



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

## CITY COUNCIL AGENDA ITEM

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Date: July 16, 2019

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager  
John M. Lamerato, Interim Financial Services Director  
Lisa Burnham, Accounting Manager  
MaryBeth Murz, Purchasing Manager  
Elaine S. Bo, Recreation Director

Subject: Bid Waiver – Golf Course Maintenance Equipment

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### **History**

- The average age of the current grounds maintenance equipment at both Sylvan Glen and Sanctuary Lake Golf courses is twelve years.
- The City is eligible to utilize the National IPA Cooperative or Billy Casper Golf contracted pricing in order to purchase replacement grounds maintenance equipment for the golf courses at the most advantageous prices for the City.
- Billy Casper Golf has acquired pricing for three new pieces of machinery to replace this deteriorating equipment.
- In 2013 and 2015 the City has purchased replaced equipment. (Resolution 2013-07-125-J-5 and 2015-07-098-J-4b).
- This grounds equipment needs to be replaced as it has reached the end of its lifecycle.

### **Purchasing**

- The City has the ability to purchase this equipment cooperatively utilizing the National IPA Cooperative Contract or Billy Casper National Account pricing.
- Upon analysis of the National IPA Cooperative Contract and Billy Casper National Account pricing this purchase is recommended for award utilizing the Billy Casper National Account pricing as detailed and summarized in the attached tabulation.
- The ground maintenance equipment in total will be purchased based on the Billy Casper contracted pricing, which includes a trade-in amount of \$4,500.00 for the obsolete equipment.
- Purchasing this equipment utilizing the Billy Casper contracted pricing will save the City an additional \$4,823.91.

### **Financial**

Funds for this equipment as detailed below are available in the 2019/2020 Sanctuary Lake Capital General Equipment fund 583.768.7978.010 and in the Sylvan Glen General Equipment fund 584.788.7978.010.



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## Financial (continued)

	Qty.	Equipment	Total	Budget	Project#
Sylvan Glen	1	TORO Greensmaster TriFlex Mower	\$33,592.35	\$35,000.00	2020C0056
Sylvan Glen	1	Set of Greensmaster Accessories	\$9,543.23		
Sanctuary Lake	1	TORO Workman HDX Utility Vehicle	\$24,173.84	\$25,000.00	2020C0052
Sanctuary Lake	1	Set of Greensmaster Accessories	\$7,861.83		
Sylvan Glen/Sanctuary Lake	1	TORO ProCore SR54-S Aerator	\$21,636.05	\$22,000.00	2020C0053
		Spray Rig Enclosure*	-	\$12,500.00	2020C0057
Grand Total All Equip.			\$96,807.30		
LESS Trade-ins			\$4,500.00		
<b>TOTAL PURCHASE PRICE</b>			<b>\$92,307.30</b>	<b>\$94,500.00</b>	

*\*Project 2020C0057 Spray Rig Enclosure Equipment - Spray Rig Enclosure is not being purchased. Budget will cover Greensmaster Accessories.*

## Recommendation

City management recommends that the bid process be waived and a contract be awarded to *Spartan Distributors of Auburn Hills, MI* for the purchase of TORO grounds maintenance equipment for Sylvan Glen and Sanctuary Lake Golf Course for an estimated total cost of \$96,807.30, less a total trade-in amount of \$4,500.00 for a total estimated cost of \$92,307.30.

Opening Date: N/A  
 Date Prepared: 7/1/2019

CITY OF TROY  
 BID TABULATION  
 Grounds Maintenance Equipment - Golf Courses

Bid Waiver

QTY DESCRIPTION		BILLY CASPER CONTRACTED PRICING		National IPA CONTRACT #2017025	
		UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION
<b>1 TORO Greenmaster TriFlex 3300 Hydraulic (#04510)</b>	SG	<b>\$33,592.35</b>	<b>\$33,592.35</b>	\$36,936.64	\$36,936.64
(3) 11-Blade Cutting Unit (#04653)					
(3) Adapter Kit RRB (w/o Univ Groomer) (#132-0723)					
(3) Universal Rear Rotating Brush (#04650)					
(1) Narrow Wiehle Roller (.200 Inch Spacing) (Set of 3) (#04626)					
(1) Light Kit - LED (#04554)					
<b>1 Set/Greensmaster Accessories</b>	SG	<b>\$9,543.23</b>	<b>\$9,543.23</b>	\$10,554.25	\$10,554.25
(3) 11-Blade Cutting Unit (#04635)					
(3) Adapter Kit RRB (w/o Univ Groomer) (#132-0723)					
(3) Universal Rear Rotating Brush (#04650)					
(1) Narrow Wiehle Roller (.200 inch Spacing), Set of 3 #04626					
(3)Bedknife - Extended Tournament (#108-4302)					
<b>1 Set/Greensmaster Accessories</b>	SL	<b>\$7,861.83</b>	<b>\$7,861.83</b>	\$8,659.09	\$8,659.09
(3) Thatching Reel (Set of 1) (#04720)					
(1) Full Roller (Set of 3) (#04625)					
<b>1 TORO Workman HDX 2WD (Kubota Gas) (#07384)</b>	SL	<b>\$24,173.84</b>	<b>\$24,173.84</b>	\$24,188.62	\$24,188.62
(1) 2" Receiver Hitch Kit (#117-4831)					
(1) Hand Throttle Kit (#07408)					
(1) High Flow Hydraulic Kit (#07316)					
<b>1 TORO ProCore SR54-S (#09932)</b>	SG	<b>\$21,636.05</b>	<b>\$21,636.05</b>	\$21,292.61	\$21,292.61
(6) Adapter Head Kit for Two 18mm Tines (#117-7194)					
(6) Adapter Head Kit for Two 5/16" Tines or Two 12mm Tines (#117-7195)					
(18) Solid Tine, 12mm x 8.00" (12mm MNT) (#SGS08500)					
(12) Solid Tine, 18mm x 12.25" (18mm MNT) (#SGS10750)					
<b>TOTAL ALL ITEMS</b>			<b>\$96,807.30</b>		<b>\$101,631.21</b>
<b>LESS TRADE-INS</b>			<b>-\$4,500.00</b>		<b>-\$4,500.00</b>
<b>TOTAL PURCHASE PRICE</b>			<b>\$92,307.30</b>		<b>\$97,131.21</b>
<i>Savings utilizing Billy Gasper Contracted Pricing:</i>			\$ 4,823.91		

**GRAND TOTAL FOR ALL PIECES OF EQPT. \$92,307.30**

**Boldface Type Denotes Lowest Contracted Pricing for the Equipment.**

MaryBeth Murz,  
 Purchasing Manager