X 48" Extruded BLANK (No Film)	\$18.72	\$468.00	\$37.96	\$949.00	\$15.70	\$392.50
6.	5	9" X 54" Extruded BLANK (No Film)	\$21.03	\$105.15	\$42.80	\$214.00	\$17.72	\$88.60
PROPOSAL G: EST TOTAL --			\$1,859.40		\$3,747.00		\$1,564.60	

PROPOSAL H: Set up fees for any listed size to fabricate a non-standard sign								
\$/Setup			\$25.00	Not Specified			\$25.00	

PROPOSAL I: Round Galvanized Steel Post, 2" Nominal Size, 2-1/8" ID, 2-3/8" OD, 0.125 Wall Thickness, 3 lbs. Per Linear Foot								
1.	100	12 Ft. Galvanized Steel Round Post			\$27.78	\$2,778.00	\$24.38	\$2,438.00
PROPOSAL I: EST TOTAL --			NO BID		\$2,778.00		\$2,438.00	

CITY OF TROY
 BID TABULATION
 TRAFFIC CONTROL SIGNS & POSTS

VENDOR NAME:	Osburn Associates, Inc.	Lightle Enterprises of Ohio, LLC	Vulcan Inc.
	Logan, OH	Frankfort, OH	Foley, AL

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL J: U-Channel Sign Posts								
1.	200	10 FT - 2lbs Galvanized Steel			\$23.20	\$4,640.00	\$23.56	\$4,712.00
2.	200	12 FT - 3lbs Galvanized Steel			\$40.80	\$8,160.00	\$41.16	\$8,232.00
3.	100	15 FT - 3lbs Galvanized Steel			\$51.00	\$5,100.00	\$51.44	\$5,144.00
PROPOSAL J: EST TOTAL --			NO BID		\$17,900.00		\$18,088.00	

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL K: Square Tubular Sign Posts - Perforated - Galvanized Steel - FHWA Approved								
1.	100	14 FT X 1-3/4" - 14 Gauge			\$37.66	\$3,766.00	\$31.19	\$3,119.00
2.	100	12 FT X 1-3/4" - 14 Gauge			\$32.28	\$3,228.00	\$26.73	\$2,673.00
3.	100	9 FT X 1-1/2" - 14 Gauge			\$26.80	\$2,680.00	\$23.96	\$2,396.00
4.	200	12 FT X 2" - 12 Gauge			\$34.78	\$6,956.00	\$37.93	\$7,586.00
5.	200	10 FT X 2" - 12 Gauge			\$28.98	\$5,796.00	\$31.61	\$6,322.00
6.	200	9 FT X 2" - 12 Gauge			\$26.50	\$5,300.00	\$28.46	\$5,692.00
7.	100	3 FT X 1-3/4" Anchor Base - 14 Gauge			\$8.70	\$870.00	\$9.28	\$928.00
8.	100	3 FT X 2" Anchor Base - 12 Gauge			\$9.30	\$930.00	\$9.01	\$901.00
9.	300	3 FT X 2-1/4" Anchor Base - 12 Gauge			\$13.60	\$4,080.00	\$11.88	\$3,564.00
10.	300	1.5 FT X 2-1/2" Anchor Base or Sleeve - 12 Gauge			\$6.50	\$1,950.00	\$6.53	\$1,959.00
PROPOSAL K: EST TOTAL --			NO BID		\$35,556.00		\$35,140.00	

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL L: MDOT WOOD SIGN POSTS (PREDRILLED) AND STEEL SLEEVES								
1.	20	6" X 8" X 16 FT Wood Sign Post						
2.	20	6" X 8" X 54" Steel Sleeve						
3.	20	4" X 6" X 36" Steel Sleeve						
PROPOSAL L: EST TOTAL--			NO BID		NO BID		NO BID	

ESTIMATED TOTAL FOR ALL PROPOSALS:			\$30,231.70		\$96,222.80		\$85,247.25	
DELIVERY:	Minimum Shipment:		\$200.00		\$2,500.00		\$500.00	
	# of Days		30 days		45 days (with the exception of U-Channel Sign Posts)		30 - 45 days	
CONTACT INFO:	Hrs. of Operation:		8 am - 4:30 pm		8 am - 4:30 pm M-F		7 am - 4:00 pm CST M-F	
	24 Hr. Phone Number:		(800) 523-8917		(740) 703-6740		Not Specified	
PAYMENT TERMS:			Net 30		Net 30 days		Net 30	
WARRANTY:			Sheeting Manufacturer Stated Warranty		Per 3MCO Standard		Not Specified	
EXCEPTIONS:	Y OR N		N		N		N	
ALL OR NONE AWARD:	Y OR N		N		N		N	
ACKNOWLEDGEMENT SIGNED:	Y OR N		Y		Y		Y	
FORMS:	Y OR N		Y		Y		Y	

CITY OF TROY
 BID TABULATION
 TRAFFIC CONTROL SIGNS & POSTS

VENDOR NAME:

MD Solutions

Unistrut Midwest

Plain City, OH

Cincinnati, OH

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL A: Complete Signs, Single Face, 3M High Intensity Prismatic on Aluminum						
1.	10	36" YIELD (R1-2)				
2.	30	30" STOP (R1-1)				
3.	10	36" STOP (R1-1)				
4.	10	18" X 6" All Way (R1-4)				
5.	500	12" X 12" No Parking (R8-3A)				
PROPOSAL A: EST TOTAL --			NO BID		NO BID	
PROPOSAL B: 3M Standard Pre-Printed Traffic Sign Faces High Intensity						
1.	500	12" X 12" No Parking Symbol R8-3A Faces				
PROPOSAL B: EST TOTAL --			NO BID		NO BID	
PROPOSAL C: Complete Signs, Single Face, 3M Diamond Grade, VIP Sheeting, Fluorescent Yellow Green on Aluminum						
1.	10	30" School Sign FYG				
2.	10	36" School Sign FYG				
3.	10	24" X 12" Directional Arrow FYG (W16-7p)				
4.	10	30" X 15" 'AHEAD' Sign FYG (W16-9P)				
PROPOSAL C: EST TOTAL --			NO BID		NO BID	
PROPOSAL D: MDO Single Faced, Rectangle Plywood Sign						
1.	3	96" X 48" HIP Orange 5/8"				
2.	3	96" X 48" HIP White 5/8"				
3.	3	30" X 96" HIP White 5/8"				
4.	3	30" X 60" White 5/8"				
PROPOSAL D: EST TOTAL --			NO BID		NO BID	
PROPOSAL E: Complete Signs, Standard Warning Diamond, Rectangular or Square - One Color High Intensity Prismatic on Aluminum, Rounded or Square Corners						
1.	10	9" X 24"				
2.	10	9" X 30"				
3.	10	9" X 36"				
4.	10	9" X 48"				
5.	10	12" X 12"				
6.	100	12" X 18"				
7.	10	12" X 24"				
8.	10	12" X 30"				
9.	150	12" X 36"				
10.	25	12" X 42"				
11.	50	12" X 48"				
12.	25	12" X 54"				

CITY OF TROY
 BID TABULATION
 TRAFFIC CONTROL SIGNS & POSTS

VENDOR NAME:

MD Solutions
Plain City, OH

Unistrut Midwest
Cincinnati, OH

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
13.	25	12" X 60"				
14.	25	12" X 72"				
15.	25	18" X 18"				
16.	20	18" X 24"				
17.	20	18" X 36"				
18.	20	18" X 48"				
19.	20	18" X 60"				
20.	10	24" X 24"				
21.	200	24" X 30"				
22.	10	24" X 36"				
23.	10	24" X 48"				
24.	200	30" X 30"				
25.	25	30" X 36"				
26.	10	36" X 36"				
27.	10	36" X 48"				
28.	10	48" X 48"				
29.	10	24" X 30" double sided, one color				

PROPOSAL E: EST TOTAL --

NO BID

NO BID

PROPOSAL F: Complete Signs, Standard, Warning Diamond, Rectangular or Square - Two or More Colors High Intensity Prismatic on Aluminum

1.	10	12" X 12" Two Color				
2.	50	12" X 18" Two Color				
3.	10	24" X 24" Two Color				
4.	10	30" X 30" Three Color				

PROPOSAL F: EST TOTAL --

NO BID

NO BID

PROPOSAL G: Complete Signs, Double Sided Extruded Aluminum

1.	25	9" X 24" Extruded BLANK (No Film)	\$6.43	\$160.75		
2.	25	9" X 30" Extruded BLANK (No Film)	\$8.04	\$201.00		
3.	25	9" X 36" Extruded BLANK (No Film)	\$9.65	\$241.25		
4.	25	9" X 42" Extruded BLANK (No Film)	\$11.25	\$281.25		
5.	25	9" X 48" Extruded BLANK (No Film)	\$12.86	\$321.50		
6.	5	9" X 54" Extruded BLANK (No Film)	\$14.47	\$72.35		

PROPOSAL G: EST TOTAL --

\$1,278.10

NO BID

PROPOSAL H: Set up fees for any listed size to fabricate a non-standard sign

		\$/Setup	Not Specified	Not Specified
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PROPOSAL I: Round Galvanized Steel Post, 2" Nominal Size, 2-1/8" ID, 2-3/8" OD, 0.125 Wall Thickness, 3 lbs. Per Linear Foot

1.	100	12 Ft. Galvanized Steel Round Post	\$40.63	\$4,063.00		
PROPOSAL I: EST TOTAL --			\$4,063.00		NO BID	

CITY OF TROY
 BID TABULATION
 TRAFFIC CONTROL SIGNS & POSTS

VENDOR NAME:

MD Solutions
Plain City, OH

Unistrut Midwest
Cincinnati, OH

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
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PROPOSAL J: U-Channel Sign Posts

1.	200	10 FT - 2lbs Galvanized Steel	\$18.08	\$3,616.00		
2.	200	12 FT - 3lbs Galvanized Steel	\$31.71	\$6,342.00		
3.	100	15 FT - 3lbs Galvanized Steel	\$38.61	\$3,861.00		

PROPOSAL J: EST TOTAL --

\$13,819.00

NO BID

PROPOSAL K: Square Tubular Sign Posts - Perforated - Galvanized Steel - FHWA Approved

1.	100	14 FT X 1-3/4" - 14 Gauge	\$31.33	\$3,133.00	\$31.00	\$3,100.00
2.	100	12 FT X 1-3/4" - 14 Gauge	\$26.86	\$2,686.00	\$26.50	\$2,650.00
3.	100	9 FT X 1-1/2" - 14 Gauge	\$22.61	\$2,261.00	\$23.00	\$2,300.00
4.	200	12 FT X 2" - 12 Gauge	\$38.85	\$7,770.00	\$35.00	\$7,000.00
5.	200	10 FT X 2" - 12 Gauge	\$32.38	\$6,476.00	\$29.00	\$5,800.00
6.	200	9 FT X 2" - 12 Gauge	\$29.15	\$5,830.00	\$27.00	\$5,400.00
7.	100	3 FT X 1-3/4" Anchor Base - 14 Gauge	\$7.63	\$763.00	\$7.00	\$700.00
8.	100	3 FT X 2" Anchor Base - 12 Gauge	\$10.34	\$1,034.00	\$9.50	\$950.00
9.	300	3 FT X 2-1/4" Anchor Base - 12 Gauge	\$11.54	\$3,462.00	\$10.50	\$3,150.00
10.	300	12 Gauge	\$6.91	\$2,073.00	\$6.50	\$1,950.00

PROPOSAL K: EST TOTAL --

\$35,488.00

\$33,000.00

PROPOSAL L: MDOT WOOD SIGN POSTS (PREDRILLED) AND STEEL SLEEVES

1.	20	6" X 8" X 16 FT Wood Sign Post				
2.	20	6" X 8" X 54" Steel Sleeve				
3.	20	4" X 6" X 36" Steel Sleeve				

PROPOSAL L: EST TOTAL--

NO BID

NO BID

ESTIMATED TOTAL FOR ALL PROPOSALS:

\$54,648.10

\$33,000.00

DELIVERY:	Minimum Shipment:	\$500.00	\$500.00
	# of Days	Not Specified	21 days
CONTACT INFO:	Hrs. of Operation:	8:30 am - 5:00 pm	7:30 am - 4:30 pm
	24 Hr. Phone Number:	Not Specified	(800) 586-4787
PAYMENT TERMS:		Net 30	Net 30
WARRANTY:		Standard	1 Year
EXCEPTIONS:	Y OR N	N	N
ALL OR NONE AWARD:	Y OR N	N	N
ACKNOWLEDGEMENT SIGNED:	Y OR N	Y	Y
FORMS:	Y OR N	Y	Y

ATTEST:

Kaitlin R Sackner
 Susan K Riesterer
 Kristine E Kallek
 Jackie Ahlstrom

MaryBeth Murz
 Purchasing Manager